



Why SYNNEX for HPE Software?

SYNNEX is the No. 1 HPE distributor in North America focused exclusively on helping resellers deliver world-class Hewlett Packard Enterprise (HPE) solutions. Software is part of the HPE portfolio of products, which also includes servers, storage, networking, and services.

SYNNEX has brought our team together to help our partners start, grow, and take their software business to the next level. SYNNEX understands that our partners in the reseller community are in need of innovative offerings that maximize profitability while solving end users' pain points. We have made strategic investments in resources, processes, and programs that aid our HPE Software partners in growing their businesses while satisfying their customers.

HPE Cloud solutions are also available from SYNNEX and provide significant revenue potential for resellers including hardware, OpenStack software solutions, and services. SYNNEX provides resources and expertise to optimize Cloud initiatives, ensuring that end customers derive value from their investment, resulting in measurable revenue and profit growth for our partners.



By partnering with SYNNEX for HPE Software you can:

- Streamline your renewal process with RENEWSolv
- Validate and design your solution in SYNNEX HPE's Technology Lab
- Cultivate Big Data and Cloud practices with SYNNEX
- Accelerate your services practice by utilizing SERVICESolv
- Utilize SYNNEX' GSA schedule
- Discover SYNNEX' demand generation and enablement expertise
- Safeguard your business with HPE's only 100% channel focused distributor
- Use SYNNEX' exclusive MHEC contract for HPE Software

If you want to receive all of these benefits and more, contact us today to become a SYNNEX HPE Software partner!

Additional Partner Benefits:

- Access to SYNNEX' highly certified, highly experienced Solution Architect Team
- Utilize SYNNEX' alternative financing options to close more deals
- SYNNEX Reseller Marketing Services
- Industry-leading SLAs for quotes and configurations
- Cross-selling and upselling enablement and support
- Access to our Deal Registration Portal and Deal Registration Mobile Application
- Business planning/GTM strategy workshops
- Partner enablement funding
- No resale division – we do not compete with our customers

Contact Us Today!

Email us at:
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Call us at
866-558-3233