

# aruba

a Hewlett Packard  
Enterprise company



## SUCCEED WITH SYNNEX

The experience and resources  
to help you succeed.

*A team committed to  
making it happen.*



With the utmost importance on helping our partners achieve success, the SYNNEX Aruba team is equipped to adapt and transform with the ever-changing market. Known for exhausting all avenues to eliminate obstacles, and with programs and resources designed to enhance your capabilities, we are here to act as a seamless extension to your business. With us, you get a different type of team, a different type of experience.



### ENGAGE

Access to pre-sales technical  
support (ClearPass certified)

Competitive Displacement Bill  
of Materials

One-on-one business  
planning sessions

Knowledgeable team



### ENHANCE

Comprehensive  
professional services

Demo program

No-cost virtual heatmaps

Co-brandable, end-user  
marketing assets



### EMPOWER

Creative financial options

Trainings tailored your  
specific business needs

Network as a Service (NaaS)  
offering

Largest inventory position in  
the channel

**To partner with SYNNEX and leverage these benefits, contact your SYNNEX sales rep or engage with your dedicated Aruba team at [aruba@synnex.com](mailto:aruba@synnex.com).**