



LENOVO DATA CENTER

ThinkSystem DE Series 2000/4000/6000

Lenovo

PROMOTION

Special Offers On Lenovo DE Storage Platforms.
Pricing available in Lenovo Bid Portal (LBPe).
Pricing shown below is without a Deal Reg.

Pricing is 20-40% Below The Competition



DE Series Storage Systems
Enterprise Class Performance. Lowest \$/GB Cost.

- DE Series offers 3 families of Entry-Level Storage Systems: DE2000, DE4000 or DE 6000
- Hybrid or All Flash Models available in all Storage Formats
- 2U rack form-factor with 24 small form-factor (2.5-inch SFF) drives
- 4U rack form-factor with 60 small form-factor (2.5-inch SFF) drives
- Support for up to 7 expansion enclosures to expand storage connectivity (up to 24 drives each)

DE2000

18 TB Hybrid

25 TB Hybrid

DE4000

20 TB Hybrid

20 TB Flash

DE6000

40 TB Hybrid

40 TB Flash

\$7,159

\$9,229

- Lenovo ThinkSystem Storage 2U24 Chassis
- Lenovo ThinkSystem DE2000 HIC 12Gb SAS 2-Ports x2
- Lenovo ThinkSystem DE Series 1.8TB 10K 2.5" HDD 2U24
- Xclarity Endpoint

- Lenovo ThinkSystem Storage 2U24 Chassis
- Lenovo ThinkSystem DE2000 HIC 12Gb SAS 2-Ports x2
- Lenovo ThinkSystem DE Series 1.8TB 10K 2.5" HDD 2U24
- Xclarity End point

\$10,129

\$18,929

- Lenovo ThinkSystem Storage 2U24 Chassis
- Lenovo ThinkSystem DE4000 HIC, 12Gb SAS,4-ports x2
- Lenovo ThinkSystem DE Series 1.8TB 10K 2.5" HDD 2U24
- XClarity End point

- Lenovo ThinkSystem Storage 2U24 Chassis
- Lenovo ThinkSystem DE4000 HIC, 12Gb SAS,4-ports x2
- Lenovo ThinkSystem DE Series 1.6TB 3DWD 2.5" SSD 2U24
- Xclarity End point

\$17,709

\$28,979

- Lenovo ThinkSystem Storage 2U24 Chassis
- Lenovo ThinkSystem DE6000 12Gb SAS 4-ports HIC x2
- Lenovo ThinkSystem DE Series 1.8TB 10K 2.5" HDD 2U24
- Xclarity End point

- Lenovo ThinkSystem Storage 2U24 Chassis
- Lenovo ThinkSystem DE6000 12Gb SAS 4-ports HIC x2
- Lenovo DE Series 3.84TB 1DWD 2.5" SSD 2U24
- Xclarity End point

1600 LEAP Points

1600 LEAP Points

1600 LEAP Points

1600 LEAP Points

1600 LEAP Points

1600 LEAP Points



18TB Config



25 TB Config



20TB Config



20TB Flash



40TB Config



40TB Flash





LENOVO DATA CENTER

What Can You Make Selling Lenovo Storage



DE4000 20 TB Flash Configuration

\$18,929

- Lenovo ThinkSystem Storage 2U24 Chassis
- Lenovo ThinkSystem DE4000 HIC, 12Gb SAS, 4-ports x2
- Lenovo ThinkSystem DE Series 1.6TB 3DWD 2.5" SSD 2U24
- Xclarity End point

\$400 Spiff



20TB Flash

	Authorized	Silver	Gold	Platinum
Revenue	\$18,929	\$18,929	\$18,929	\$18,929
Tiering Credit	\$151,432	\$151,432	\$151,432	\$151,432

3% Base Rebate	\$567	\$567	\$567	\$567
Tiering Credit*	\$189	\$189	\$283	\$378
5% Storage Rebate	\$946	\$946	\$946	\$946
5% Acquisition Bonus	\$946	\$946	\$946	\$946
Total Backend (Not Including Margin)	\$2648	\$2648	\$2742	\$2837
Backend %	14%	14%	14%	15%

Lenovo Q3 Tier 2 Program Stack