

<span style="color: blue;">●</span>	Westcon-Comstor
<span style="color: blue;">🔗</span>	Westcon-Comstor INspan
<span style="color: green;">■</span>	In Progress (Future)

<span style="color: red;">■</span>	Westcon UCC
<span style="color: blue;">■</span>	Westcon Security
<span style="color: darkblue;">■</span>	Comstor

## Services Capabilities Matrix North America

* Amazon Web Services	Avaya	Blue Coat	Check Point	Cisco	F5	FireEye	FireMon	ForeScout	Fortinet	Gemalto	Juniper	Palo Alto Networks	Polycom	Pules Secure	Sonus	Symantec	Videxio
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### Support Services

24x7 Hotline		<span style="color: blue;">●</span>		<span style="color: blue;">🔗</span>								<span style="color: blue;">●</span>	<span style="color: blue;">●</span>		<span style="color: blue;">●</span>		<span style="color: blue;">●</span>
Incident Management		<span style="color: blue;">●</span>		<span style="color: blue;">🔗</span>								<span style="color: blue;">●</span>	<span style="color: blue;">●</span>		<span style="color: blue;">●</span>		<span style="color: blue;">●</span>
Change Management		<span style="color: blue;">●</span>		<span style="color: blue;">🔗</span>								<span style="color: blue;">●</span>	<span style="color: blue;">●</span>		<span style="color: blue;">●</span>		<span style="color: blue;">●</span>
Service Monitoring	<span style="color: green;">■</span>	<span style="color: blue;">●</span>	<span style="color: green;">■</span>	<span style="color: blue;">🔗</span>							<span style="color: green;">■</span>	<span style="color: green;">■</span>	<span style="color: green;">■</span>		<span style="color: green;">■</span>		
Service Management	<span style="color: green;">■</span>	<span style="color: blue;">●</span>	<span style="color: green;">■</span>	<span style="color: blue;">🔗</span>							<span style="color: green;">■</span>	<span style="color: green;">■</span>	<span style="color: green;">■</span>		<span style="color: green;">■</span>		
Resident Engineer	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>		<span style="color: blue;">🔗</span>			<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>				

### Professional Services

Solution Design	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>
Implementation	<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>				<span style="color: blue;">●</span>		<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>		<span style="color: blue;">●</span>
Adoption Services	<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>				<span style="color: blue;">●</span>		<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>		<span style="color: blue;">●</span>		<span style="color: blue;">●</span>
Migrations and Updates	<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>				<span style="color: blue;">●</span>		<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>		<span style="color: blue;">●</span>		<span style="color: blue;">●</span>
Consultancy	<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>				<span style="color: blue;">●</span>		<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>		<span style="color: blue;">●</span>		<span style="color: blue;">●</span>
Project Management	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>				<span style="color: blue;">●</span>		<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>		<span style="color: blue;">●</span>		<span style="color: blue;">●</span>
Staff Augmentation	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	
Smart Hands		<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	

### Education Services

Academy - Vendor Authorized Training	<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>		<span style="color: blue;">●</span>		<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>					
Academy - Private / Customized Training		<span style="color: blue;">●</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>	<span style="color: blue;">🔗</span>		<span style="color: blue;">●</span>		<span style="color: blue;">🔗</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>		<span style="color: blue;">●</span>		<span style="color: blue;">●</span>

### Supply Chain

Order Logistics		<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	
Order Fulfillment		<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	
Inbound Logistics - Storage Services		<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	
Reverse Logistics		<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	
Customized Kitting and Assembly		<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	
Configuration - Basic or Advance		<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	
Project Management		<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	
Global Logistics Solutions		<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	<span style="color: blue;">●</span>	

\* Available in Canada Only

**Extending Your Capabilities, Capacity and Coverage**

This is just a snapshot of the Services available to you that will help you expand your services business and profit from our experience.

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Westcon-Comstor Services are not limited to the Vendors listed in this Matrix. If you need assistance for any Service opportunity please reach out to your Account Manager or one of the contacts listed above.