

# Palo Alto Networks

*FY 19 Promotions*

*Updated: 23 May 2019*



# Vendor Promotions

## Invest in Success

Not-for-Resale Promotion



Get a Discount!

**40%**



on PA-820, PA-850, PA-3220,  
PA-5220 & PA-5250

**80%**



on Traps  
Not-for-Resale SKUs

INVEST IN  
STRENGTHENING  
YOUR DEMONSTRATION  
CAPABILITIES



MEET NEW  
NEXTWAVE MINIMUM  
**NOT-FOR-RESALE**  
REQUIREMENTS

[VIEW NEXTWAVE AND NEW SILVER  
CERTIFICATION NFR REQUIREMENTS](#) ▶

Palo Alto Networks is under no obligation to continue this promotion and may cancel the program at any time. This program is void where prohibited.



DON'T DELAY

ORDERS MUST BE RECEIVED  
**JULY 31, 2019**

TO QUALIFY FOR THE PROMOTION



# SYNNEX Professional Services



# SYNNEX Authorized Training Center

Your Westcon/SYNNEX Elite Authorized Training Center is offering discounts for Security Education Services for a limited time, see details below:

As part of their commitment to the Palo Alto Networks reseller community, **Westcon/SYNNEX is offering partners a 50% per seat reduction to Westcon-Academy Public scheduled classes for Security Education.** Email [Paloaltonetworks@synnex.com](mailto:Paloaltonetworks@synnex.com) to learn how you can take advantage of the exclusive offer.



## Westcon/SYNNEX Education Services Can:

- ✓ Authorized Training Center – Helping Resellers meet Vendor Authorization + Certification requirements
- ✓ Flexible Training Delivery – Public, Private, Virtual, On-site, Custom
- ✓ Discount to Resellers – Purchase training for own Staff or resell to End customers for high margins

## Strategic Partnership with Global Knowledge, NterOne, Cosmos Security

- Classroom Live
- On-Demand eLearning
- Easy-to-Sell Training Credits
- Redeem Cisco Learning Credits



# SYNNEX Cloud Service Promotions

New Cloud Deployment services are easy to quote and priced to improve partner profitability.

- Traps™ Advanced Endpoint Protection Cloud Deployment Service
- GlobalProtect™ Cloud Deployment Service
- Aperture™ SaaS Security Deployment Service

As part of their commitment to the Palo Alto Networks reseller community, **SYNNEX is offering partners a complimentary first-time cloud deployment service.** Email [Paloaltonetworks@synnex.com](mailto:Paloaltonetworks@synnex.com) to learn how you can take advantage of the exclusive offer.



Always offered is a complimentary vulnerability assessments that define, identify, and classify security vulnerabilities within a computer, network or communications infrastructure



