

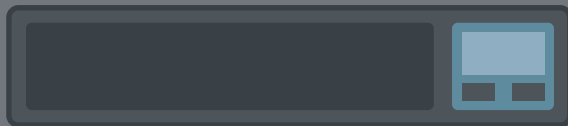
Give Customers Certainty in a Connected World... and Expand Your Sale

Life Is On



Your customers are discovering the need for compute and storage outside of the data center. To protect critical data, help ensure data center-like resiliency in these edge environments.

Add any of these products and services to ANY manufacturer's rack or enclosure and earn incremental revenue... while protecting customers' converged and hyperconverged deployments.



UPS

Intelligent and efficient network power protection



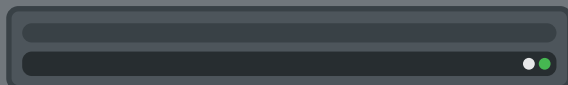
Power Distribution

Real-time remote monitoring of connected loads



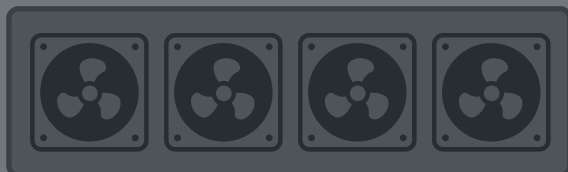
Security and Environmental Monitoring

Environmental threat protection for all types and sizes of IT environments



Rack Accessories, Monitors, and Switches

Rack components and accessories to organize equipment and improve efficiency



Containment

Rack-based air removal systems to help keep IT equipment from overheating



Manageability

Secure, remote visibility of all edge data centers through a single pane of glass



Services

A full range of services and support to minimize downtime



Visit apc.com/personalpage, log in, and select the Design Portal.

Use the APC™ Local Edge Configurator to design a solution:

- Drag-and-drop interface
- Fill a rack with servers, power, accessories, and more
- Ensures all components are compatible
- Create templates to re-use



UPS

The Smart-UPS™ family provides intelligent and efficient network power protection.

- **Network Management Card:** Integrated for remote management on all models 5kVA and above, optional on models below 5kVA.
- **Power Chute Management Software:** Proactive UPS management, safe system shutdown, and innovative energy management capabilities.
- **Connected Smart-UPS with APC SmartConnect:** Securely and remotely monitor customers' UPS systems from any device and provide proactive actionable alerts, firmware updates, and advanced support.
- **MSP Integration:** Download an integration kit for Kaseya, AVG, or SolarWinds N-Able to monitor single phase Smart-UPS units with network management cards, or integrate Smart-UPS with APC SmartConnect through Kaseya or ConnectWise Automate.



Power Distribution

- **Metered Rack Power Distribution Unit (PDU):** Provides real-time remote monitoring of connected loads.
- **Switched Rack Power Distribution Unit (PDU):** Provides the above, plus remote on/off switching control of individual outlets for power cycling, delayed power sequencing, and outlet use management.
- **Configure-to-Order PDU Architecture:** Design the PDU solution that fits your client's business with streamlined processes, competitive pricing, and fast turnaround.



Security and Environmental Monitoring

- **NetBotz:** Environmental threat protection with EcoStruxure IT Expert integration and user-defined alerts. Entry level (NetBotz 250) to expansive, complete solutions with HD cameras (NetBotz 750 rack-mount, NetBotz 755 wall-mount).

Ready to Fill the Rack?

- Use the Local Edge Configurator to design the best solutions for your customers.
- Log in at apc.com/personalpage and click Design Portal.
- **Register your configuration** for a protected discount of up to 17%.



Rack Accessories, Monitors, and Switches

- **Airflow Management:** Improve rack cooling efficiency by preventing air recirculation and reducing bypass airflow.
- **Cable Management:** Organize power or data cables within a rack or enclosure.
- **Mounting Hardware:** Install rack mount IT equipment and secure racks within an enclosure.
- **Rack Components:** Add doors, roofs, side panels, baying kits, casters, and other components when requirements change.
- **Network Connectivity:** Connect it with RJ45 connectors for Cat 5e/Cat 6/Cat 6A performance, patch panels, copper LAN cables and patch cords, and pre-terminated fiber optic solutions.
- **LCD Monitors and KVM Switches:** Manage multiple servers from a single location with rack LCD consoles, KVM switches, and Ethernet switches.



Containment

- **Rack Air Distribution:** Rack-based air removal products that are integrated in or on individual rack enclosures.
- **Rack Air Containment:** Capture and return hot exhaust air to perimeter via the low-cost, easy-to-install Vertical Exhaust Duct (VED) System.



Manageability

- **Cloud- and IoT-enabled EcoStruxure IT:** Build recurring revenue by providing global, vendor-neutral visibility, monitoring and insights across your client's hybrid environment.



Services

- **Extended Warranties:** Extend factory warranty beyond its original term.
- **Monitoring Services:** Proactively minimize downtime and reduce break-fix resolution time with digital remote monitoring services.
- **Battery Replacement Services:** Customize services to ensure UPS batteries are properly serviced and replaced.
- **Preventative Maintenance:** Regular on-site care and maintenance performed by specially trained APC by Schneider Electric staff.