

Westcon IP Office Starter Bundle

Retail Value: **\$4,755**

Westcon New IP Office Partner Price: **\$2,200**

- A savings of over \$2,550!

To assist new Avaya Partners with their 'ramp up' of IP Office, Westcon is offering promotional pricing for our Avaya IP Office Starter Bundle.



The bundle includes:

- ▶ **1 IP Office Power Demo Kit.** Includes: 500 V2, combo card with analog trunk card, telephones – 1416, 9508, 9621, button modules for 1416 and 9508, cables and cords specific to system, all core and application license software
- ▶ **Staging** for your IP Office Demo Unit prior to shipping
- ▶ **1 Avaya ERS3510GT- PWR+ PoE switch** featuring 8 x 10/100/1000Mbps PoE+ ports + 2 SFP ports.
- ▶ **1 DVD** containing the IP Office Anywhere Demo software. This fully functional, licensed IP Office system runs on a laptop, enabling you to conduct IP Office demonstrations virtually anywhere.
- ▶ **1 Westcon Academy Voucher** for our IP Office SMB Implementation Training which prepares you to pass the AIPS credential exam on the last day of the course. View the full course description and [register here](#).

To ensure you receive the bundle discount price, simply place a P.O. with part number "Westcon IPO Starter IPO Bundle". The bundle contains the following:

SKU	Description	List Price
700510123	R9 IP Office Demo Unit	\$2,125
AL3500A14-E6	ERS3510GT-PWR+ POE SWITCH	\$935
WGES-AVA-10S00005I	1 Training Seat in Westcon's SMB Implementation course	\$1,530
WGSC-AVA-INT-CS-A	Staging for Demo Unit	\$125
700508798	IP Office Anywhere Demo Platform DVD	\$21
700289770	Power Cord	\$19
Retail Value		\$4,755
Westcon Partner Price		\$2,200

Order NOW and Receive a New Westcon Customer Discount on Premium IP Office Support!

WSS-PREM-IPO-5X8-4HR 4 HOURS PREMIUM SUPPORT \$500 Your Price **\$400**

Use these hours to help set up your demo or for pre-sales and post-sales support on your first IP Office installations.

For more information about this IP Office offering for new Westcon Partners, please contact Linda Gray at linda.gray@westcon.com.

*Discount Eligibility – Order one of the SKUs with your Demo Bundle or during the first 90 days of setting up your Westcon Account to receive your discount. Westcon reserves the right to cancel this promotion at any time. Limited quantities available. This promotion is currently valid only in the US.