

Financial Services

Device-As-A-Subscription (DaaS)

Flexible Technology Procurement

SYNNEX' Device-as-a-Subscription (DaaS) program enables you and your customers to simply and inexpensively bundle their hardware/software/service needs into a subscription-based agreement.

Available in the US and Canada, the SYNNEX DaaS program encompasses many types of client devices including desktops, notebooks, tablets, 2-in-1s, handhelds, and more. Here's how DaaS can help you and your customers make technology easy to buy and drive more business.

Reseller Benefits:

- Easy to sell, easy to execute
- "Build your own DaaS" solution via our technology platform
- Modern subscription offering with suite of services and devices spanning the breadth of the SYNNEX line card
- Full revenue on the initial transaction and built in refresh cycles
- Ability to offer monthly payments to your end customers vs. up-front capital outlays
- Customized solutions unique to your vertical market
- Enhance your margins and protect your client base in a competitive market



End Customer Benefits:

- Easy-to-buy technology on an easy-to-execute subscription agreement
- Flexibility and scalability to match changing business needs
- Freedom to scale up, scale down, make changes, refresh or return early
- Low minimum and no maximum subscription plans from 24-60 months to meet your budgetary needs
- Up-to-date security via new devices, systems updates, and bundled services

The SYNNEX Difference

Leverage the resources of a Fortune 200 company to extend alternate procurement models to complement your technology proposal. Available in an easy-to-execute 2-5 year subscription, DaaS is billed monthly with a budget-friendly payment. During the subscription period, your customer can scale and flex as needed. At the end of their subscription period, your customer can continue paying on a month-to-month schedule or refresh their equipment with new technology to better support their growing business needs.

ELIMINATE
UNEXPECTED COSTS

OPTIMAL
USER EXPERIENCE

FREEDOM
TO SCALE UP OR DOWN

ENGAGE NOW

for quotes or more information

Email Financial Services Team at
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Call SYNNEX Financial Services
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