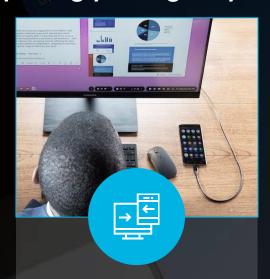
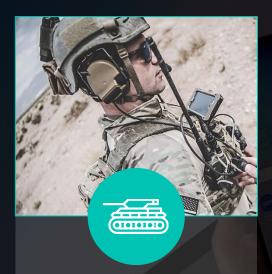


#### Supporting your agency mission wherever it takes you



#### **Workforce Transformation**

Empower your workforce with seamless access to the productivity solutions they need from any location



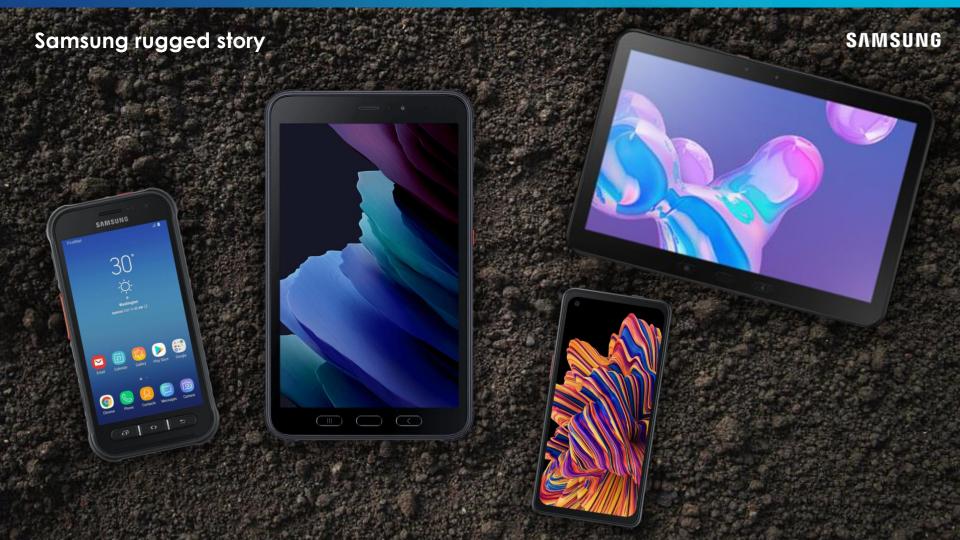
#### **Tactical Mobility**

Equip today's operator with defense-grade mobility for highly contested and remote environments



#### **Rugged Mobility**

Ensure field personnel stay connected in the harshest environments with the most durable mobility solutions





spent on digital transformation technologies and services in 2020<sup>1</sup>



of business leaders see an increase in frontline worker productivity when workers are digitally empowered<sup>2</sup>



of U.S. enterprises are using or planning to purchase more rugged devices in 2021<sup>3</sup>



of rugged mobile devices shipped by 2024 are forecast to be Android devices<sup>4</sup>

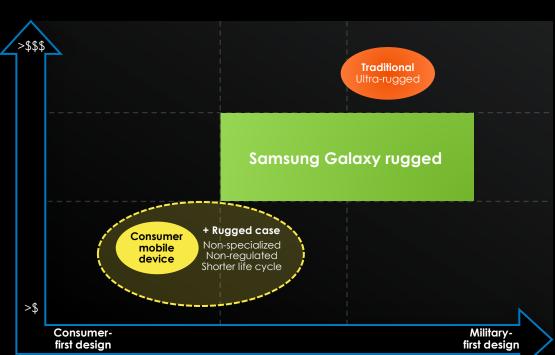
<sup>&</sup>lt;sup>1</sup> IDC Worldwide Digital Transformation Spending Guide (May 2020)

<sup>&</sup>lt;sup>2</sup> HBR Report: The New Decision Makers

<sup>&</sup>lt;sup>3</sup> IDC, The State of U.S. Enterprise Mobile Workers Webinar: Information, Frontline, and Work-from-Home Trends in 2020 (DOC #WC20200728, July 2020) <sup>4</sup>IDC Worldwide Rugged Mobile Device Forecast 2020-2024, (DOC #US45155820 / SEPTEMBER 2020)

New market creation SAMSUNG

#### **MARKET SUMMARY**



#### **MARKET DYNAMICS**





## DIGITAL TRANSFORMATION

### DEVICE CONVERGENCE

- Improve service quality
- Increase customer satisfaction
- Reduce costs and complexities

- Multipurpose units
- All-in-one capability (push-to-talk, mPOS, AR, DeX)

#### **Workforce transformation**

# Empower your teams with secure productivity from any location.



Connected remote workspaces - without a laptop



5G-enabled, mission-ready devices



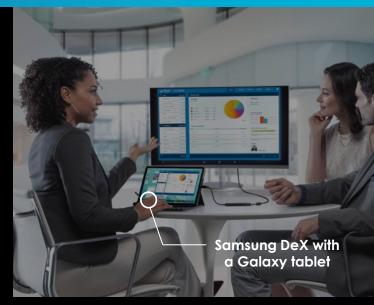
Streamlined VPN network access and CAC/PIV credentialing



Seamless integration with Microsoft Office 365 and Teams



Simplified deployment and management





#### Workforce transformation across mission needs



Federal productivity

Transform the federal workforce into a more connected government



Telehealth / remote patient monitoring

Connect caregivers to patients from hospital to home



**Military recruiting** 

Enhance military recruiting with an efficient, paperless process



Supply chain & logistics

Increase realtime operational visibility and supply chain control **Connected Worker** 

**DeX in Vehicle** 

DeX in Station (Office or WFH)



#### Manage more in the field



Federal law enforcement

Give the full operational picture with field-ready, PTT-optimized devices



#### **Emergency management**

Enhance command and control in any emergency management scenario



#### Flight line maintenance

Simplify flight line maintenance for greater efficiency



#### **Electronic flight bags**

Reduce the load and save costs with electronic flight bags

#### **Rugged mobility**

# Purpose-built to meet the mission in the most demanding environments



Durable devices that can survive the extremes



Reliable even in the most challenging environments



End-to-end mobile security to protect your critical data





#### Rugged Field Ready Portfolio

#### More work with no compromise.

Samsung field-ready devices are built to withstand the challenges of the real world. Rain or shine, gloved hands or not, you can work seamlessly everywhere.



Work Any Place, Any Time





Do More with a Single Device Secure, Compliant and Customizable Secure from the chip up with











Series	Galaxy XCover Series		Galaxy Tab Active Series	
Model	XCover Field Pro	XCover Pro	Tab Active Pro10.1" with IP68 S Pen	Tab Active3
Use Cases	First Responders	Multi-Purpose Device to Improve End User Efficiency, Proof of Delivery (POD), Pick / Pack / Post, Real-Time Communication and Information Sharing in Public Sector, Inventory Management, mPOS (Sales Floor, Tableside, Airline)	Field Services, Digital Workflow, Mobile Device for Forklifts, Line Busting / mPOS, EMS Patient Care, Incident Command, Paper and PC Replacement	ELD, Proof of Delivery (POD), Field Services, IntrinsicallySafe, mPOS / Clientelling, Associated Task Management, Inventory / Supply Chain Management, First Responders, Public Works, Non-Clinical Logistics, Hospital Floors, Paper and PC Replacement
Value Proposition	Field-ReadyPerformance	Get More Done, Without Sacrifice	Go Fearlessly, Work Seamlessly	Work doesn't stop. Neitherwill you
Core Features	MIL-STD, <sup>2</sup> IP68, <sup>3</sup> Pogo Connection, User-Replaceable Battery, Enhanced Touch	MIL-STD 810G, <sup>2</sup> IP68, <sup>3</sup> Pogo Connection, User-Replaceable Battery, Enhanced Touch	Samsung DeX, <sup>4</sup> MIL-STD, <sup>2</sup> IP68, <sup>3</sup> IP68 S Pen, <sup>3</sup> Pogo Connection, User-Replaceable Battery, Enhanced Touch	Wireless DeX <sup>4</sup> , MIL-STD, <sup>2</sup> IP68, <sup>3</sup> S Pen (IP68), <sup>3</sup> Pogo Connection, User- Replaceable Fast Charging Battery, Enhanced Touch, Programmable Active Key, Wi-Fi 6, 2 x 2 MIMO, Enterprise Edition Year Free Knox Suite, 3-Year Product Lifecytle, 5-Year Security Maintenance Update
	FirstNet Certified, Programmable Emergency Button, Programmable Push-to-Talk Button, Corning Gorilla Glass 5	Two Programmable Buttons, mPOS-Ready NFC, Dual SIM and Private LTE (CBRS)-Ready, Google ARCore, Corning Gorilla Glass 5	mPOS-Ready NFC, Google ARCore, Corning Gorilla Glass 3	mPOS-Ready NFC, Google ARCore, Corning Gorilla Glass 3
Display Size / Display Resolution	5.1"/WQHD (2560 x 1440)	6.3" / FHD (2340 x 1080), Infinity-O	10.1"/WUXGA (1920 x 1200)	8" / WOXGA (1920 x 1200)
os	Android 9 (O)	Android 10.0	Android 9 Pie	Android 10
CPU / Processor	Exynos 9810 / Octa-Core 64-bit 2.7GHz, 1.8GHz	(Q) Exynos 9611 / Octa-Core Quad 2.3GHz + Quad 1.7GHz	Qualcomm SDM670 / Octa-Core 2GHz	Exynos 9810 / Octa-Core (2.7Ghz / 1.7Ghz)
Memory: RAM <sup>6</sup> / Internal <sup>7</sup> / External <sup>8</sup>	4 GB / 64 GB / MicroSD (Up to 512 GB)	4 GB / 64 GB / MicroSD (Up to 512 GB)	4 GB / 64 GB / MicroSD (Up to 512 GB)	4GB, 64GB or 4GB, 128GB / MicroSD (Up to 1TB)
Camera Back / Front / Autofocus / Flash	12MP / 8MP / Yes / Yes	25MP, 8MP (Ultra-Wide) / 13MP / Yes / Yes (Dual LED)	13MP/8MP/Yes/Yes	13MP/5MP/Yes/Yes
Battery / Use Time <sup>9</sup> / Other	4,500mAh / Up to 18 Hours	4,050mAh, Adaptive Fast Charging / Up to 14 Hours	7,600mAh, Adaptive Fast Charging / Up to 15 Hours	5,050mAh, Fast Charging / Up to 11 Hours / No Battery Mode <sup>10</sup>
USB / Earphone Jack	USB 2.0 Type-C / Yes	USB 2.0 Type-C / Yes	USB 3.1 Type-C / Yes	USB C 3.1/Yes
Dimensions (H x W x D) / Weight	6.24" x 3.18" x 0.56" / 0.56 lbs.	6.3" x 3.02" x 0.39" / 0.48 lbs.	9.6" x 6.7" x 0.4" / 1.4 lbs.	8.45" x 5.02" x 0.39" / 0.94 lbs.
Wi-Fi	802.11a/b/g/n/ac, VHT80 MU-MIMO,1024-QAM	802.11a/b/g/n/ac	802.11a/b/g/n/ac	802.11a/b/g/n/ac/ax
LTE <sup>11</sup>	AT&T	Verizon, Unlocked (Supports Verizon, AT&T)	Unlocked (Supports Verizon, AT&T, T-Mobile)	Unlocked (Supports Verizon, AT&T, T-Mobile)

#### Rugged – Mission Ready



#### SAMSUNG

#### **XCover Pro**

- Wet Touch
- Glove Mode
- IP68
- MIL-STD-810G
- 4G
- Dedicated PTT
- 2- Programmable Buttons
- 6.3" TFT Display
- 13MP Camera (Front)
- 25/8MP (Wide) Camera
- Replaceable battery
- Pogo Pin Charging
- Scanning Capable
- USB-C
- Android 11
- KNOX Built-In







#### Samsung Mobility stack security



#### Samsung Knox: federally certified security

Samsung Knox continuously meets the rigorous security requirements set by governments and major enterprises around the world, providing managers and users with a robust mobile security solution.



#### DISA

DISA Approved STIG

& DISA Approved Product List
providing configuration
standards for DoD and IAenabled devices to 'lock
down' information
systems/software that might
otherwise be vulnerable



#### **Common Criteria**

IT Security Evaluation that is an international standard for computer security certification



#### **FIPS**

FIPS 140-2 Security
Requirements for
Cryptographic Modules
developed by the NIST for
use in government systems
by non-military agencies
and contractors



Latest DISA STIG for Samsung Android 10 with Knox 3.x released 3/2020

# Thank you.

For further information, visit:

#### Government Solutions Home Page

https://www.samsung.com/us/business/ solutions/industries/government/

#### **Knox Page**

https://www.samsung.com/us/business/solutions/samsung-knox/

#### **Insights Page**

https://insights.samsung.com/
government/

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