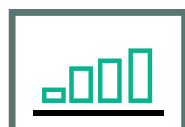


Grow your business globally with HPE OEM Solutions

Looking to expand your business reach and accelerate go-to-market for new solutions? Hewlett Packard Enterprise (HPE) OEM Solutions can help. Our Original Equipment Manufacturer (OEM) partners gain immediate access to our full product portfolio, 24x7 OEM-exclusive support line, extensive supply chain network and industry expertise, all available from design to deployment and beyond.

Key benefits at a glance

- **Global agreements** for integrating and embedding HPE products into your solutions and reselling through your distribution channels
- **Access to customizable HPE products** that can come unbranded or branded with your business logo
- **Dedicated OEM Technical Support Line** which delivers level 2-3 support on demand
- **Robust, innovative portfolio** of servers, storage, networking and services
- **Cross-border warranty** and services support allowing purchase in one country and the receipt of support in another
- **Access to technical, engineering and product management experts** to bring your solution to market faster
- **Additional 90-day warranty period** to allow products to reach end users



You will also benefit from services spanning **tailored management, exclusive product access** and **custom support** – collectively known as the HPE OEM Solutions 4S ecosystem.

Partnership is in our DNA

OEMs use our ecosystem of world-class IT solutions, services, specialists and supply chain to overcome industry challenges, accelerate new opportunities and transform innovation into enduring success.



Solutions

Access HPE compute, storage, and networking products:

The world's most secure industry-standard servers defend against firmware compromise with patented technology. HPE OEM's servers come with a **5-year warranty standard, NEBS certification, and up to 5-year availability.**

The world's first self-healing infrastructure technology, HPE InfoSight, predicts and prevents problems across your IT infrastructure to **maximize uptime and significantly reduce operating costs.**



Specialists

Our **dedicated program managers** will work with your business on:

- Product logo customization and branding
- Product lifecycle extensions and transitions
- Change management notifications
- Certification and regulatory compliance
- Private stock keeping unit (SKU) creation
- Escalation management

This **end-to-end support** addresses customized requirements to ensure a **truly bespoke service.**

HPE OEM Solutions 4S Ecosystem



Services

HPE PointNext services have been designed to meet your business and technology needs. All our OEM partners receive a unique PIN that ensures they are **fast-tracked to the most relevant experts during service enquiries.**



Supply chain

HPE OEM's global supply depots mean we can **guarantee logistics and 24x7 support** for your OEM business and customers. As a result, our OEM partners are **geographically expanding their businesses at a reduced risk.**