

## Texas Department of Information Resources TX DIR-CPO-5077

### Technology-Based Recording and Conferencing Products and Related Services

**Contract No.:** DIR-CPO-5077

**Term:** 08/04/2022 – 08/04/2024      **Contract Exp. Date:** 08/04/2027

**Contract Period:** Two-year term, with the option of one additional two-year term and one additional one-year term.

Approved Manufacturers		
Acer	Owl Labs	Ribbon Communications
AudioCodes	Pexip	Sangoma
Avaya	Poly	Samsung

**Freight:** All TX DIR orders will be FOB Destination CONUS to the end user – Free standard ground freight within the continental United States. Special and/or expedited delivery requests will be charged to the customer.

**Contract Fees:** Authorized Dealer is responsible for the payment of the Contract Fee to TD SYNnex, payable by the 15<sup>th</sup> of the month, 10 days following the reporting due date.

Contract fee: 0.75% or 75 bps

The Contract Fee is calculated from the Dealer’s combined monthly POS for that month based on the total pricing charged to the End User agencies.

Payment should be sent to the following address:

TD SYNnex Corporation  
c/o Public Sector DIR Contract SCM 5551293  
39 Pelham Ridge Drive  
Greenville, SC 29615

### Authorized Dealer Program

TD SYNnex offers a Dealer Program that provides select reseller partners the ability to sell thru the DIR contract to agencies with the State of Texas. The Dealer is authorized to invoice the government and accept payment on behalf of TX SYNnex, subject to the following requirements:

- Dealer quote will include your normal commercial pricing from TD SYNnex. Please make sure to copy [TXDIR@TDSYNnex.com](mailto:TXDIR@TDSYNnex.com) on all quote requests for contract requirements and ceiling prices.
- End User pricing can NOT exceed the DIR Contract Price but can be discounted by the Dealer.
- Dealer must identify all DIR quotes and orders to TD SYNnex. Quotes can be obtained from your commercial sales team at TD SYNnex and should be copied to [TXDIR@TDSYNnex.com](mailto:TXDIR@TDSYNnex.com).
- Both the End User and Dealer POs should reference DIR-CPO-5077. Dealer is responsible for maintaining a copy of these POs for audit purposes for up to 3 years following the date of that sale.
- Reseller must have a current account in good standing at TD SYNnex and signed Dealer Agreement. To participate, please send request to [Contracts@TDSYNnex.com](mailto:Contracts@TDSYNnex.com).
- TD SYNnex and manufacturers' standard commercial certifications/authorizations are required for participation.

### POS Reporting

Authorized Dealer must report their sales under this contract no later than the 5<sup>th</sup> day following the end of the preceding month using the template provided on the Reporting Portal. The online Reporting Portal is located here - <https://www.synnexcorp.com/us/govsolv/monthly-contract-reporting/>. The DIR template will be provided at that same site.

**Team Contact**  
TD SYNnex Public Sector  
[TXDIR@TDSYNnex.com](mailto:TXDIR@TDSYNnex.com)  
877-230-5680

**Evans Coleman**  
Contracts Administrator  
[Evans.Coleman@TDSYNnex.com](mailto:Evans.Coleman@TDSYNnex.com)  
864-360-9542

**Destiny Lark**  
Manager, Contract Management  
[Destiny.Lark@TDSYNnex.com](mailto:Destiny.Lark@TDSYNnex.com)  
864-349-4713

TD SYNnex Website: [TX DIR-CPO-5077 – Telecom & Conferencing](https://www.synnexcorp.com/us/govsolv/tx-dir-cpo-5077/)  
<https://www.synnexcorp.com/us/govsolv/tx-dir-cpo-5077/>

TX DIR Website: [State of Texas DIR Technology-Based Recording and Conferencing Products and Related Services](https://dir.texas.gov/contracts/dir-cpo-5077)

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