

SYNNEX ELEVATE



ARE YOU THE IDEAL PARTNER FOR SILVER PEAK?

SYNNEX Elevate is a program designed to help navigate digital transformation and empower partners to build a successful SD-WAN practice, leading with Silver Peak.

IDEAL PARTNER PROFILE CHECKLIST

- Networking, Security, Cloud practice and solution offering (UCaaS also preferable)
- SaaS application expertise (0365, SFDC, etc.)
- Network deployment experience and services, Labs, NOC
- Deep pre- and post-sales networking expertise
- Strong vertical industry focus, reference customers
- Track record of selling networking, including SD-WAN, solutions into large enterprises
- Silver Peak is positioned as the preferred SD-WAN partner
- Strong marketing capabilities and ability to generate demand
- Financially stable and ability/willingness to invest their own money
- A large existing installed based to leverage

Interested in selling Silver Peak solutions or getting into the SD-WAN space? Contact the SYNNEX Silver Peak team at **silverpeak@synnex.com**



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