



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**MULTIPLE AWARD SCHEDULE (MAS)
FSC CODE: 7010, 7030, D305, J070, D399, U012**

Note: Contractor has been awarded under the Cooperative Purchasing & Disaster Recovery programs.

Tech Data Government Solutions, LLC

1760 Old Meadow Road, Suite 210

McLean, VA 22102-4331

Phone: 480-442-2026

Contract Administrator: Caryn Jacobs

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<http://gov.as.techdata.com/en-us/Pages/default.aspx>

CONTRACT NUMBER:

GS-35F-0349S

PERIOD COVERED BY CONTRACT:

April 5, 2006 through April 4, 2026

PRICE LIST CURRENT THROUGH

Modification Mod PA-0522, effective December 19, 2022

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>.



U.S. General Services Administration

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INFORMATION FOR ORDERING ACTIVITIES

1a. AUTHORIZED SPECIAL ITEM NUMBERS (SINs):

SIN	RECOVERY	SIN Description
33411	33411RC	Purchasing of new electronic equipment
511210	511210RC	Software Licenses
518210C	518210CRC	Cloud and Cloud-Related IT Professional Services
54151	54151RC	Software Maintenance Services
54151ECOM	54151ECOMRC	Electronic Commerce and Subscription Services
54154S	54154SRC	Information Technology Professional Services
611420	611420RC	Information Technology Training
811212	811212RC	Maintenance of Equipment, Repair Services and/or Repair/Spare Parts
OLM	OLMRC	Order-Level Materials (OLMs)

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: **See Price List**

1c. SERVICES OFFERED: **See Price List**

2. MAXIMUM ORDER PER SIN:

SIN	MAXIMUM ORDER
33411	\$500,000 per SIN/Order
511210	\$500,000 per SIN/Order
518210C	\$500,000 per SIN/Order
54151ECOM	\$500,000 per SIN/Order
54151	\$500,000 per SIN/Order
54154S	\$500,000 per SIN/Order
611420	\$250,000 per SIN/Order
811212	\$500,000 per SIN/Order

****Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.***

3. MINIMUM ORDER LIMITATION: **\$100**

4. GEOGRAPHIC COVERAGE (DELIVERY AREA): **The geographic scope of this contract is the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories**

5. POINT OF PRODUCTION: **United States**

6. BASIC DISCOUNT: **Prices listed are net, discounts have been deducted and the industrial funding fee has been added**

7. QUANTITY DISCOUNT: **Additional 1% discount for orders over \$2 Million (Per Task Order)**

8. PROMPT PAYMENT TERMS: **Net 30 - Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.**

9. FOREIGN ITEMS: **None**

10a. TIME OF DELIVERY: **Not Applicable to Services; 30 Days ARO for Products**

- 10b. EXPEDITED DELIVERY: **Contact Contractor**
- 10c. OVERNIGHT AND 2-DAY DELIVERY: **Contact Contractor**
- 10d. URGENT REQUIREMENTS: **Contact Contractor**
11. F.O.B. POINT: **Destination**
- 12a. ORDERING ADDRESS: **Tech Data Government Solutions, LLC
1760 Old Meadow Road, Suite 210
McLean, VA 22102-4331**
- 12b. ORDERING PROCEDURES: **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.**
13. PAYMENT ADDRESS: **Same as Ordering Address**
14. WARRANTY PROVISION: **Standard Commercial Warranty**
15. EXPORT PACKING CHARGES: **Not Applicable**
16. TERMS AND CONDITIONS OF RENTAL: **Not Applicable**
17. TERMS AND CONDITIONS OF INSTALLATION: **Not Applicable**
- 18a. TERMS AND CONDITIONS OF REPAIR PARTS: **Not Applicable**
- 18b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES: **Not Applicable**
19. LIST OF SERVICE AND DISTRIBUTION POINTS: **Not Applicable**
20. LIST OF PARTICIPATING DEALERS: **See Participating Dealers List**
21. PREVENTIVE MAINTENANCE: **Not Applicable**
- 22a. SPECIAL ATTRIBUTES: **Not Applicable**
- 22b. SECTION 508 COMPLIANCE INFORMATION: **Not Applicable**
23. UNIQUE ENTITY IDENTIFIER (UEI) NUMBER: **VD48JMNVE5J1**
24. CONTRACTOR HAS REGISTERED IN THE SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE.

LABOR CATEGORY DESCRIPTIONS

IT Service Management Consultant (ITSM)

Minimum/General Experience: ITSM Consultants possess mid to senior level experience in Incident Management, Service Desk, Problem Management, Configuration Management, Change Management, Service Level Management or other applicable ITSM processes. The minimum qualifications for this position include:

- 5 or more years experience working in an IT Operations/ IT Service Management environment
- 2 or more years practical experience implementing IT service management processes
- Process reengineering experience (Six Sigma practical experience and certification preferred)
- Familiarity with Hewlett Packard (HP) OpenView Service Desk and the full OpenView Enterprise Management Suite
- Strong organizational awareness and the ability to prioritize
- Excellent written, verbal, and presentation skills, and
- Demonstrated ability in team building and leadership.

Functional Responsibility: Design and implement ITSM Solutions specifically using the HP OpenView product suite. Provide IT operations service delivery and technical support. Responsible for understanding the relative business function of the technical services being delivered. Possess ITIL training, certification, and practical experience executing IT service management processes. Implement industry-wide process improvement methodology. Facilitate team/group interaction and perform project management and training.

Minimum Education: Bachelor's Degree.

Enterprise Systems Management Consultant (ESMC)

Minimum/General Experience: Enterprise Systems Managers have 10+ years experience and/or equivalent certification with a full range of Hewlett Packard (HP) OpenView products/solutions inclusive of OVO, NNM, Performance Insight, OVIS, OVOW and Service Desk.

Functional Responsibility: Responsible for large network management systems. Design, engineer, and implement enterprise management solutions specifically using HP OpenView. Deploy and configure the OpenView solution suite. Integrate OpenView IT service management solutions with leading IT infrastructure management solutions. Customize and enhance OpenView implementations with field-tested configurations and Pepperweed-developed toolkits and software plug-ins. Upgrade legacy implementations of OpenView software to more current application versions with new and enhanced capabilities.

Minimum Education: Bachelor's Degree in Engineering/Computer Science.

Developer I

Minimum Education/Minimum/General Experience: 1+ years of experience within the general functional area. Associates Degree or equivalent experience.

Functional Responsibility:

Works with higher-level consultants to provide technical Subject Matter or Functional expertise and guidance in areas such as Software Testing, ERP, PMO, PPM, Workflow, and Mobile devices. Has specialized training and expertise using products such as HP software, VMware, and Microsoft enterprise software. Applies methods, theories, and research techniques in the investigation and solution of problems.

Developer II

Minimum Education/Minimum/General Experience: 2+ years of experience within the general functional area and 1+ years of experience within the specific functional area. Associates Degree or equivalent experience.

Functional Responsibility:

Possess demonstrated knowledge in designated field or discipline. Provides highly technical Subject Matter and or Functional expertise and guidance in areas such as Software Testing, ERP, PMO, PPM, Workflow, and Mobile devices. Has specialized training and expertise using products such as HP software, VMware, Microsoft enterprise software, and Database applications. Can perform tasks related to specialized inspection and testing of project output to ensure quality standards are met.

Developer III

Minimum Education/Minimum/General Experience: 3+ years of experience within the general functional area and 2+ years of experience within the specific functional area. Associates Degree or equivalent experience.

Functional Responsibility:

Possess demonstrated knowledge in designated field or discipline. Provides highly technical Subject Matter and or Functional expertise and guidance in areas such as Software Testing, ERP, PMO, PPM, Workflow, and Mobile devices. Has specialized training and expertise using products such as HP software, VMware, Microsoft enterprise software, and Database applications. Can perform tasks related to specialized inspection and testing of project output to ensure quality standards are met. May provide task direction to team members. Can define system objectives and prepare system design specifications.

Senior Developer I

Minimum Education/Minimum/General Experience: 1+ years of experience designing, developing, implementing and testing custom software.

Functional Responsibility:

Designs, develops, implements and tests custom software in support of projects.

Senior Developer II

Minimum Education/Minimum/General Experience: 3+ years of experience designing, developing, implementing and testing custom software.

Functional Responsibility:

Designs, develops, implements and tests custom software in support of projects.

Consultant I

Minimum Education/Minimum/General Experience: 1+ years of experience within the general functional area.

Functional Responsibility:

Works with higher-level consultants to provide technical Subject Matter or Functional expertise and guidance in areas such as Software Testing, ERP, PMO, PPM, Workflow, and Mobile devices. Has specialized training and expertise using products such as HP software, VMware, and Microsoft enterprise software. Applies methods, theories, and research techniques in the investigation and solution of problems.

Consultant II

Minimum Education/Minimum/General Experience: 2+ years of experience within the general functional area and 1+ years of experience within the specific functional area.

Functional Responsibility:

Possess demonstrated knowledge in designated field or discipline. Provides highly technical Subject Matter and or Functional expertise and guidance in areas such as Software Testing, ERP, PMO, PPM, Workflow, and Mobile devices. Has specialized training and expertise using products such as HP software, VMware, Microsoft enterprise software, and Database applications. Can perform tasks related to specialized inspection and testing of project output to ensure quality standards are met.

Consultant III

Minimum Education/Minimum/General Experience: 3+ years of experience within the general functional area and 2+ years of experience within the specific functional area.

Functional Responsibility:

Possess demonstrated knowledge in designated field or discipline. Provides highly technical Subject Matter and or Functional expertise and guidance in areas such as Software Testing, ERP, PMO, PPM, Workflow, and Mobile devices. Has specialized training and expertise using products such as HP software, VMware, Microsoft enterprise software, and Database applications. Can perform tasks related to specialized inspection and testing of project output to ensure quality standards are met. May provide task direction to team members. Can define system objectives and prepare system design specifications.

Senior Consultant I

Minimum Education/Minimum/General Experience: 4+ years of experience within the general functional area and 3+ years of experience within the specific functional area.

Functional Responsibility:

Senior staff professional. Possess demonstrated knowledge in designated field or discipline. Provides highly technical Subject Matter and or Functional expertise and guidance in areas such as Software Testing, ERP, PMO, PPM, Workflow, and Mobile devices. Has specialized training and expertise using products such as HP software, VMware, Microsoft enterprise software, and Database applications. Can performs tasks related to specialized inspection and testing of project output to ensure quality standards are met. May provide task direction to team members. Can define system objectives and prepare system design specifications.

Senior Consultant II

Minimum Education/Minimum/General Experience: 5+ years of experience within the general functional area and 4+ years of experience within the specific functional area.

Functional Responsibility:

Senior staff professional. Possess demonstrated knowledge in designated field or discipline. Provides highly technical Subject Matter and or Functional expertise and guidance in areas such as Software Testing, ERP, PMO, PPM, Workflow, and Mobile devices. Has specialized training and expertise using products such as HP software, VMware, Microsoft enterprise software, and Database applications. Can performs tasks related to specialized inspection and testing of project output to ensure quality standards are met. May provide task direction or project management to team members or to groups of teams. Can define system objectives and prepare system design specifications. Reviews project development documentation to ensure specifications are designed to meet inspection and testing standards.

Senior Consultant III

Minimum Education/Minimum/General Experience: 5+ years of experience within the general functional area and 4+ years of experience within the specific functional area.

Functional Responsibility:

Senior product specialist responsible for implementing and integrating enterprise IT applications and integrating enterprise IT applications, such as Hewlett-Packard (BTO), AlarmPoint, Symantec, VMWare, IBM (WebSphere), Apache/Tomcat, SAP (Crystal Reports), and Microsoft (Project, Visio, ActiveDirectory, Internet Services). Proficiency in Databases such as Oracle, DB2, SQL Server, MySQL, Sybase and Access. Integrates technical solutions to meet complex customer requirements.

Process Consultant I

Minimum Education/Minimum/General Experience: 3+ years of consulting related to the implementation of ITIL processes and best practices.

Functional Responsibility:

Provides general management consulting, assisting customers with design and development of IT strategy and business process.

Process Consultant II

Minimum Education/Minimum/General Experience: 5+ years of consulting related to the implementation of ITIL processes and best practices.

Functional Responsibility:

Provides general management consulting, assisting customers with design and development of IT strategy and business process

Process Consultant III

Minimum Education/Minimum/General Experience: 10+ years of experience implementing IT process best practices in two or more industries.

Functional Responsibility:

Provides senior consulting expertise in a particular process area.

Principal Architect

Minimum Education/Minimum/General Experience: 6+ years of experience implementing and integrating enterprise IT applications and systems.

Functional Responsibility:

Lead technical resource who also has experience in driving requirements and designing solutions. Resource also has proven ability to work with customer senior level management to support and contain deployment.

Project Manager

Minimum Education/Minimum/General Experience: > 3 years field experience, 10+ years industry experience

Functional Responsibility:

In addition to HP product experience, requirement of 10 years of broader industry experience that compliments solution domain, i.e. RDBMS, Network, Server Configuration, Middleware/J2EE, SAP, Cisco, etc.

Program Director

Minimum Education/Minimum/General Experience: Senior program management expert with 15-20 years of experience implementing and integrating IT processes and best practices.

Functional Responsibility:

Provides oversight of multiple large projects and/or programs. May manage projects through subordinate project managers or lead consultants. Manages budgets, staffing levels and schedules.

Executive Consultant

Minimum Education/Minimum/General Experience: Senior program management expert with 15-20 years of experience implementing and integrating IT processes and best practices.

Functional Responsibility:

Provides executive-level expertise, including strategy, organizational consulting and over-all business approach.

**AUTHORIZED GSA PRICING
PROFESSIONAL SERVICES (SIN 54151S)**

SIN	Labor Category	GSA Hourly Rate
54151S	IT Service Management Consultant	\$222.31
54151S	Enterprise Systems Management Consultant	\$187.73
54151S	Developer I	\$65.81
54151S	Developer II	\$89.32
54151S	Developer III	\$117.53
54151S	Senior Developer I	\$141.03
54151S	Senior Developer II	\$169.24
54151S	Consultant I	\$141.03
54151S	Consultant II	\$164.54
54151S	Consultant III	\$173.94
54151S	Senior Consultant I	\$178.64
54151S	Senior Consultant II	\$188.05
54151S	Senior Consultant III	\$197.45
54151S	Process Consultant I	\$188.05
54151S	Process Consultant II	\$211.55
54151S	Process Consultant III	\$235.06
54151S	Principal Architect	\$225.66
54151S	Project Manager	\$216.26
54151S	Program Director	\$235.06
54151S	Executive Consultant	\$258.56

PARTICIPATING DEALERS	
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GOVCONNECTION, INC. 7503 STANDISH PLACE ROCKVILLE, MD 20855 Phone: 301-340-3416 Email: LINDSEY.CROWLEY@CONNECTION.COM POC: LINDSEY CROWLEY, CONTRACT SPECIALIST	Software Information Systems, LLC 165 Barr Street Lexington, KY 40507 Phone: 859-977-4796 Email: ksmallwood@thinksis.com POC: Karen Smallwood, Contracts and Compliance
BRAXTON-GRANT TECHNOLOGIES, INC. 7180 TROY HILL DRIVE, SUITE B ELKRIDGE, MD 21075 Phone: 443-545-2052 POC: TARA WALLS Email: TWALLS@BRAXTONGRANT.COM	END 2 END COMMUNICATIONS, LLC, DBA END 2 END TECHNOLOGIES 1715 W. SUNRISE BOULEVARD GILBERT, AZ 85233 Phone: 480-545-8800 Email: PURCHASING@E2ETEC.COM POC: SARA JUNIUS
AATD, LLC 8023 Vantage Drive, Suite 510 San Antonio, TX 78251 Phone: 703-626-1044 Email: paul.salazar@aatdata.com POC: Paul Salazar, VP, Partner Solutions	Huel Technology 2053 Fountain Professional Court, Suite A Navarre, FL 32566 Phone: 850-499-3176 Email: jshealey@hueltech.com POC: Jeff Shealey, CEO
Solutions-II, Inc. 8822 South Ridgeline Boulevard, #205 Littleton, CO 80129 Phone: 303-524-3281 Email: JODI.JONES@SOLUTIONS-II.COM POC: JODI JONES, SALES OPERATIONS REPRESENTATIVE	zSof Tech Solutions LLC 1119 Willow Crest Way Austell, GA 30168 Phone: 678-718-5509 Email: tpacker@zsoftechsolutions.com POC: Tara Packer, Contract Specialist
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Safari Micro, Inc. 2185 W. Pecos Road, Suite 9 Chandler, AZ 85224 Phone: 480-360-1018 Email: matt.fretwell@safarimicro.com POC: Matt Fretwell	Pax Advisory, Inc. 1695 Abbey Oak Drive Vienna, VA 22182 Phone: 650-714-9160 Email: johnholman@paxadvisory.com POC: John Holman, CEO
Accela Consulting, Inc. 337 East Catawba Street Belmont, NC 28012 Phone: 703-517-5663 Email: pkidd@accelaconsulting.com POC: Paul Kidd, Principal	Minoria Tech, LLC 326 Broad Street Utica, NY 13501 Phone: 315-628-0021 Email: rose@minoriattech.com POC: Rose D. Robles, President
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