

OHIO STATE TERM SCHEDULE (STS) CONTRACT

SYNNEX STS CONTRACT # 534604

TERM DATE 12/30/2019 - 9/26/2024

AUTHORIZED DEALER PROGRAM

SYNNEX uses an authorized Dealer Program to engage the State of Ohio through this contract vehicle. In order to be added as an approved Dealer to the Ohio STS contract, SYNNEX will require a communication from the end user agency requesting the addition of the reseller to this contract.

Participating dealers must maintain a minimum of \$25,000 in quarterly sales to remain eligible as an authorized dealer.

If you're not already registered as an Ohio Supplier, please go to <https://supplier.ohio.gov> and register.

AUTHORIZED MANUFACTURERS

Approved Manufacturers	
Black Box	BTI
C2G	Cradlepoint
Docker	Fujitsu Mobility
Getac	Global Knowledge
Docker	Harman Professional Solutions
HPE	HPI
Microsoft Surface	Lexmark
Ruckus Wireless	Panasonic
SYNNEX Corporation	Samsung
Xplore Technologies	SYNNEX PRINTSolv

*Must be approved by vendor to sell these items

**SaaS, Hosting, Cloud and Term Software are not permitted for sale under this contract

PRICING

Enduser pricing must be at or below the SYNNEX GSA Schedule pricing. Please work with your SYNNEX sales team and copy govsolv@synnex.com. The contracts team will assist with the contract information once the quote is finalized. SYNNEX GSA Pricing can be found at:

<http://synnexcorp.com/us/govsolv/pricing/>

QUOTES

Dealer must identify all Ohio STS quotes and orders to SYNNEX and provide a copy of the enduser PO when placing the order with SYNNEX. Quotes can also be obtained at govsolv@synnex.com. All orders will need to be sent to govsolv@synnex.com for processing.

Dealer pricing will be your normal commercial cost with no uplift.

Enduser pricing can NOT exceed the SYNNEX Ohio STS Price but can be discounted by the Dealer. Price drops from the manufacturer are effective immediately! Enduser PO must reference STS 534604

While the SYNNEX GSA Schedule pricing is the basis of award for our Ohio STS contract, please be aware that pricing must be obtained from the Ohio STS price file. Do not use GSA pricing in your quote as Ohio STS pricing may not necessarily be the same as GSA pricing, given the delay in obtaining modifications with both agencies.

PURCHASE ORDERS

Approved Dealers must send Ohio STS purchase orders to their commercial sales team and copy govsolv@synnex.com for processing. Both end user and approved Dealer purchase orders must reference Ohio STS Contract #534604.

REPORTING & PAYMENT OF CONTRACT FEES

Reseller is responsible for submitting a monthly sales report to govsolv@synnex.com by the 5th of the month. Payment of the contract fees will be due by the 15th of the month and should be .75% and is based off of the cost being charged to the end user (not to exceed the contract ceiling cost). Please send the check to:

SYNNEX Corporation
c/o Cory Fortune
39 Pelham Ridge Drive
Greenville, SC 29615

FREIGHT

FOB Destination CONUS – Free standard ground freight within the continental United States.
Special and/or expedited delivery requests will be charged to the customer.

PRICE DROPS

SYNNEX must notify the State of any reduction in its GSA Multiple Award Schedule pricing within 30 days of its occurrence and immediately reduce the price of the affected products or services to the State under this Contract.

OPEN MARKET ITEMS

Generally, follow the GSA rule of thumb that 51% of a PO must be on contract, the remaining can be Open Market. However, the state is only allowed to buy up to \$50,000 in Open Market items per vendor per fiscal year.

STS CONTRACT FEE

SYNNEX must remit the revenue share in US dollars within 30 days after the end of the quarterly reporting period - .0075 (0.75%) of the total quarterly sales reported.

INVOICING

Dealer is authorized to invoice the enduser on behalf of SYNNEX. To be a proper invoice, the invoice must include the following information:

- (a) Name and address of the Dealer as designated in this Contract;
- (b) The Dealer's FEIN is listed as designated in this Contract;
- (c) The Dealer's invoice remittance address as designated in this Contract;
- (d) The purchase order number authorizing the delivery of the Deliverables; and
- (e) A description of the deliverables, including, as applicable, the time period, serial number, unit price, quantity, and total price of the deliverables.

SYNNEX is responsible for reporting the sales and payment of fees to Ohio.

SYNNEX CONTACTS

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