



MAKE YOUR SMALL BUSINESS & WORK FROM HOME CUSTOMERS 5 TIMES AS HAPPY! Aruba's IgnitiON 5 Pack Offer

For many small businesses, the new normal is working from home, or a hybrid in office/home office environment. No matter what that looks like, small business owners have everything riding on their Wi-Fi. If it goes out, so does their business. But they need more out of their Wi-Fi. Their customers and employees need the best mobile Wi-Fi experience at an affordable price.

Aruba Instant On access points deliver great value to your small business customers. Incredible Wi-Fi speed and reliability, simple setup that does not require dedicated network personnel. Plus, enterprise grade security and cloud network management from award winning Aruba, a Hewlett Packard Enterprise company.

Also included is peace of mind with one-year warranty. Phone support is free for 90 days and chat support is free for the first year. There are no hidden subscription fees or gotchas. Aruba Instant On offers a new way for your customers to grow their business.

For a limited time, resellers can purchase 5 Aruba Instant On access points at an incredible price and help their small business customers with the new hybrid workplace.

PARTNER OFFER

- Aruba Partner Ready for Networking program partners, and Proximity/Non Authorized Partners/ Resellers in good standing can purchase a bundle of 5 eligible Aruba Instant On access points with a great discount.
- Offer is for sales to single end-user customers. No mixing multiple end-user customers on the same Partner/Reseller purchase order.
- See eligible models listed on this document.
- Offer available for orders for customers in the US and Canada only.
- Reference the applicable Big Deal ID#:
 - Deal ID #: 97948359 – USA
 - Deal ID #: 97948714 – Canada

EFFECTIVE DATES:

- Effective November 1, 2020 - January 31, 2021 or while supplies last.



ELIGIBLE MODELS:

US Models	HPE Aruba SKU	Recommended Partner Discount
R2W95A	Aruba Instant On AP11 (US) Access Point	42.05%
R2X00A	Aruba Instant On AP12 (US) Access Point	42.05%
R2X05A	Aruba Instant On AP15 (US) Access Point	28.75%
R2X10A	Aruba Instant On AP17 (US) Access Point	35.40%
R4W01A	Aruba Instant On AP22 (US) Access Point	42.86%
Canada Models	HPE Aruba SKU	Recommended Partner Discount
R2W96A	Aruba Instant On AP11 (RW) Access Point	37.00%
R2X01A	Aruba Instant On AP12 (RW) Access Point	37.90%
R2X06A	Aruba Instant On AP15 (RW) Access Point	26.50%
R2X11A	Aruba Instant On AP17 (RW) Access Point	31.00%
R4W02A	Aruba Instant On AP22 (RW) Access Point	46.00%

TERMS AND CONDITIONS

- Partners receive discounts for every pack of 5 eligible units. There is no limit the quantity of 5 packs per order.
- Each IgnitiON 5 Pack must contain all of the same Instant On sku's, no mixing of models/units is allowed.
- Cannot be combined with deal registration, other big deals, special/escalated pricing, HPE Partner Ready for Networking Program Level discounts, or any other promotion.
- Accessories like mounting kits and antennas are excluded from this promotion.
- Offer cannot be combined with deal registration, special pricing, or any other HPE or Aruba promotion, or with E-Rate deals.
- This promotion is NOT available through HPE Source.
- Aruba and HPE reserves the right to terminate, alter, or modify these terms and conditions at any time.

Earn Cash SPIFFS ON INSTANT ON SALES!
Go to www.hpeengageandgrow.com for details or to sign up