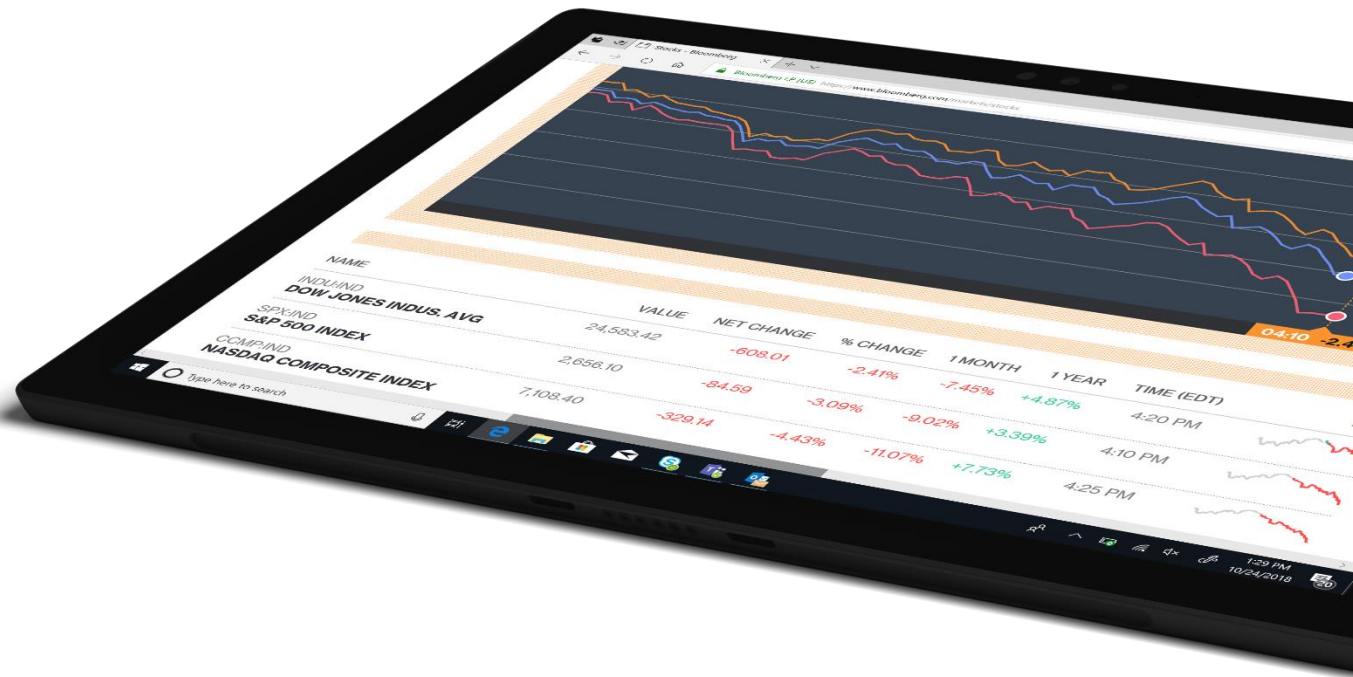


Microsoft Surface for financial services

<Insert name>

<Insert title>



Modern finance

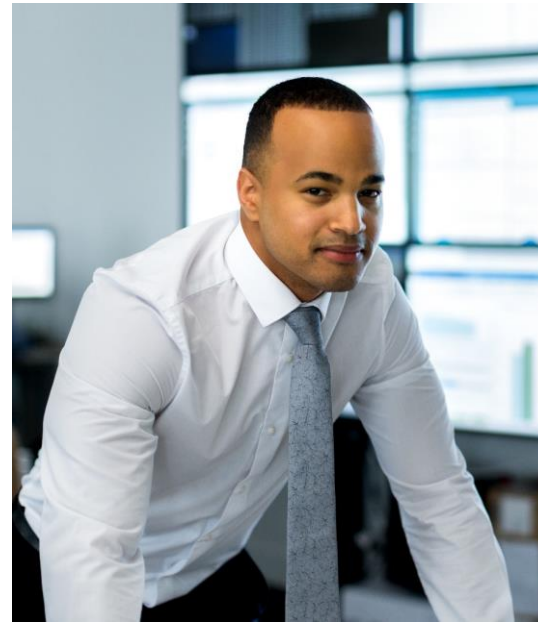
The shifting landscape in financial services



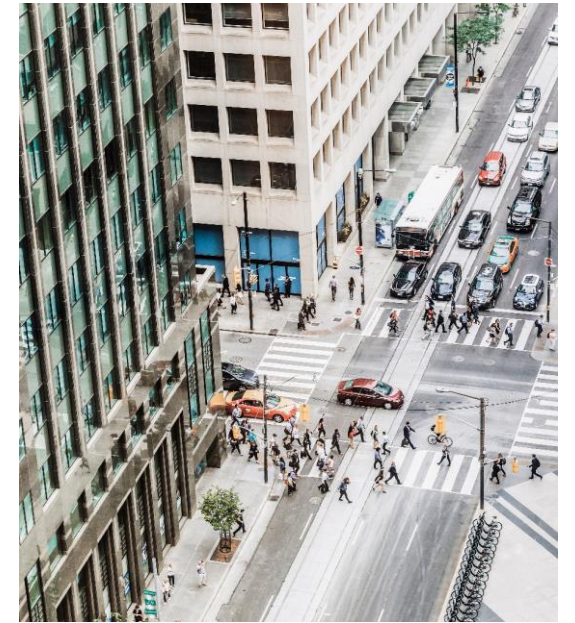
Technology modernization



Improved customer experiences



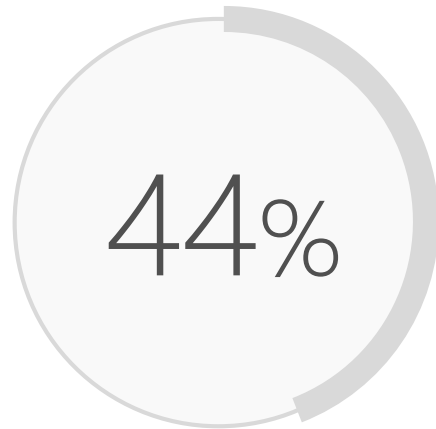
Employee empowerment



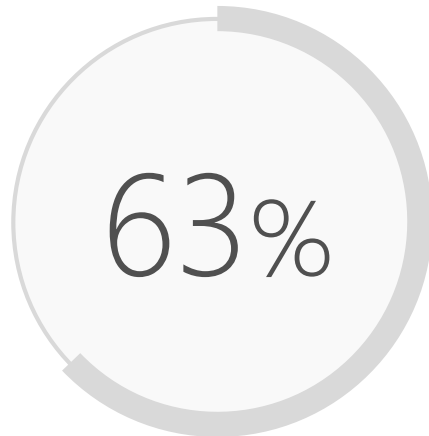
Security and compliance

Modern challenges

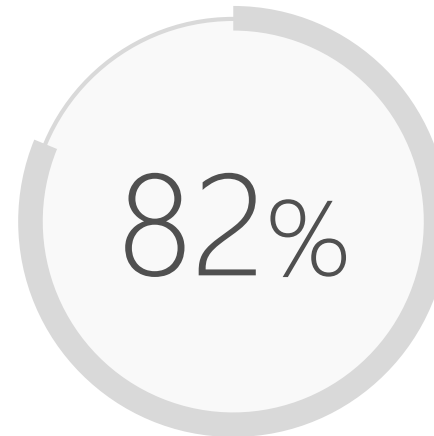
Evolving technology creates both opportunities and hurdles



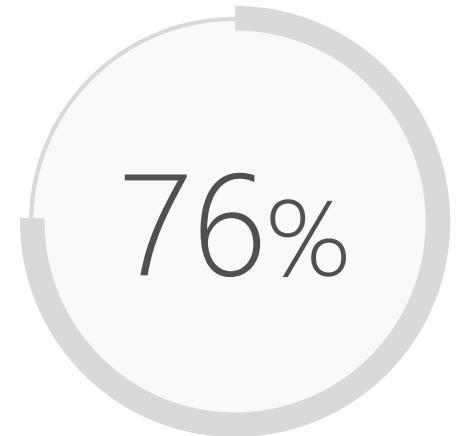
44%
of CEOs are “extremely concerned” about losing their technological edge¹



63%
of CEOs are “extremely concerned” about cyber threats¹



82%
of executives say that customer expectations outpace internal adaptations²



76%
of respondents consider it important to work for an organization that is digitally enabled or a digital leader³

Modern technology

Devices and software, purpose-built for financial institutions

Surface Studio 2



Office 365

Surface Book 2 15"



Surface Book 2 13.5"



Surface Laptop 2



Surface Pro 6



Surface Go



Enterprise
Mobility + Security

Windows 10



Surface Hub 2

Surface + Microsoft 365

Maximizing Microsoft investments with Surface

11%

increase in ROI on
Microsoft 365 Enterprise
E5 investments when
used on a Surface device

\$11.1M

Net Present Value (NPV)
for Microsoft 365 and
Surface investments

16

month payback period for
Microsoft 365 and Surface
investments

76%

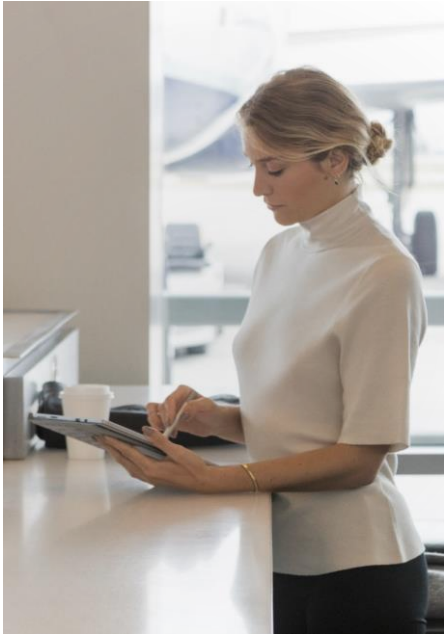
agree that Microsoft 365
powered Surface devices
have helped improve
employee retention

Maximizing your ROI from Microsoft 365 Enterprise with Microsoft Surface

A Forrester Consulting Total Economic Impact™ Study Commissioned by Microsoft, March 2018

A Surface for every role

Versatile devices for a versatile workforce



Insurance Adjusters



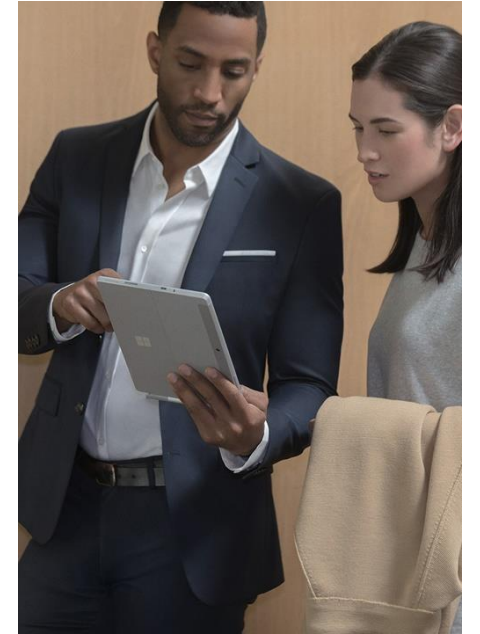
Directors



Wealth Advisors



Investment Analysts



Branch Workers

The users who love our products

Delivering value across the financial services industry



Branch Workers

Insurance Adjusters

Wealth Advisors

Directors

Investment Analysts



Surface Hub

Insurance Adjusters

Helping people get the support they deserve

Challenges

As an Insurance Adjuster, Sarah faces a number of challenges in her role including:

- Appropriately documenting property damage
- Staying productive without reliable Wi-Fi access
- Keeping connected to email and colleagues on the go
- Providing clients with the best experience possible

The ideal device

To manage her busy schedule, Sarah needs a device that:

- Has built-in LTE connectivity
- Is versatile enough to function based on the situation at hand
- Is light but powerful enough to run the apps she relies on
- Allows her to document findings through the use of ink and photography



Insurance Adjusters

Preparing for the day

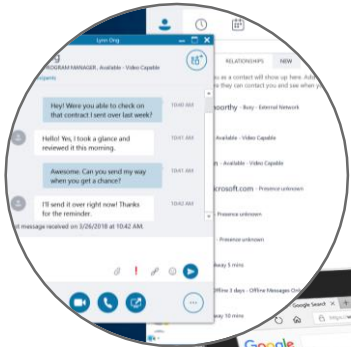
Start the day quickly with a secure login on Surface Pro via **Windows Hello and Fast Startup**

Check the **calendar in Outlook** to determine the day's schedule

Jot down a quick note using the **Surface Pen and OneNote**

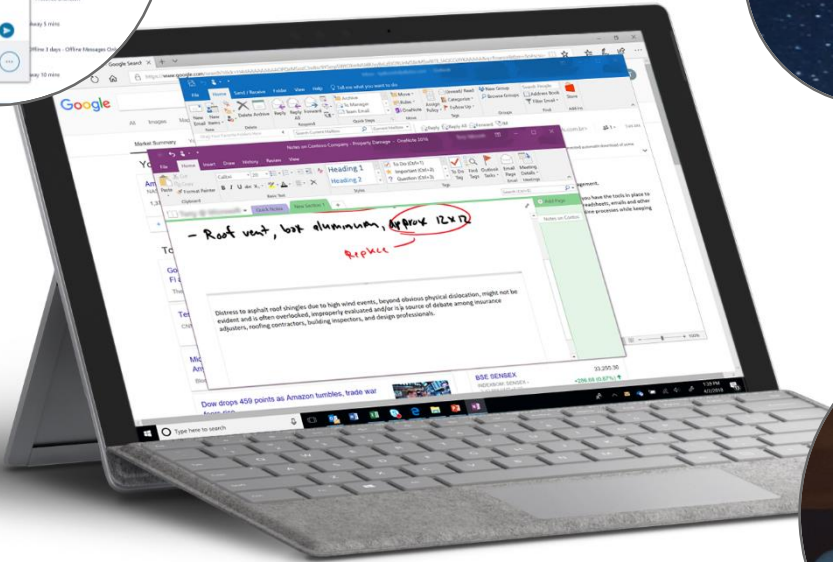
Use **Skype for Business chat** to quickly connect with colleagues and leadership teams

Set reminders and get help with tasks using **Cortana, your virtual assistant**



Skype for Business

Windows Hello

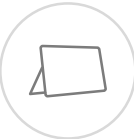


Surface Pro with LTE
Advanced for Business
(Laptop Mode)



Surface Pen

7:15 AM



Insurance Adjusters

Assessing property damages

Snap **HD photos** of property damage and mark them up instantly using **Surface Pen**

Use a **case and grip** to protect the Pro and take pictures with one hand

Take notes on uncharacteristic observations with seamless **Surface Pen and OneNote** integration

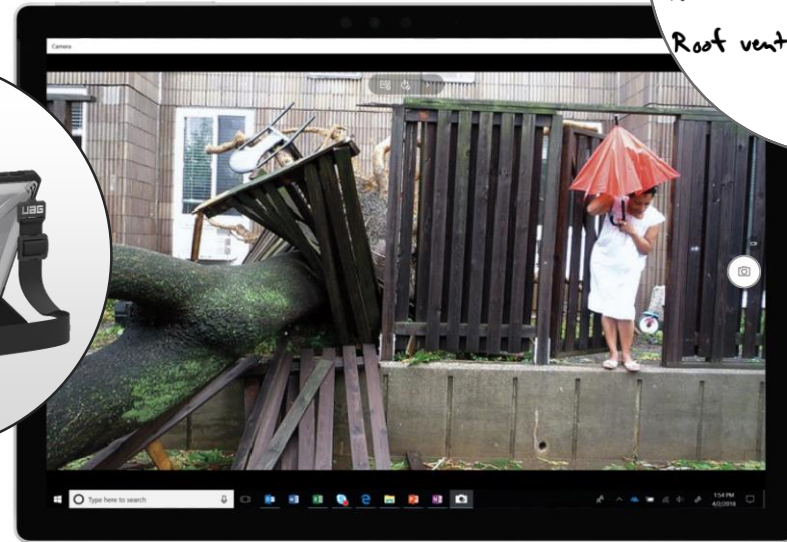
Stay connected to mission-critical info with built-in **LTE connectivity and 7 invisible antennas**

Upload images directly to **OneDrive** to share and collaborate on insurance quotes

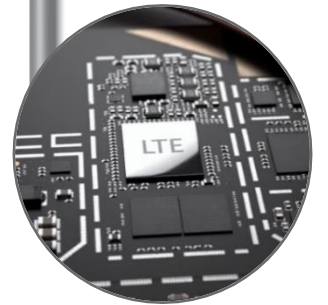
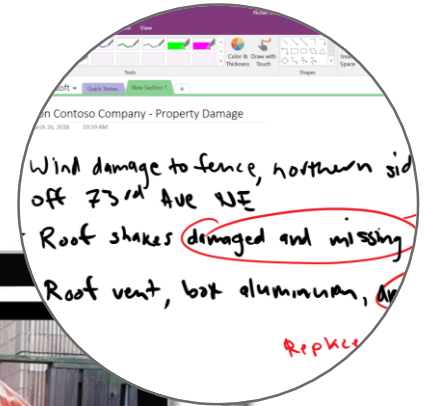
If preferred, take photos with a digital camera and save them to an **SDmicro Card**



Cases and grips



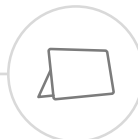
Surface Pen and OneNote



LTE Advanced

Surface Pro with LTE Advanced for Business (Tablet Mode)

9:50 AM



Insurance Adjusters

Logging findings

Transfer seamlessly from **LTE to Wi-Fi networks** when available

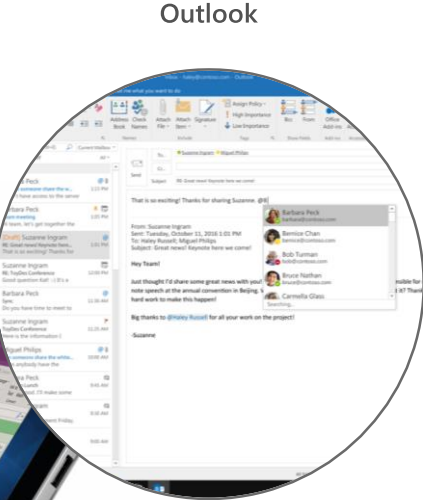
Transfer notes to legacy applications that run perfectly on **Windows 10**

Catch up on email with **always-on Outlook connectivity**

Make calls in crystal clarity with **advanced mic arrays**

Ensure a secure data transfer with **TPM chips and Windows 10 security features**

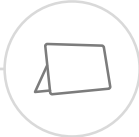
Windows 10



Surface Pro with LTE
Advanced for Business
(Laptop Mode)

1:05 PM

TPM and
Windows Defender



Insurance Adjusters

Negotiating settlements

Continue to work on the morning's charge with **all-day battery life**

Get client signatures on the spot with **Surface Pen and electronic signature integration**

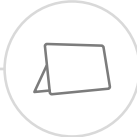
Run **line-of-business apps wherever** you need them, even without Wi-Fi availability

Get management approval and answer client questions right then and there via **seamless Microsoft 365 integration**



Surface Pro with LTE
Advanced for Business
(Studio Mode)

5:45 PM



Directors

Providing leadership across teams

Challenges

Adrienne faces a number of challenges in her role as a Director including:

- Overseeing the health of the business and wellbeing of clients
- Providing leadership across multi-functional teams
- Task and responsibility randomization
- Being a positive reflection of her organization's brand

The ideal device

To ensure she delivers the best leadership possible, Adrienne needs a device that:

- Offers high performance and collaborative capabilities
- Provides versatile modes to accommodate various work scenarios
- Helps her take advantage of the little moments in her day
- Projects a premium image



Directors

Overseeing the business

Approve documents and provide feedback with **Office collaboration features and Surface Pen**

Utilize **1080p HD cameras, advanced mics, and Dolby Audio speakers** to make remote meetings feel like they are in-person

Ensure work can be seen in crystal clarity, even with multiple on-screen apps, with a **massive 4K PixelSense display and a 3:2 aspect ratio**

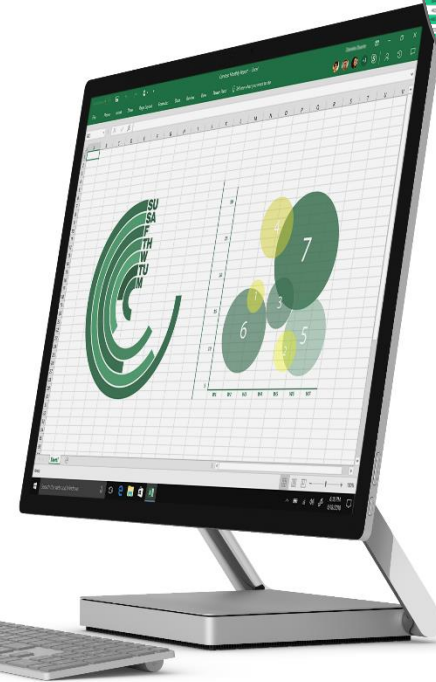
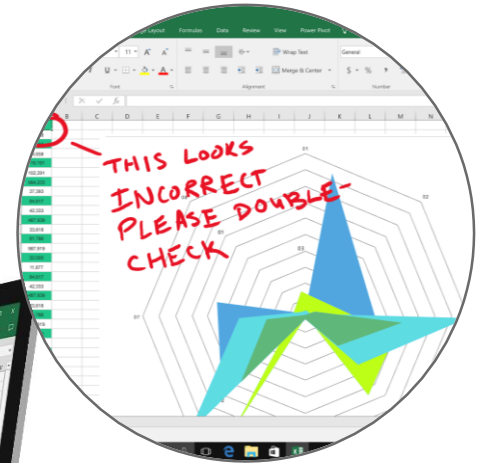
Perform complex analysis with ease via **Studio 2's quad-core processor**

Represent your position and company through Surface's **premium hardware and elegant design**

Powerhouse performance



Office collaboration and Surface Pen



Premium design

Surface Studio 2
for Business
(Desktop Mode)

10:30 AM



Directors

Overseeing the business

Approve documents and provide feedback with **Office collaboration features** and **Surface Pen**

Utilize **1080p HD cameras**, **advanced mics**, and **Dolby Audio** speakers to make remote meetings feel like they are in-person

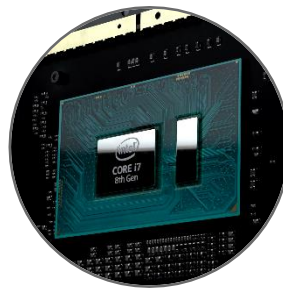
Ensure work can be seen in crystal clarity with a **PixelSense display** and a **3:2 aspect ratio**

Perform complex analysis with confidence on a **8th generation Intel® Core™ processor**

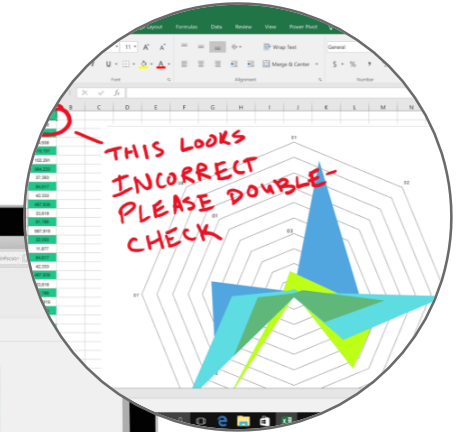
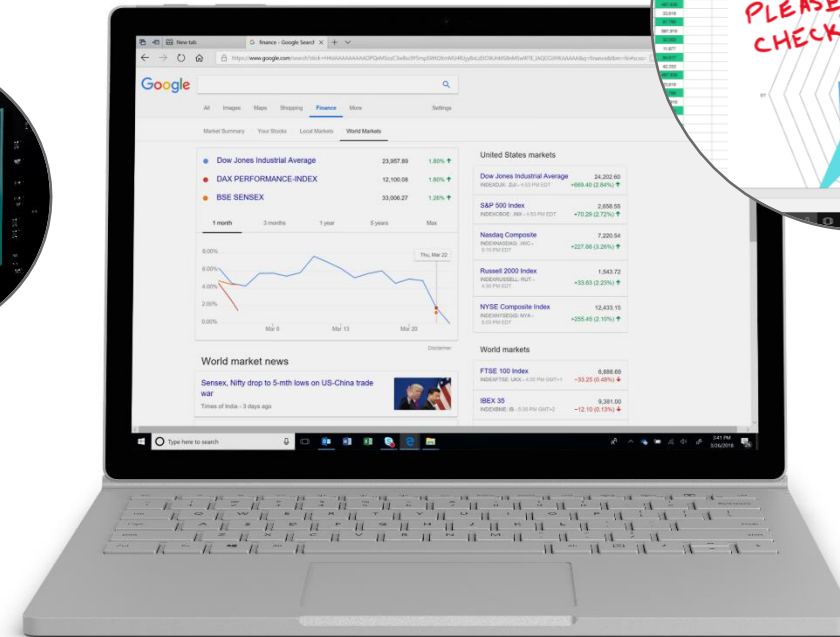
Represent your position and company through Surface's **premium hardware and elegant design**

Office collaboration
and Surface Pen

Surface Book 2 for Business (Laptop Mode)



Intel® Core™
processors



Premium design

10:30 AM



Directors

Productivity on the go

No need to sacrifice performance, even on the go, with a **high-powered, mobile device**

A **detachable keyboard** enables you to stay on top of work and industry news, even when limited on space

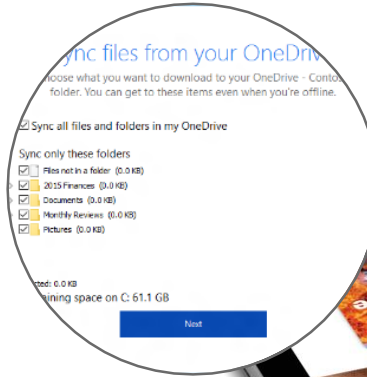
Access documents on any device with **seamless file synchronization capabilities from OneDrive**

Don't worry about running out of power with **all-day battery life**

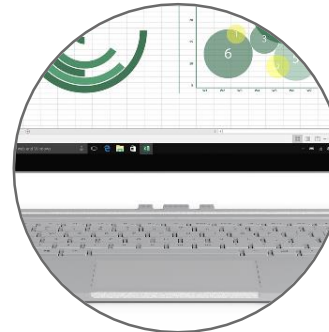
Choose the size that's right for you with **13.5" and 15" PixelSense display options**

Connect to external displays and devices via a **standard USB-C connector**

OneDrive file synchronization



Performance and mobility



Detachable keyboard



Surface Book 2
for Business
(Tablet Mode)

6:10 PM



Generali

Finding new ways of working with smart workspaces



Background

As the largest Italian insurance company, Generali was looking to redesign their group workspaces with an eye for the future.

The focus was to use technology to support new methods of collaborative work.

Surface delivers

With seamless Office 365 integration, the Surface Hub enables Generali employees to collaborate virtually and improve ways of working.



Wealth Advisors

Helping clients plan their financial futures

Challenges

As a busy Wealth Advisor, Ben faces a number of challenges in his day including:

- Working with colleagues to determine the best financial plans for clients
- Staying productive when working remote or traveling to clients' locations
- Making a good impression on new and existing clients

The ideal device

To ensure he delivers the best customer service, Ben requires a device that can:

- Provide enough performance to run financial software without sacrificing mobility
- Help him easily connect with teams, even when offsite
- Leave a lasting impact and project a premium image



Wealth Advisors

Productivity on the go

Start the day fast with a secure login on Surface Pro via **Windows Hello and Fast Startup**

Catch up on the latest market trends and news with a **HD PixelSense touch display**

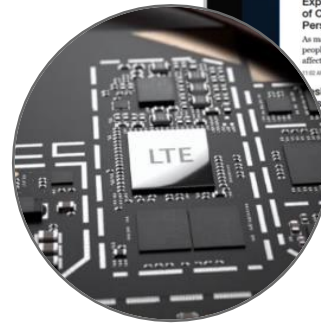
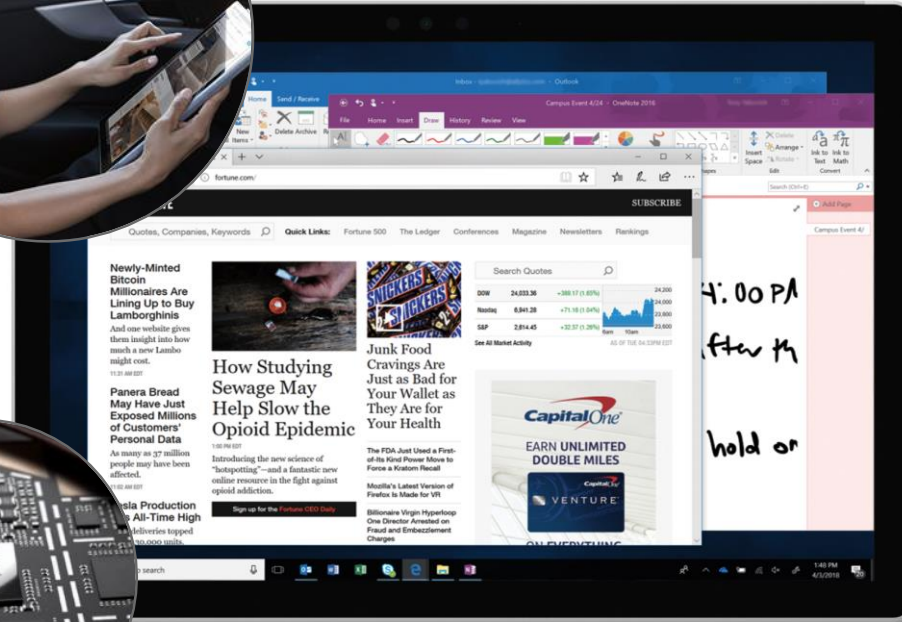
Stay connected to email and client accounts on the go with **LTE Advanced**

Jot down notes or reminders using the **Surface Pen and Office Apps**

PixelSense display



Surface Pro with LTE Advanced for Business (Tablet Mode)



6:30 AM

LTE Advanced

Windows Hello



Wealth Advisors

At the office

Run financial applications with confidence on a 7th generation Intel® Core™ processor

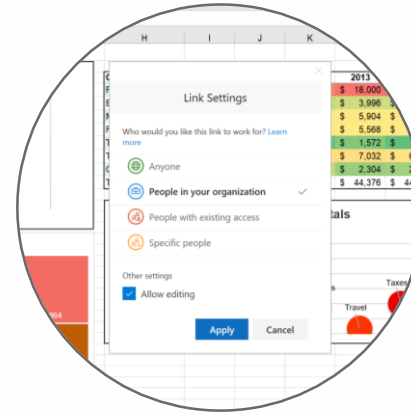
Connect to critical displays and peripherals through a single point of connection with **Surface Dock**

Collaborate with colleagues in real-time using **Office co-authoring, OneDrive document sharing, and Surface Pen**

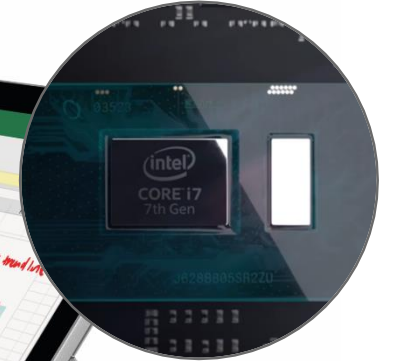
Make calls to your team and clients in crystal clarity with flawless **Skype for Business integration** and **professional microphone arrays** that cancel out background noise

Choose the **Surface accessories** that help you stay productive

Office collaboration



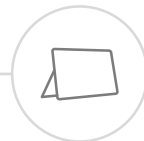
Intel® Core™ processors



Surface Dock

Surface Pro with LTE
Advanced for Business
(Laptop Mode)

11:00 AM



Wealth Advisors

At the office

Run financial applications with confidence on a **8th generation Intel® Core™ processor**

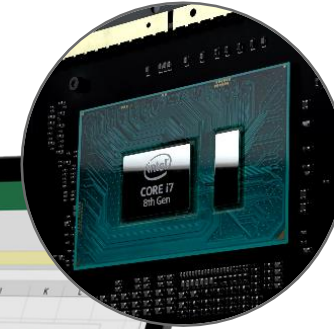
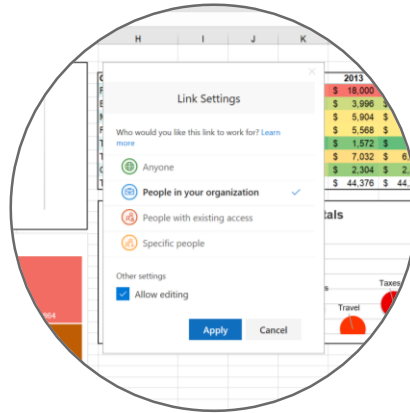
Connect to critical displays and peripherals through a single point of connection with **Surface Dock**

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Make calls to your team and clients in crystal clarity with flawless **Skype for Business integration** and **professional microphone arrays** that cancel out background noise

Choose the **Surface accessories** that help you stay productive

Office collaboration



Intel® Core™ processors



Surface Laptop 2
for Business

Surface Dock

11:00 AM



Wealth Advisors

Client meeting

Deliver meaningful presentations using **Surface Pen and touch in PowerPoint**

Make a good impression with a **premium device and elegant design**

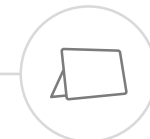
Conference in team members quickly to provide expert advice and answer questions

Stay connected with **LTE advanced**, even when Wi-Fi networks are unavailable

Don't worry about plugging in with **all-day battery life**



4:10 PM



Bay Equity Home Loans

A digitally transformed mortgage lender



Background

One month after establishing family-owned Bay Equity Home Loans, the credit crisis struck.

But embracing digital transformation through Surface, Office 365 and Skype has helped them keep their clients happy, and attract and retain great talent.

Surface delivers

Surface gives Bay Equity Home Loans' employees the ability to function at a high level in and out of the office and embodies the forward thinking culture Bay Equity embraces.



FirstOntario Credit Union

A Canadian credit union's digital transformation journey



Background

FirstOntario Credit Union is firmly on the path to digital transformation.

Key milestones in this journey are to digitize and remove the friction in performing financial services for FirstOntario customers.

Surface delivers

Surface Pro is an integral part of this journey as it makes it easier for FirstOntario representatives to engage with customers outside as well as inside the branch. With Pro, FirstOntario Credit Union improves the experience for both customers and employees.



Investment Analysts

Determining the best investments for financial success

Challenges

A specialist in her field, Lin faces several hurdles unique to her day-to-day including:

- Identifying investments that yield optimal ROI
- Establishing well-researched advice and creating complex financial models
- Communicating investment plans to colleague and clients

The ideal device

In order to deliver the counsel her constituents deserve, Lin needs a device that:

- Can handle the compute demands of the sophisticated software she uses daily
- Easily connects her to local and remote teammates
- Plugs into her existing displays and hardware seamlessly



Investment Analysts

At the office

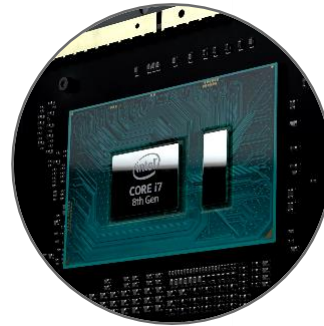
Start the day quickly with a secure login on Surface Book 2 via **Windows Hello** and **Fast Startup**

Crunch numbers with confidence on a **8th generation Intel® Core™ processor**

Connect to external displays and run multiple applications concurrently using a standard **Surface Dock**

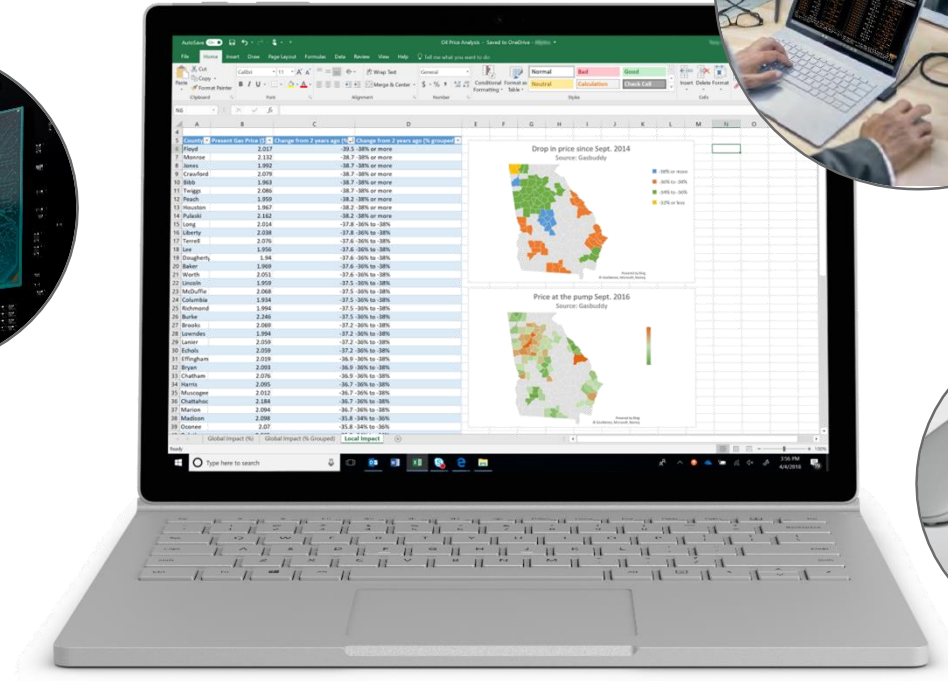
Visualize work in crystal clarity with a **PixelSense display** and a **3:2 aspect ratio**

Choose the **Surface accessories** that help you stay productive



Intel® Core™ processors

Surface Dock



Surface accessories

9:20 AM



Surface Book 2
for Business
(Laptop Mode)

Investment Analysts

Collaborating with stakeholders

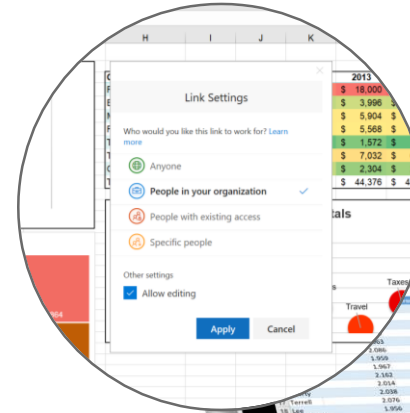
Take work with you and share with others via a **portable, high-powered device**

Collaborate with colleagues in real-time using **Office co-authoring, OneDrive document sharing, and Surface Pen**

Touch base with teammates instantly using **chat features in Skype for Business**

Connect with others as if you were in the room using **1080p HD front/back cameras and video**

Office
collaboration



Portability



Professional mics
and speakers

Surface Book 2
for Business
(View Mode)

1:15 PM



Investment Analysts

Surface Book 2 for Business (Laptop Mode)

Working from home

Take home the same **performance and power** you use at the office

Choose the size that's right for you with **13.5" and 15" PixelSense display options**

Stay on top of work and industry news, even when limited on space with a **detachable keyboard**

Connect to external displays and devices via a **standard USB-C connector**

Set reminders and get help with tasks using **Cortana, your virtual assistant**

Two sizes



Performance
and mobility



Microsoft Cortana



7:00 PM



Generali

Empowering the field workforce



Background

The field workforce at Generali needed a notebook with a touchscreen to better interact with their clients.

They were looking for a device that would enable customers to sign electronically while also being stable enough for daily use in the field.

Surface delivers

The Surface Book provides Generali employees with a smart device that combines a notebook and tablet without compromising performance.

It is so powerful that it can also serve as a desktop when they need greater levels of performance.

“The handling of the device, the speed and the many different usage possibilities got top marks.”

-Karl-Heinz Herold, Authorized sales agent

Generali Deutschland AG

Branch Workers

Providing a more personal customer experience

Challenges

In his client-facing position, Chris faces a few challenges in his role including:

- Providing a personalized experience for customers
- Communicating information and promotions clearly
- Making a good impression on new and existing clients

The ideal device

To ensure he delivers the best possible experience, Chris needs a device that:

- Has a high resolution screen
- Leaves a lasting impact and projects a premium image
- Is lightweight and compact enough to carry all day
- Has a long-lasting battery



Branch Workers

Engaging customers on the go

Enable customers to interact with content naturally on a **beautiful PixelSense touchscreen**

Carry Surface Go around all day via a **lightweight design—starting at just 1.15 lbs.**

Collect signatures electronically using the **Surface Pen**

Run full-featured desktop and mobile apps using a powerful, **7th generation Intel processor and Windows 10 Pro**

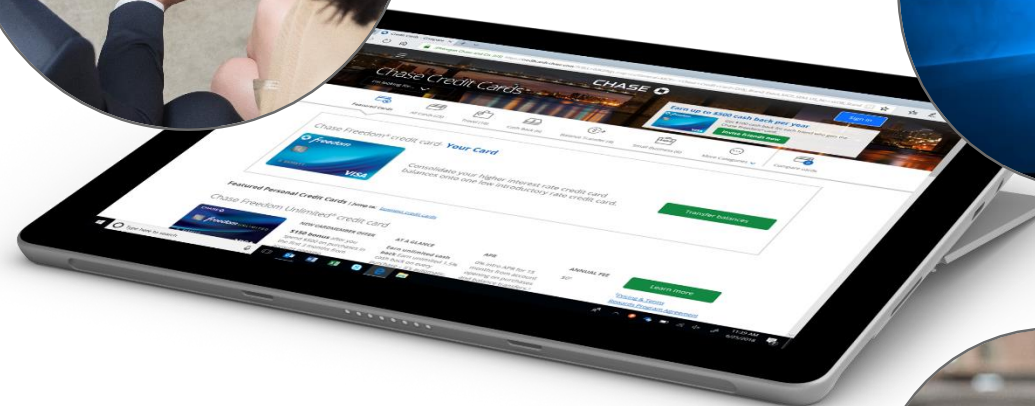
Safeguard customers' personally identifiable information with **Windows 10 security features and an enterprise-grade TPM chip**

Don't worry about plugging in with **all-day battery life**



PixelSense
touchscreens

Windows 10



Surface Go for Business (Studio Mode)

Surface Pen



Microsoft Surface for Business

A better IT experience



Modern deployments

With Surface, it's easy to configure devices and roll them out across your organization

Modern manageability

Surface boasts a simplified technology stack, seamlessly integrated with enterprise software

Modern security

Surface goes beyond traditional security measures, safeguarding data down to the hardware level

Windows 10 Pro's value to enterprise customers

All Surface for Business devices ship with Windows 10 Pro

Peace of mind over lost devices and passwords

- BitLocker
- BitLocker To Go

Single sign-on and more control over devices

- Azure Active Directory* Join
- Domain Join + Group Policy
- MDM client
- Windows Autopilot

Control over when and how to update devices

- Deferred updates
- Windows Update for Business

Easier ways to acquire, deploy, and configure business apps

- Microsoft Store for Business
- Assigned Access
- Client Hyper-V
- Remote Desktop

*Sold separately



Modern management for every business

Empowering customers to improve the deployment, management, and security of their Surface devices

Streamlined deployments

- First device manufacturer to offer Windows Autopilot
- Developed in conjunction with the Windows team
- Empowered by the Cloud Solution Provider community

Best-in-class security

- Adheres to all Windows 10 security standards
- Windows Hello biometric authentication
- Automatic risk mitigation and reduction of IT complexity

Modern management

- Manufactured for device enrollment within Azure Active Directory
- Use Intune Device Wipe if Surfaces are lost, stolen, or repurposed
- Surface is available now as a Microsoft Managed Desktop device

*Sold separately



Loved by everyone

Risk and compliance teams say:

“Surface and Windows security protocols mean I don’t have to compromise on the safety of my customer’s contracts.”

HR and training teams say:

“Surface easily fits into standard policies and existing processes already in use for our Windows devices.”

Financial advisors say:

“Surface is lightweight and has a long battery life, which is great for when I’m traveling to client meetings.”

Senior FS executives say:

“With Surface, I’m able to talk clients through presentations with ease, encouraging interactivity and engagement.”

CX bosses say:

“Surface Hub allows advisors in branch to engage with customers freely, in real time.”

Finance says:

“One device per employee means less money spent on hardware. And there are no increased costs to support, manage, or deploy separate OS devices.”

Microsoft Surface for Business

Devices purpose-built to transform financial institutions

Surface Studio 2



Office 365

Surface Book 2 15"



Surface Book 2 13.5"



Surface Laptop 2



Surface Pro 6



Surface Go



Enterprise
Mobility + Security

Windows 10



Surface Hub 2

Next steps

- <Insert call to action #1>
- <Insert call to action #2>
- <Insert call to action #3>





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Microsoft makes no warranties, express, implied or statutory, as to the information in this presentation.

Appendix

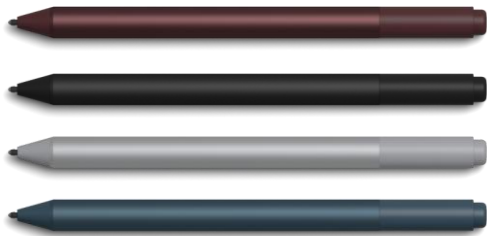


Surface for Business accessories*



Surface Arc Mouse

Slim, light, and ready to travel, Surface Arc Mouse is designed to conform to your hand and snaps flat to easily fit in your bag. Connects via Bluetooth. Available in a choice of rich colors to complement your Surface device.



Surface Pen

Now better than ever, the Surface Pen delivers our most natural writing and drawing experience yet. With tilt support for shading, 4,096 levels of pressure sensitivity, and virtually no lag.

Surface Pro Signature Type Cover

Add a touch of luxury to everyday tasks with the Surface Pro Signature Type Cover in Alcantara® fabric—a perfect blend of sophisticated style, comfort, and technology.



Surface Headphones

Surround yourself with spectacular sound or immerse yourself in silence for focused work using the new Surface Headphones. Enjoy comfort and style you'll want to wear all day. It's a smarter way to listen and focus.



Surface for Business accessories*



Microsoft Surface USB-C to HDMI Adapter



Microsoft Surface Connect to USB-C Adapter



Microsoft Surface USB-C to VGA Adapter



Surface Precision Mouse



Surface Dial



Surface Dock

Surface Pro with LTE Advanced for Business

The most connected laptop in its class

Secure productivity anywhere, with global LTE connectivity

Fast, powerful LTE connectivity that keeps pace with your ideas

Built to deliver the best in LTE technology

The best of Microsoft



Surface Pro with LTE Advanced for Business | specifications

Dimensions/Weight	11.50" x 7.9" x 0.33" (292mm x 201mm x 8.50mm) m3: 1.69lbs. (768g) i5: 1.70lbs. (770g) i5 with LTE Advanced: 1.79lbs. (812g) i7: 1.73lbs. (784g)
Display	Screen: 12.3" PixelSense™ Display Resolution: 2736 x 1824 (267 PPI) Aspect Ratio: 3:2 10-point multi-touch Corning® Gorilla® Glass 4
Memory	4GB/8GB/16GB RAM 1866Mhz LPDDR3
Processor	7th Generation Intel® Core™ m3-7Y30 7th Generation Intel® Core™ i5-7300U 7th Generation Intel® Core™ i7-7660U
Security	TPM 2.0 chip for enterprise security Enterprise-grade protection with Windows Hello face sign-in
Sensors	Ambient light sensor Accelerometer Gyroscope
Wireless	Wi-Fi: IEEE 802.11 a/b/g/n/ac compatible Bluetooth Wireless 4.1 technology
Software	Windows 10 Creators Update Microsoft Office 365 30-day trial
External display support	Up to two 4K UHD (@30Hz) or single 4K UHD (@60Hz)

Storage	BGA PCIe NVMe Solid State Drive (SSD) options: 128/256/512GB or 1TB
Graphics	Intel® HD Graphics 615 (m3) Intel® HD Graphics 620 (i5) Intel® Iris™ Plus Graphics 640 (i7)
Connections and expansions	Full-size USB 3.0 microSDXC card reader Surface Connect™ 3.5mm headphone jack Mini DisplayPort Cover port
Cameras, video, and audio	Windows Hello face authentication camera (front-facing) 5.0MP front-facing camera with 1080p Skype HD video 8.0MP rear-facing autofocus camera with 1080p Full HD video Dual microphones 1.6W Stereo speakers with Dolby® Audio™ Premium
Battery life	Up to 13.5 hours of video playback ² With LTE Advanced: Up to 12.5 hours of video playback ³
Network (LTE Advanced models)¹	4G LTE Cat 9 modem up to 450Mbps GPS / GLONASS: Standalone and Assisted GNSS, accuracy up to 3 meters Nano SIM Tray and Embedded SIM (eSIM) LTE Advanced (Bands 1, 2, 3, 4, 5, 7, 8, 12, 13, 17, 19, 20, 26, 28, 29, 30, 38, 39, 40, 41)
Warranty	1-year limited hardware warranty
In the box	Surface Pro with LTE Advanced for Business (Wi-Fi or with LTE Advanced) Power Supply Quick Start Guide Safety and warranty documents

Surface Pro 6 for Business

A more powerful Pro

Your laptop, your way

More power for your ideas

Mix, match, make it your own

Designed for Microsoft 365



Surface Pro 6 for Business | specifications

Dimensions	11.5" x 7.9" x 0.33" (292 mm x 201 mm x 8.5 mm)
Display	Screen: 12.3" PixelSense™ Display Resolution: 2736 x 1824 (267 PPI) Aspect ratio: 3:2 Touch: 10-point multi-touch
Memory	8GB or 16GB RAM
Processor	Intel® Core™ 8th Gen i5-8350U or i7-8650U
Security	TPM 2.0 chip for enterprise security Enterprise-grade protection with Windows Hello face sign-in
Software	Windows 10 Pro 1-month trial for new Microsoft Office 365 customers
Sensors	Ambient light sensor Accelerometer Gyroscope
What's in the box	Surface Pro 6 for Business Power Supply Quick Start Guide Safety and warranty documents
Weight (not including Type Cover*)	i5: 1.70 lbs. (770 g) i7: 1.73 lbs. (784 g)

Storage²	Solid-state drive (SSD) options: 128GB, 256GB, 512GB, or 1TB
Battery life¹	Up to 13.5 hours of local video playback ¹
Graphics	Intel® UHD Graphics 620 (i5) Intel® UHD Graphics 620 (i7)
Connections	1 x full-size USB 3.0 3.5 mm headphone jack Mini DisplayPort 1 x Surface Connect port Surface Type Cover port ³ MicroSDXC card reader Compatible with Surface Dial*
Cameras, video, and audio	Windows Hello face authentication camera (front-facing) 5.0MP front-facing camera with 1080p Skype HD video 8.0MP rear-facing autofocus camera with 1080p full HD video Dual microphones 1.6W stereo speakers with Dolby® Audio™ Premium
Wireless	Wi-Fi: IEEE 802.11 a/b/g/n/ac compatible Bluetooth Wireless 4.1 technology
Exterior	Casing: Signature unibody magnesium design with hidden perimeter venting Colors: Platinum, Black ⁴ Physical buttons: Volume, Power
Warranty	1-year limited hardware warranty Advanced Exchange warranty service included at no additional cost ⁵
Best-in-class support from Microsoft Store	30-day return policy 90 days of free technical phone support 12 months in-store support and technical assistance ⁶ 1 free 60-minute training session ⁷

Surface Book 2 for Business

The ultimate in performance, versatility, and craftsmanship on the go

Designed to run professional-grade software and power through the workday

Adapts to the way employees work, giving them freedom to create their best

Premium materials deliver the perfect balance of power and portability

Protect business data, connect experiences, and take advantage of familiar tools to create without limits



Surface Book 2 for Business | specifications

Dimensions	<p>Surface Book 2 13.5" i5: 12.3" x 9.14" x 0.51"–0.90" (312 mm x 232 mm x 13 mm–23 mm); i7: 12.3" x 9.14" x 0.59"–0.90" (312 mm x 232 mm x 15 mm–23 mm);</p> <p>Surface Book 2 15" 13.5" x 9.87" x 0.568–0.90" (343 mm x 251 mm x 15 mm–23 mm)</p>	Storage²	Solid state drive (SSD) options: 256GB, 512GB, or 1TB PCIe SSD
Display	<p>Surface Book 2 13.5" PixelSense™ Display Screen: 13.5" PixelSense™ Display Resolution: 3000 x 2000, (267 PPI) Aspect ratio: 3:2 Contrast ratio: 1600:1 Touch: 10-point multi-touch G5</p> <p>Surface Book 2 15" PixelSense™ Display Screen: 15" PixelSense™ Display Resolution: 3240 x 2160, (260 PPI) Aspect ratio: 3:2 Contrast ratio: 1600:1 Touch: 10-point multi-touch G5</p>	Battery life	<p>Surface Book 2 13.5" PixelSense™ Display Up to 17 hours of video playback¹</p> <p>Surface Book 2 15" PixelSense™ Display Up to 17 hours of video playback¹</p>
Memory	<p>Surface Book 2 13.5" 8GB or 16GB RAM 1866Mhz LPDDR3</p> <p>Surface Book 2 15" 16GB RAM 1866Mhz LPDDR3</p>	Graphics	<p>Surface Book 2 13.5" Intel® HD Graphics 620 integrated GPU (on Intel® i5-7300U model)</p> <p>NVIDIA® GeForce® GTX 1050 discrete GPU w/2GB GDDR5 graphics memory (on Intel® i7-8650U models)</p> <p>Surface Book 2 15" NVIDIA® GeForce® GTX 1060 discrete GPU w/6GB GDDR5 graphics memory</p>
Processor	<p>Surface Book 2 13.5" 7th Gen Intel® Core™ i5-7300U dual-core processor, 3.5GHz Max Turbo</p> <p>8th Gen Intel® Core™ i7-8650U quad-core processor, 4.2GHz Max Turbo</p> <p>Surface Book 2 15" 8th Gen Intel® Core™ i7-8650U quad-core processor, 4.2GHz Max Turbo</p>	Connections	2 x full-size USB 3.1 Gen 1 1 x USB-C 3.5mm headphone jack 2 x Surface Connect ports Full-size SD™ card reader Compatible with Surface Dial* on- and off-screen interaction

Surface Book 2 for Business | specifications

Security	HW TPM 2.0 chip for enterprise security Enterprise-grade protection with Windows Hello face sign-on	Cameras, video, and audio	Windows Hello face authentication camera (front-facing) 5.0MP front-facing camera with 1080p HD video 8.0MP rear-facing autofocus camera with 1080p HD video Dual microphones Front-facing stereo speakers with Dolby® Audio™ Premium Support for Windows Sonic for Headphones
Software	Windows 10 Pro Creators Update 64-bit Office 30-day trial	Wireless	Wi-Fi: IEEE 802.11 a/b/g/n/ac compatible Bluetooth Wireless 4.1 technology Xbox Wireless built-in (15" only)
Sensors	Ambient light sensor Proximity sensor Accelerometer Gyroscope Magnetometer	Exterior	Casing: Magnesium Color: Silver Physical buttons: Volume, Power
What's in the box	Power Supply Surface Book 2 for Business 13.5" PixelSense™ Display 39W (integrated GPU) or 95W (discrete GPU) Surface Power Supply w/USB-A (5W) charging port Quick Start Guide Safety and warranty documents Surface Book 2 for Business 15" PixelSense™ Display 95W Surface Power Supply w/USB-A (5W) charging port Quick Start Guide Safety and warranty documents	Warranty	1-year limited hardware warranty
Weight	Surface Book 2 13.5" PixelSense™ Display Intel® Core™ i5: Starting at 3.38 lbs. (1,534 g) including keyboard Intel® Core™ quad-core i7: Starting at 3.62 lbs. (1,642 g) including keyboard Surface Book 2 15" PixelSense™ Display Intel® Core™ quad-core i7: Starting at 4.2 lbs. (1,905 g) including keyboard	Best-in-class support from Microsoft Store	30-day return policy. 90 days of free technical phone support. 12 months in-store support and technical assistance. 1 free training session to transfer data and optimize performance.

Surface Studio 2 for Business

Where creativity begins

Your ideas at light speed

Create in new ways

Designed to inspire

Do more with hardware and software
built together



Surface Studio 2 for Business | specifications

Dimensions	Display: 25.1" x 17.3" x 0.5" (637.35 mm x 438.90 mm x 12.50 mm) Base: 9.8" x 8.7" x 1.3" (250.00 mm x 220.00 mm x 32.20 mm)
Weight	21 lbs. max (9.56 kg max)
Storage¹	1TB or 2TB solid-state drive (SSD)
Memory	16GB or 32GB (DDR4)
Processor	Intel® Core® 7th Generation i7-7820HQ
Graphics	NVIDIA® GeForce® GTX 1060 6GB GDDR5 memory NVIDIA® GeForce® GTX 1070 8GB GDDR5 memory
Display	Screen: 28" PixelSense™ Display Resolution: 4500 x 3000 (192 PPI) Color settings: sRGB, DCI-P3, and Vivid Individually color-calibrated display Aspect Ratio: 3:2 Touch: 10-point multi-touch Supports Surface Pen with tilt activation, Surface Dial* on-screen interaction, and Zero Gravity Hinge
Connections	4 x USB 3.0 (one high power port) Full-size SD™ card reader (SDXC) compatible 1 x USB-C 3.5 mm headphone jack Compatible with Surface Dial* on-screen interaction 1 Gigabit Ethernet port
Cameras, video, audio	Windows Hello face authentication camera (front-facing) 5.0MP front-facing camera with 1080p HD video Dual microphones Stereo 2.1 speakers with Dolby® Audio™ Premium

Wireless	Wi-Fi: 802.11ac Wi-Fi wireless networking, IEEE 802.11 a/b/g/n compatible Bluetooth Wireless 4.0 technology Xbox Wireless built-in ²
External display port	Up to two 4K UHD (@30Hz) or single 4K UHD (@60Hz)
Security	TPM 2.0 chip for enterprise security Enterprise-grade protection with Windows Hello face sign-in
What's in the box	Surface Studio 2 for Business Surface Pen Surface Keyboard Surface Mouse Power cord with grip-release cable Quick start guide Safety and warranty guide
Software	Windows 10 Pro 1-month trial for new Microsoft Office 365 customers
Exterior	Physical buttons: Volume, Power
Warranty	1-year limited hardware warranty
Best-in-class support from Microsoft Store	30-day return policy 90 days of free technical phone support 12 months in-store support and technical assistance ³ 1 free 60-minute training session ⁴

Surface Laptop 2 for Business

The ultimate laptop

More performance to power productivity

Style you can take with you

A creative touch

Do more with hardware and software
built together



Surface Laptop 2 for Business | specifications

Dimensions	12.13" x 8.79" x .57" (308.1 mm x 223.27 mm x 14.48 mm)	Storage²	Solid-state drive (SSD) options: 128GB, 256GB, 512GB, or 1TB
Display	Screen: 13.5" PixelSense™ Display Resolution: 2256 x 1504 (201 PPI) Aspect ratio: 3:2 3.4 million pixels Surface Pen* enabled Touch: 10-point multi-touch Corning® Gorilla® Glass 3	Battery life	Up to 14.5 hours of local video playback ¹
Memory	8GB or 16GB RAM	Graphics	Intel® UHD Graphics 620 (i5) Intel® UHD Graphics 620 (i7)
Processor	Intel® Core™ 8th Gen i5-8350U or i7-8650U	Connections	1 x full-size USB 3.0 3.5 mm headphone jack Mini DisplayPort 1 x Surface Connect port Compatible with Surface Dial off-screen interaction*
Security	TPM 2.0 chip for enterprise security Enterprise-grade protection with Windows Hello face sign-in	Cameras, video, and audio	Windows Hello face authentication camera (front-facing) 720p HD camera (front-facing) Stereo microphones Omnisonic Speakers with Dolby® Audio™ Premium
Software	Windows 10 Pro 1-month trial for new Microsoft Office 365 customers	Wireless	Wi-Fi: IEEE 802.11 a/b/g/n/ac compatible Bluetooth Wireless 4.1 technology
Sensors	Ambient light sensor	Exterior	Casing: Aluminum Colors: Burgundy, Platinum, Cobalt Blue, Black ³ Physical buttons: Volume, Power
What's in the box	Surface Laptop 2 for Business Power Supply Quick Start Guide Safety and warranty documents	Warranty	1-year limited hardware warranty Advanced Exchange warranty service included at no additional cost ⁴
Weight	i5 2.76 lbs. (1,252 grams) i7 2.83 lbs. (1,283 grams)	Best-in-class support from Microsoft Store	30-day return policy 90 days of free technical phone support 12 months in-store support and technical assistance ⁵ 1 free 60-minute training session ⁶

Surface Go for Business

Portable power

Laptop-to-tablet flexibility that goes anywhere

Powers full feature desktop software

Sleek, modern, and compact

Makes the most of Microsoft 365



Surface Go for Business | specifications

Display	10" PixelSense™ Display, Resolution: 1800 x 1200 (217 PPI) Touch: 10-point multi-touch Aspect ratio 3:2 Contrast ratio: 1500:1 Corning® Gorilla® Glass 3
Dimensions	9.65" x 6.9" x 0.33" (245mm x 175mm x 8.3mm)
Weight	Wi-Fi: 1.15 lbs. (522g) LTE Advanced: 1.17 lbs. (532g) Note: Weight not including Type Cover*
Processor	Intel® Pentium® Gold Processor 4415Y
Memory	4GB or 8GB RAM
Graphics	Intel® HD Graphics 615
Storage¹	eMMC drive: 64GB (Wi-Fi) Solid-state drive (SSD): 128GB (Wi-Fi or LTE); 256GB (LTE)
Battery life²	Up to 9 hours of battery life for local video playback ² Up to 8.5 hours of battery life for local video playback with LTE Advanced
Security	TPM 2.0 for enterprise security Enterprise-grade protection with Windows Hello face sign-in
Best-in-class support from Microsoft Store	30-day return policy 90 days of free technical phone support 12 months in-store support and technical assistance ⁶ 1 free 60-minute training session ⁷

Software	Windows 10 Pro configurable to S Mode ³ 1-month trial for new Microsoft Office 365 customers
Wireless	Wi-Fi: IEEE 802.11 a/b/g/n/ac compatible Bluetooth Wireless 4.1 technology
Network (LTE Advanced models)⁴	Nano SIM Tray 4G LTE Advanced (Bands 1, 2, 3, 4, 5, 7, 8, 12, 13, 17, 19, 20, 25, 26, 28, 29, 30, 38, 39, 40, 41,66) GPS / GLONASS: Standalone and assisted GNSS, accuracy up to 3 meters
Sensors	Ambient light sensor Accelerometer Gyroscope Magnetometer
Connections	1 x USB-C™ 1 x Surface Connect port 3.5 mm headphone jack 1 x microSDXC card reader Surface Type Cover Port ⁵
Cameras, video, and audio	Windows Hello face authentication camera (front-facing) 5.0MP front-facing camera with 1080p Skype HD video 8.0MP rear-facing autofocus camera with 1080p HD video Single microphone 2W stereo speakers with Dolby® Audio™ Premium
Exterior	Casing: Magnesium Color: Silver Physical buttons: Volume, Power
What's in the box	Surface Go for Business (Wi-Fi or with LTE Advanced) Power Supply Quick Start Guide Safety and Warranty documents
Warranty	1-year limited hardware warranty