



# Investing in IT Solutions for the New Style of Business

HPE Financial Services in brief



## Adapt and respond in the New Style of Business

In the New Style of Business, we work and operate in a world of constant change. The ability to adapt and respond to change is necessary to deliver value faster and better than the competition. This requires a new way of thinking across all functions of the business, including IT and finance.

Now, more so than ever before, you must have an IT infrastructure that is adaptable and can easily flex with change. Gone are the days where business success depends on bits, bytes, speeds and feeds. Today, success hinges upon planning and executing on an IT investment strategy that accelerates change and growth.

## Supporting your transformation

To solve today's issues and meet tomorrow's business needs, you require flexibility to adapt to change as it happens. We can help with flexible IT investment solutions and responsive consumption models that support business transformation. With global expertise and a demonstrated ability to align finance and technology goals, our solutions deliver:

- **Scalability** to grow your IT strategy in line with business needs and the **flexibility** to get the technology you require for transformation, on your terms.

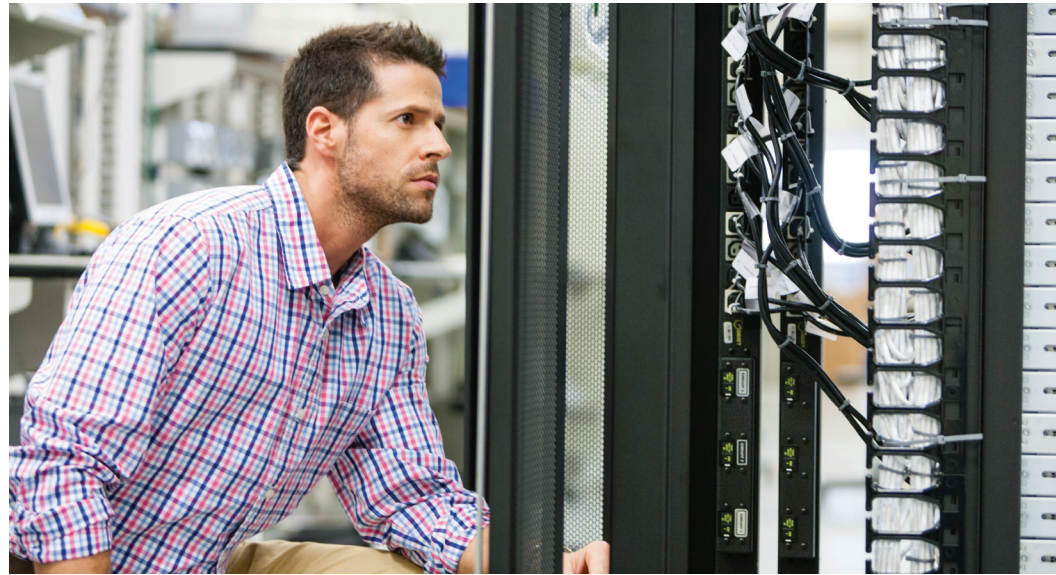
- HPE Pre-Provisioning can allow you to take delivery of data center equipment but only pay for it when it's deployed and activated.

- Flexible investment solutions can help you manage payments in a way that fits your business cycle.

“In the absence of predictability, customers need flexibility.”

– Irv Rothman, President & CEO of  
HPE Financial Services

## Solution brief



### HPE Accelerated Migration

### HPE Pre-Provisioning

### HPE Asset Recovery

### HPE Pre-Owned

- **Agility** and **speed** to change as your business requirements evolve along with the **control** to upgrade technology at any time, when your business needs it most.

– With solutions like HPE Accelerated Migration, you can establish a predictable plan to retire and upgrade your technology infrastructure. You can also get a capital infusion to help fund your transformation.

– Asset recovery services provide a comprehensive approach to manage end-of-life technology assets from around the world and meet stringent sustainability, security and compliance needs.

- **Global consistency** and support throughout the IT lifecycle.

– Our global agreements are structured to help meet your needs around the world and help you acquire services in multiple countries without having to manage different contract terms, relationships or vendor negotiations.

– With a broad portfolio of pre-owned solutions you have options, ensuring you have the right technology to meet your unique needs throughout the IT lifecycle.

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You are at the heart of everything we do, which is why 76% of our business is with repeat customers.

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## Our commitment to you

We work with you and provide a clear standard for what you can expect from us, giving transparency into the process and solutions we deliver. Our service commitment to you means a customized strategy for your business, with the expertise, experience and knowledge to develop, drive and fine-tune your plans as your company evolves.

Learn more at  
[hpe.com/hpefinancialservices](http://hpe.com/hpefinancialservices)

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