Palo Alto Networks

FY 19 Promotions

Updated: 23 May 2019

Vendor Promotions

Invest in Success
Not-for-Resale Promotion

paloalto NETWORKS

Get a Discount!

40%
on PA-820, PA-850, PA-3220, PA-5220 & PA-5250

80%
on Traps
Not-for-Resale SKUs

INVEST IN
STRENGTHENING
YOUR DEMONSTRATION
CAPABILITIES

MEET NEW
NEXTWAVE MINIMUM
NOT-FOR-RESALE
REQUIREMENTS

**VIEW NEXTWAVE AND NEW SILVER
CERTIFICATION NFR REQUIREMENTS** ▶

Palo Alto Networks is under no obligation to continue this promotion and may cancel the program at any time. This program is void where prohibited.

31

DON'T DELAY
ORDERS MUST BE RECEIVED
JULY 31, 2019
TO QUALIFY FOR THE PROMOTION

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Vendor Promotions – ignite19

As a NextWave Partner, you have access to Ignite '19 USA passes for US$1,345, our lowest non-bulk price. You can also participate in our Ignite Partner Promotion. For every 10 eligible passes you sell (see details below), you'll earn one free pass to Ignite '19 USA in Austin, Texas. Use it to attend the conference yourself, or give it to a customer or prospect – it's up to you.

For this promotion, there are three ways to get credit for selling Ignite passes:

1. Attach the Ignite pass SKU to a Deal Registered purchase order.
2. Share your company domain name with your customer so they can directly purchase passes for the US$1,345 promotional rate – you'll get credit for the sale.
3. Purchase passes yourself using your company domain name.

Promotional Rules

- For you to receive credit for a web registration, your customer must use your promotional registration code, which is your website domain minus "www."
- To receive credit for a SKU/quote-generated registration, you must enter the deal registration through our self-service Partner Portal. Unpaid registrations do not count toward the promotion.
- Ticket sales credit can't be shared. Only a partner OR a Palo Alto Networks sales rep can get credit for a ticket, not both.
- Tickets purchased under an Ignite Bulk Ticket Package do not count toward this promotion.

HANDS-ON DISRUPTION

ignite19
U. S. A.

A SECURITY CONFERENCE FOR THE FUTURE
AUSTIN, TX | JUNE 3–6, 2019

SYNNEX Cloud Service Promotions

New Cloud Deployment services are easy to quote and priced to improve partner profitability.

- Traps™ Advanced Endpoint Protection Cloud Deployment Service
- GlobalProtect™ Cloud Deployment Service
- Aperture™ SaaS Security Deployment Service

As part of their commitment to the Palo Alto Networks reseller community, **SYNNEX is offering partners a complimentary first-time cloud deployment service**. Email Paloaltonetworks@synnex.com to learn how you can take advantage of the exclusive offer.

Always offered is a complimentary vulnerability assessments that define, identify, and classify security vulnerabilities within a computer, network or communications infrastructure