



MAKE YOUR SMALL BUSINESS CUSTOMERS 5 TIMES AS HAPPY!

Aruba's IgnitiON 5 Pack Offer!

For many small businesses, everything is riding on their Wi-Fi. If it goes out, so does their business. But they need more out of their Wi-Fi. Their customers and employees need the best mobile Wi-Fi experience at an affordable price.

Aruba Instant On access points deliver great value to your small business customers. Incredible Wi-Fi speed and reliability, simple setup and management that does not require dedicated network personnel. Enterprise grade security from award winning Aruba, a Hewlett Packard Enterprise company.

Plus peace of mind with one-year warranty. Phone support is free for 90 days and chat support is free for the first year. There are no hidden subscription fees or gotchas. Aruba Instant On offers a new way for your customers to grow their business.

For a limited time, resellers can purchase 5 Aruba Instant On access points at an incredible price and ignite your customers Wi-Fi experience!

PARTNER OFFER

- Aruba Partner Ready for Networking program partners, and Proximity/Non Authorized Partners/Resellers in good standing can purchase a bundle of 5 eligible Aruba Instant On access points with a great discount.
- Offer is for sales to single end-user customers. No mixing multiple end-user customers on the same Partner/Reseller purchase order.
- See eligible models listed on this document.
- Offer available for orders for customers in the US and Canada only.
- Reference the applicable Big Deal ID#:
 - 97403268 – USA
 - 97403464 – Canada

EFFECTIVE DATES:

- Effective May 1, 2020, to July 31, 2020 or while supplies last.



ELIGIBLE MODELS:

US Models	HPE Aruba SKU	Recommended Partner Discount
R2W95A	Aruba Instant On AP11 (US) Access Point	42.05%
R2X00A	Aruba Instant On AP12 (US) Access Point	42.05%
R2X05A	Aruba Instant On AP15 (US) Access Point	28.75%
R2X10A	Aruba Instant On AP17 (US) Access Point	35.40%
Canada Models	HPE Aruba SKU	Recommended Partner Discount
R2W96A	Aruba Instant On AP11 (RW) Access Point	37.00%
R2X01A	Aruba Instant On AP12 (RW) Access Point	37.90%
R2X06A	Aruba Instant On AP15 (RW) Access Point	26.50%
R2X11A	Aruba Instant On AP17 (RW) Access Point	31.00%

TERMS AND CONDITIONS

- Partners receive discounts for every pack of 5 eligible units. There is no limit the quantity of 5 packs per order.
- Each IgnitiON 5 Pack must contain all of the same Instant On sku's, no mixing of models/units is allowed.
- Cannot be combined with deal registration, other big deals, special/escalated pricing, HPE Partner Ready for Networking Program Level discounts, or any other promotion.
- Accessories like mounting kits and antennas are excluded from this promotion.
- Offer cannot be combined with deal registration, special pricing, or any other HPE or Aruba promotion, or with E-Rate deals.
- This promotion is NOT available through HPE Source.
- Aruba and HPE reserves the right to terminate, alter, or modify these terms and conditions at any time.

PLUS \$20 SPIFF FOR EVERY INSTANT ON UNIT SOLD THRU 7/31/20!

Go to www.hpeengageandgrow.com for details or to sign up