

Ohio STS Contract #534604 – Term Date 12/30/19 – 09/26/24

Authorized Manufacturers		
Barracuda Networks	Eaton	Microsoft
Black Box	Getac	Palo Alto Networks
Bretford Inc	Global Knowledge	Panasonic
BTI	GVS - Getac Video Solutions	Ruckus Wireless
C2G	Harman Professional Solutions	Samsung
Cradlepoint	HPE	SYNNEX Corporation
Docker (Mirantis)	HPI	Zebra Technologies

Vendor Authorizations apply

**SaaS, Hosting, Cloud and Term Software are not permitted for sale under this contract

Freight

All deliveries to Ohio Agencies shall be freight prepaid, FOB Destination for CONUS delivery. For authorized Dealers, all standard commercial freight policies will apply. Possible assistance with freight will be determined on a case by case basis. Additional freight costs may apply for OCONUS delivery, white glove, special and expedited delivery requirements.

NTE (Not-to-Exceed) Contract Pricing

Ohio STS Contract pricing is based on SYNNEX GSA **47QTCA19D00MM** and all products must be on the **GSA contract**.

Authorized Dealer Program

If you're not already registered as an Ohio Supplier, please go to <https://supplier.ohio.gov> and register.

SYNNEX uses an authorized Dealer Program to engage the State of Ohio through this contract vehicle. In order to be added as an approved Dealer to the Ohio STS contract, SYNNEX will require a communication from the end user agency requesting the addition of the reseller to this contract.

Participating dealers must maintain a minimum of \$25,000 in quarterly sales to remain eligible as an authorized dealer. Due to the restricted amount of authorized dealers permitted on this contract, Dealers **will be removed** if sales minimums are not reached.

Authorized Dealer Partners are able to invoice the end user agency and accept payment on behalf of SYNNEX, subject to the following requirements:

End-user pricing must be at or below the SYNNEX Ohio STS pricing. Please work with your SYNNEX sales team and copy gsa@synnex.com for quotes. Reseller should identify the quote as Ohio STS and request the GSA NTE.

Reporting

Authorized Dealer must provide a Report of their sales under this contract by the 5th day following the end of the preceding month using the template provided. Use the contract sales report portal to upload your report each month: <https://www.synnexcorp.com/us/govsolv/monthly-contract-reporting/>

Contract Fees

Authorized Dealer is responsible for the payment of the Contract Fee to SYNNEX, by the 15th day of the reported month.

Contract fee: 0.75%

- The Contract Fee is calculated off the Dealer's combined monthly sales based on the total pricing charged to the Ohio STS Agencies. Participating manufacturers are encouraged but not required to provide special pricing that offsets this Contract Fee. It is the Authorized Dealer's responsibility to account for this fee when preparing their quote to their customer.
- Payment Method: ACH Payment is preferred, reach out to govsolv@synnex.com for ACH instructions
- Payment by check is also accepted. Mail to:
SYNNEX Corporation
c/o Contract Admin Fees
39 Pelham Ridge Drive
Greenville, SC 29615

Public Sector Contract Specialists, Reseller Support

Contracts Manager: Jennifer McEachern jennifermce@synnex.com (864) 349-4079

Business Development: Nick Coperine, nicholasco@synnex.com 914-618-1524



SYNNEX GOVSolv Contracts Team Coverage Map

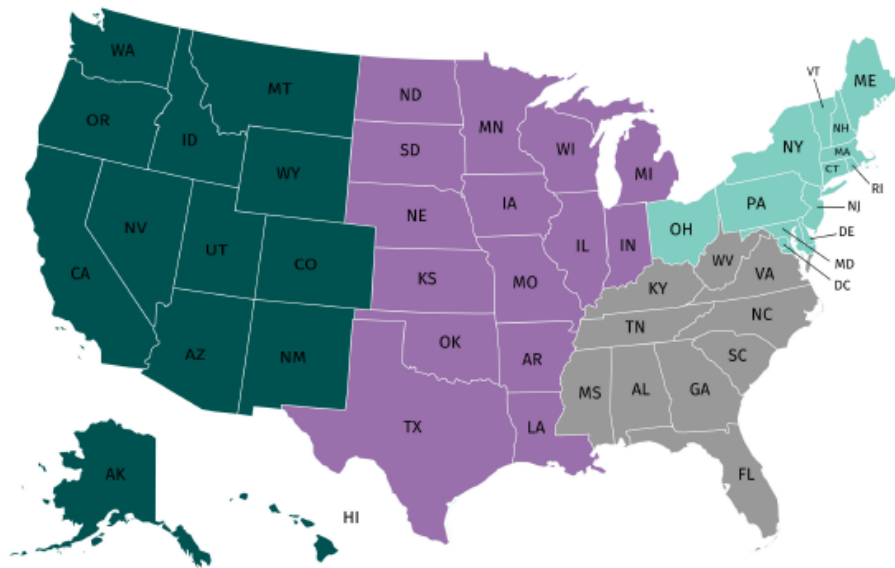
Jennifer McEachern
GOVSolv Contracts Manager
864-349-4079
JenniferMcE@synnex.com

NORTH
Nicholas Coperine
GOVSolv Contracts Specialist
914-618-1524
NicholasCo@synnex.com

SOUTH
Mackenzie King
GOVSolv Contracts Specialist
404-281-0258
MackenzieG@synnex.com

WEST
Jamie Grimm
GOVSolv Contracts Specialist
864-373-7589
JamieG@synnex.com

CENTRAL
Davies Gallagher
GOVSolv Contracts Specialist
864-447-5942
DaviesG@synnex.com



Contract Page on Ohio STS website:

<https://procure.ohio.gov/proc/viewContractsAwards.asp?contractID=36765>