

**Appendix C Pricing Index  
DIR-CPO-5077  
Synnex Corporation**

<b>Manufacturer / Brand</b>	<b>Category</b>	<b>Subcategory</b>	<b>DIR Customer Discount % off MSRP</b>
<b>Acer</b>	Displays	LED / LCD Displays	<b>2.00%</b>
<b>Acer</b>	Displays	Peripherals	<b>2.00%</b>
<b>Acer</b>	Displays	Accessories	<b>2.00%</b>
<b>Acer</b>	Displays	Related Services	<b>2.00%</b>
<b>AudioCodes</b>	Audio Conferencing	Hardware	<b>5.00%</b>
<b>AudioCodes</b>	Audio Conferencing	Software	<b>5.00%</b>
<b>AudioCodes</b>	Audio Conferencing	SaaS	<b>2.50%</b>
<b>AudioCodes</b>	Audio Conferencing	Collaboration	<b>5.00%</b>
<b>AudioCodes</b>	Audio Conferencing	Accessories	<b>5.00%</b>
<b>AudioCodes</b>	Audio Conferencing	Related Services	<b>2.50%</b>
<b>AudioCodes</b>	Audio Conferencing	Warranty & Maintenance	<b>2.50%</b>
<b>AudioCodes</b>	Managed & Cloud Services	SaaS	<b>2.50%</b>
<b>Avaya</b>	Audio Conferencing	Accessories	<b>5.00%</b>
<b>Avaya</b>	Audio Conferencing	Peripherals	<b>5.00%</b>
<b>Avaya</b>	Video Conferencing	Collaboration	<b>5.00%</b>
<b>Avaya</b>	Video Conferencing	Hardware	<b>5.00%</b>
<b>Avaya</b>	Managed & Cloud Services	SaaS	<b>2.00%</b>
<b>Owl Labs</b>	Video Conferencing	Collaboration	<b>4.00%</b>
<b>Pexip</b>	Video Conferencing	Collaboration	<b>8.00%</b>
<b>Pexip</b>	Video Conferencing	Related Services	<b>8.00%</b>
<b>Pexip</b>	Video Conferencing	SaaS	<b>8.00%</b>
<b>Poly</b>	Audio Conferencing	Hardware	<b>8.00%</b>
<b>Poly</b>	Audio Conferencing	Accessories	<b>8.00%</b>
<b>Poly</b>	Audio Conferencing	Related Services	<b>2.00%</b>
<b>Poly</b>	Video Conferencing	Hardware	<b>8.00%</b>
<b>Poly</b>	Video Conferencing	Accessories	<b>8.00%</b>
<b>Poly</b>	Video Conferencing	Software	<b>2.00%</b>
<b>Poly</b>	Managed & Cloud Services	SaaS	<b>2.00%</b>
<b>Ribbon Communications</b>	Audio Conferencing	Media Gateways	<b>5.00%</b>
<b>Ribbon Communications</b>	Audio Conferencing	Related Services	<b>2.00%</b>
<b>Sangoma</b>	Audio Conferencing	Hardware	<b>2.50%</b>
<b>Sangoma</b>	Audio Conferencing	Software	<b>2.50%</b>
<b>Sangoma</b>	Audio Conferencing	Accessories	<b>2.50%</b>
<b>Sangoma</b>	Audio Conferencing	Related Services	<b>5.00%</b>
<b>Sangoma</b>	Managed & Cloud Services	SaaS	<b>5.00%</b>
<b>Samsung</b>	Displays	LED / LCD Displays	<b>27.50%</b>
<b>Samsung</b>	Displays	Hospitality Displays	<b>10.00%</b>
<b>Samsung</b>	Displays	Accessories	<b>10.00%</b>
<b>Samsung</b>	Displays	Related Services	<b>10.00%</b>
<b>Samsung</b>	Displays	Memory / Storage	<b>5.00%</b>
<b>Samsung</b>	Managed & Cloud Services	SaaS	<b>21.50%</b>