



SC Contract #4400019307

Vendor: Palo Alto Networks

Term: 8/11/2018 – 6/30/2022

Agent Model Only:

SYNNEX is responsible for billing the end-user agencies for all sales under this contract. We engage authorized resellers as agents who will receive a predetermined commission amount for opportunities that they bring under this contract. Palo Alto Networks does allow for these sales to count toward the resellers' top line revenue goals with the manufacturer. The State of SC is not involved in the authorization process. To be authorized, reseller must be approved by Palo Alto Networks, have an active account with SYNNEX and complete a SYNNEX Agent Agreement.

Contract Fee: 1%

SYNNEX Corporation Authorized Reseller List					
SC Tax ID	Name	Address	Phone	Contact	Email
261672660	Corus360	8520 Cliff Cameron Drive, The Grove V, Suite 400, Charlotte, NC, 28269	919-532-2111	Todd Cannady	toddc@corus360.com
099383768	Pharr Technologies Company Inc	215 South Trade Street Shelby, NC 28150	704-487-4311	Rusty Earle	rearle@pharrtechnologies.com
03919039-3	Encore Technology Group	119 Beacon Hill Court Easley, SC 29640	864-326-3274	Mike Harris	mharris@encoretg.com
40639407	A3 Communications, Inc.	14 Pelham Ridge Drive, Suite C Greenville, SC 29615 102 Sangaree Park Court, Suite 9 Summerville, SC 29486 1911 Associates Lane, Suite G Charlotte, NC 28217	Greenville 864-672-0273 Charleston (Summerville) 843-767-7773 Charlotte 704-253-4020	Hunter Thornton	hthornton@a3communications.com