



DELIVER WI-FI THAT KEEPS YOUR SMALL BUSINESS CUSTOMERS CONNECTED

Aruba's Switch 2 On Promo

For many of your small business customers, everything can be riding on their Wi-Fi. If it goes out, so does your customers business. So help them make the switch to better Wi-Fi that is super fast, simple to setup with enterprise grade security and has an easy to use app to manage the network remotely.

Aruba Instant On access points, 1930 switches, and HPE OfficeConnect switches are designed for small business and can expand their network as their business needs grow.

With this offer, resellers can purchase an Aruba Instant On 1930 switch, HPE OfficeConnect 1920S or 1950 switch with an Instant On AP12 access point and get up to 69% Off MSRP - it's like getting a switch and AP for the price of the switch! PLUS - \$20/Unit SPIFFs on Instant On AP's, 1950 Switches, and \$25/Unit SPIFFs on 1930 switches!

For customers looking for the best work from home solution, you can offer Instant On 1930 8G and 24G switches with an AP12. These bundles are designed so your customers can work from home like a boss with full support for video calling, securing data transfer, seamless connection of multiple devices, and simple security setup to protect their business no matter where they are connected.

OFFER DATES:

- Effective Nov 1, 2020 - January 31, 2021 or while supplies last.



PARTNER OFFER:

- Purchase an Instant on 1930 switch, OfficeConnect 1920S or 1950 switch with an Aruba Instant On AP12 and get discounts up to 69% Off MSRP.
- Aruba Partner Ready for Networking Partners and Non-Authorized / Proximity Partners in the US only are eligible for the offer.
- Offer is limited to the bundle combinations listed on the eligible products list for this offer. See Page 2 of this document.

TERMS AND CONDITIONS

- Reseller partner must reference the appropriate big deal ID# on the purchase order to their preferred Aruba distributor.
- Accessories like mounting kits and antennas are excluded from this promotion.
- Offer cannot be combined with special pricing, deal registration, other HPE or Aruba promotion, or with E-Rate deals.
- Resellers must abide by Aruba's Minimum Advertised Price (MAP) policy and price list. US resellers that violate Aruba's MAP policy may lose access to Top Value promotion and Switch to On promotion pricing.
- This promotion is NOT available through HPE Source.
- For SPIFF Information visit: www.hpeengageandgrow.com (Values are in USD in the United States and CAD in Canada)
- Aruba and HPE reserves the right to terminate, alter, or modify these terms and conditions at any time.



SWITCH 2 ON PROMO - ELIGIBLE SKU LIST:

Big Deal ID#	US SKU's In Each Bundle	Product Description	Recommended Partner Bundle Discount
Get a Switch & Access Point for the price of just a Switch!			
97951805	JL385A	HPE 1920S 24G 2SFP PoE+370W Switch	69.30%
	R2X00A	AP12 (US) Access Point	
97951806	JL386A	HPE 1920S 48G 4SFP PPoE+370W Switch	67.68%
	R2X00A	AP12 (US) Access Point	
97951808	JG962A	HPE 1950 24G 2SFP+2XGT PoE+Switch	57.23%
	R2X00A	AP12 (US) Access Point	
97951681	JG963A	HPE 1950 48G 2SFP+2XGT PoE+Switch	56.00%
	R2X00A	AP12 (US) Access Point	
97951996	JL684A	Aruba Instant On 1930 24G 4SFP+ 370W Switch	43.74%
	R2X00A	Aruba Instant On AP12 (US) Access Point	
97951816	JL686A	Aruba Instant On 1930 48G 4SFP+ 370W Switch	42.22%
	R2X00A	Aruba Instant On AP12 (US) Access Point	
Bundles designed for Business Continuity & Work from Home Environments!			
97951817	JL681A	Aruba Instant On 1930 8G 2SFP 124W Switch	36.23%
	R2X00A	Aruba Instant On AP12 (US) Access Point	
97951818	JL683A	Aruba Instant On 1930 24G 4SFP+ 195W Switch	45.47%
	R2X00A	Aruba Instant On AP12 (US) Access Point	

**PLUS - \$20/Unit SPIFFs on Instant On AP's, 1950 Switches,
and \$25/Unit SPIFFs on 1930 switches November 1, 2020 - January 31, 2021!**

(USD in the United States and CAD in Canada)

For Information visit: www.hpeengageandgrow.com