



## PUT YOUR CUSTOMERS IN THE CLOUD

### Buy 3 Cloud Ready Access Points & Get 2 Free!

The workplace of the future will be a hybrid environment, which envisions a completely new approach to workforce management, facilities, and connectivity – where there's a mixture of employees that come to the office on a daily basis, and those that continue to work from home and visit the office on occasion for meetings and customer engagements.

Aruba's secure, easy-to-manage, Cloud-ready access points deliver better customer experiences and improved employee productivity by allowing the network to be managed and monitored from home or remote office locations. And gives the gift of more responsive apps and fast, reliable connections.

Help your customers make the leap into the cloud! There's no better time than now, when they can buy 3 of our Cloud-ready Instant Access Points, and get 2 free. Plus, for a limited time, buy 3 Aruba Central licenses - a solution that lets them manage their Wi-Fi from the cloud anywhere, easily - they can get 2 licenses free.

#### CUSTOMER OFFER

- End users can buy 3 Aruba access points and get 2 free.
- PLUS! Option to purchase quantity (3) 1/3/5 Year Aruba Central Cloud Management Licenses and/or Tokens, and get 2 Free. This option requires purchase of 5 or more eligible access points listed on page 2 of this document.
- Maximum 50 access points or Central licenses per customer - includes up to 20 Free units. Maximum 100 Central tokens per customer - includes up to 40 Free units.
- Offer is valid for customers in the US & Canada Only.
- See eligible SKU's on page 2 of this document.

#### OFFER ELIGIBILITY

- Effective November 1, 2020 to January 31, 2021 or while supplies last.



#### PARTNER OFFER

- Aruba Partner Ready for Networking Program Partners can purchase qty 3 eligible access points using their PR4N Program Discount with Deal Registration. They can also purchase qty 3 Aruba Central licenses, and/or Central tokens using their PR4N Program Discount with Deal Registration.
- 2 free access points, Aruba Central licenses, and/or Central tokens require all partners to use one of the following Aruba Big Deal ID#s:  
Deal ID #: 97948704 – USA  
Deal ID #: 97948707 – Canada
- Must be a Partner Ready for Networking Program partner in the US or Canada

#### TERMS AND CONDITIONS

- Purchase of Aruba Central licenses or tokens with this promotion requires that the eligible Aruba access points are purchased on the same order.
- Accessories like mounting kits and antennas are excluded from this promotion.
- Offer cannot be combined with special pricing, or any other HPE or Aruba promotion, or with E-Rate deals.
- This promotion is NOT available through HPE Source.
- Aruba and HPE reserves the right to terminate, alter, or modify these terms and conditions at any time.

ELIGIBLE MODELS FOR US		ELIGIBLE MODELS FOR CANADA	
SKU	Product Description	SKU	Product Description
JZ321A	Aruba AP-303 (US) Unified AP	JZ320A	Aruba AP-303 (RW) Unified AP
JX940A	Aruba IAP-304 (US) Instant 2x/3x 11ac AP	JX939A	Aruba IAP-304 (RW) Instant 2x/3x 11ac AP
JX946A	Aruba IAP-305 (US) Instant 2x/3x 11ac AP	JX945A	Aruba IAP-305 (RW) Instant 2x/3x 11ac AP
JW807A	Aruba IAP-314 (US) Instant 2x/4x 11ac AP	JW805A	Aruba IAP-314 (RW) Instant 2x/4x 11ac AP
JW813A	Aruba IAP-315 (US) Instant 2x/4x 11ac AP	JW811A	Aruba IAP-315 (RW) Instant 2x/4x 11ac AP
JX967A	Aruba AP-365 (US) Outdoor AP	JX966A	Aruba AP-365 (RW) Outdoor AP
JX974A	Aruba AP-367 (US) Outdoor AP	JX973A	Aruba AP-367 (RW) Outdoor AP
R2H23A	Aruba AP-504 (US) Unified AP	R2H22A	Aruba AP-504 (RW) Unified AP
R2H29A	Aruba AP-505 (US) Unified AP	R2H28A	Aruba AP-505 (RW) Unified AP
Q9H58A	Aruba AP-514 (US) Unified AP	Q9H57A	Aruba AP-514 (RW) Unified AP
Q9H63A	Aruba AP-515 (US) Unified AP	Q9H62A	Aruba AP-515 (RW) Unified AP
JX946ACM	Aruba CM IAP-305 (US) Instant AP	JX945ACM	Aruba CM IAP-305 (RW) Instant AP
JW813ACM	Aruba CM IAP-315 (US) Instant AP	JW811ACM	Aruba CM IAP-315 (RW) Instant AP
JX967ACM	Aruba CM AP-365 (US) Outdoor 11ac AP	JX966ACM	Aruba CM AP-365 (RW) Outdoor 11ac AP
JX974ACM	Aruba CM AP-367 (US) Outdoor 11ac AP	JX973ACM	Aruba CM AP-367 (RW) Outdoor 11ac AP
JY925AAE	Aruba Central DM 1 Token 1y Sub E-STU	JY925AAE	Aruba Central DM 1 Token 1y Sub E-STU
JY926AAE	Aruba Central DM 1 Token 3y Sub E-STU	JY926AAE	Aruba Central DM 1 Token 3y Sub E-STU
JY927AAE	Aruba Central DM 1 Token 5y Sub E-STU	JY927AAE	Aruba Central DM 1 Token 5y Sub E-STU
JY928AAE	Aruba Central Svc 1 Token 1y Sub E-STU	JY928AAE	Aruba Central Svc 1 Token 1y Sub E-STU
JY929AAE	Aruba Central Svc 1 Token 3y Sub E-STU	JY929AAE	Aruba Central Svc 1 Token 3y Sub E-STU
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