

APC by Schneider Electric Opportunity Registration Program is designed to provide financial incentives for partners that proactively identify, develop, and close new business opportunities in strategic IT growth areas.

Protected Discount Options

Line item projects eligible for higher discounts

Project Revenue Threshold \$10,000



10% Eligible Discount

Edge IT Discount Options



Eligible Categories:

- Single Phase Network UPS (Smart-UPS, Single Phase Symmetra)
- Racks & Enclosures
- Rack-Mount PDUs (including ATS & Rack-Mount Bypass)
- Digital Services (EcoStruxure IT Expert, Monitor & Dispatch, Dispatch Add-On Services)
- Network Management Cards
- Security & Environmental Monitoring (NetBotz)
- Services & Software (UPS 3-Year Extended Warranty Services, DCIM Software)
- · Uniflair InRack Cooling

Resources: Access Registration Portal | Deal Registration Process | Program Terms & Conditions