



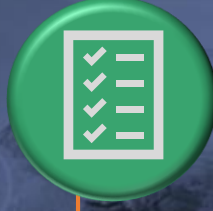
SYNNEX Device as a
Subscription

Our Program



True Subscription

- 24 – 60 month plans
- No buyout option
- More competitive than lease
- No soft cost limit
- Back End Billing
- No surprise costs



Requirements

- \$5K+ Opportunities
- ADP Warranty



Value Add

- Low monthly payment
- Scale up as needed
- Scale down up to 20%
- End of Term Options:
 - Refresh solution
 - Continue month-to-month

Why Subscriptions?



Customized Solutions

Customers build their perfect solution to fit their needs.



Full Revenue

Reseller recognizes sale up front on the initial transaction.



Built In Sales

Visibility into refresh at the end of the subscription.



Low Monthly Payment

Customers avoid up-front capital outlays.

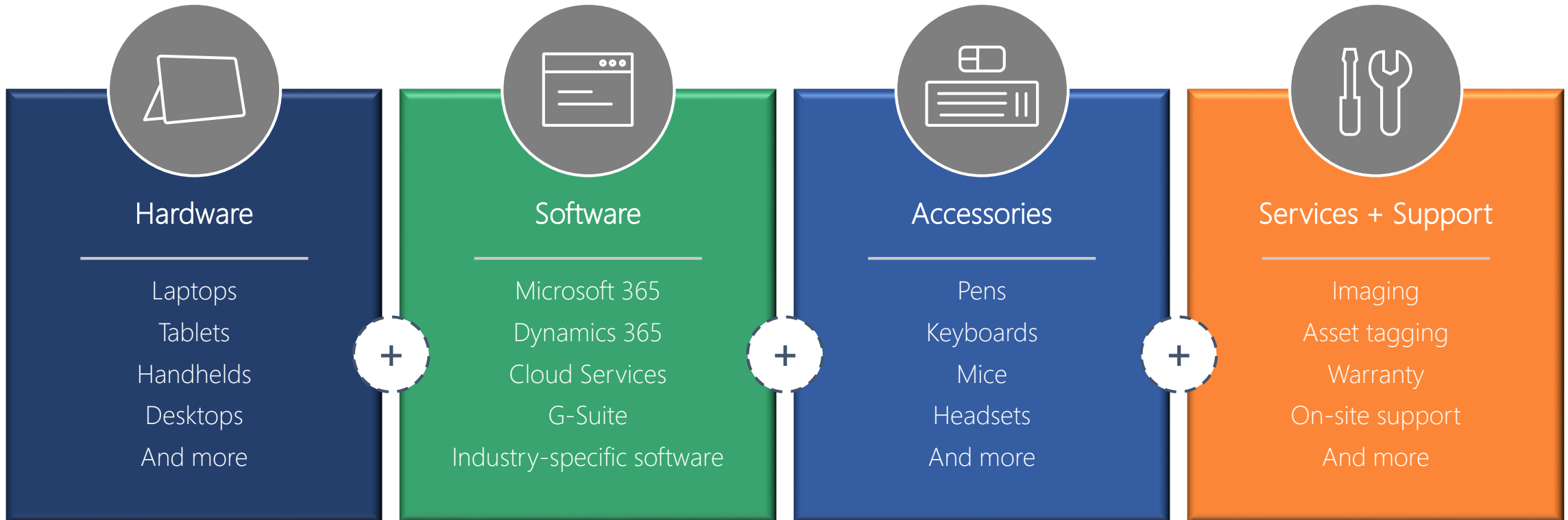


Flexibility

Scale up and down to match changing business needs.

Customize the Experience

A partnership that provides devices, accessories, software, and support options, on a subscription basis.



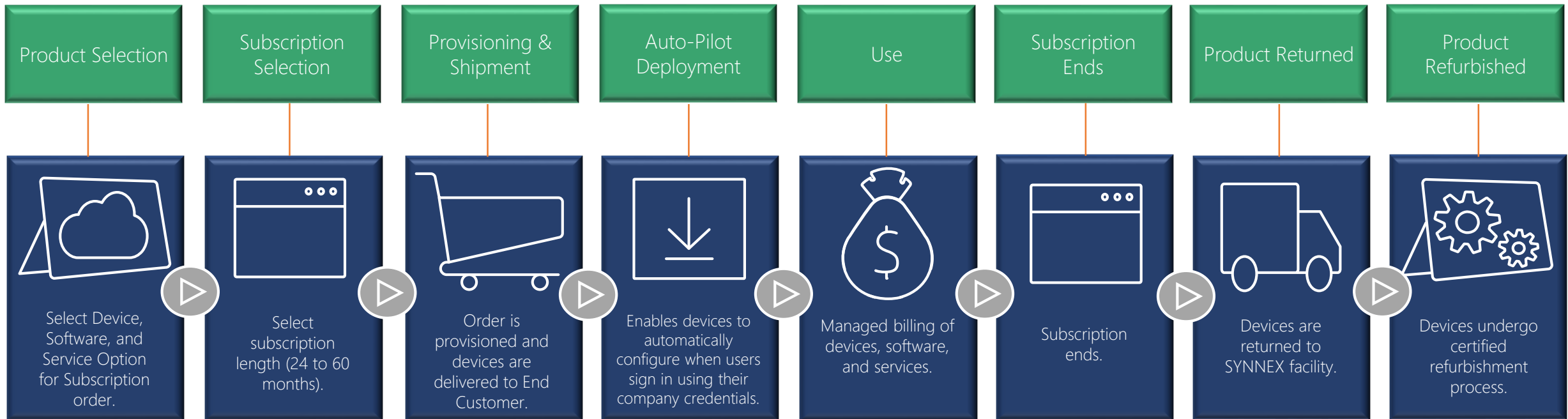
Build Your Bundle

- ▶ Completely customizable
- ▶ Multi-vendor bundles
- ▶ 24 – 60 month terms
- ▶ One low monthly payment
- ▶ Services & support options



The Subscription Process

Modernize your business, enhance your experience, and create your perfect 'all-in-one' solution!



Vendor Community

