

Texas DIR Contract – Data Communications & Networking

**Contract No.:** [DIR-CPO-4458](#)

**Term:** 03/27/2020 – 03/27/2025

**Manufacturer(s):**

Approved Manufacturers	
Barracuda	Cradlepoint
Ciena	Barracuda

**Contract Fee:** .75%

**Freight:** FOB Destination CONUS  
 -If Agency requests expedited or special delivery, then Agency will be responsible for additional freight costs associated with the request

**Authorized Dealer Program**

SYNNEX offers a Dealer Program that provides select reseller partners the ability to sell thru the DIR contract to agencies with the State of Texas. The Dealer is authorized to invoice the government and accept payment on behalf of SYNNEX, subject to the following requirements:

- Dealer quote will include your normal commercial pricing from SYNNEX. Please make sure to copy [txdir@synnex.com](mailto:txdir@synnex.com) on all quote requests for contract requirements and ceiling prices.
- Enduser pricing can NOT exceed the DIR Contract Price but can be discounted by the Dealer.
- Dealer must identify all DIR quotes and orders to SYNNEX. Quotes can be obtained from your commercial sales team at SYNNEX and should be copied to [txdir@synnex.com](mailto:txdir@synnex.com).
- Both the Enduser and Dealer POs should reference the DIR Contract number. Dealer is responsible for maintaining a copy of these POs for audit purposes for up to 3 years following the date of that sale.
- Reseller must have a current account in good standing at SYNNEX and signed Dealer Agreement. To participate, please send request to [TXDIR@synnex.com](mailto:TXDIR@synnex.com).
- SYNNEX and manufacturers’ standard commercial certifications/authorizations are required for participation.

**SYNNEX Contacts**

Team Contact: [TXDIR@synnex.com](mailto:TXDIR@synnex.com)

Nicholas Coperine 1-914-618-1524  
Jennifer McEachern 1-800-456-4822, ext. 494079

Website: <https://www.synnexcorp.com/us/govsolv/dir-cpo-4458/>

**POS Reporting**

Authorized Dealer must provide a POS of their sales under this contract to [TXDIR@synnex.com](mailto:TXDIR@synnex.com) no later than the 5<sup>th</sup> day following the end of the preceding month using the template below. (SYNNEX is required to provide a monthly POS to TX DIR by the 15<sup>th</sup>. DIR template will be provided.

**Contract Fees**

Authorized Dealer is responsible for the payment of the Contract Fee to SYNNEX, payable by the 15<sup>th</sup>/

Contract fee: .75% or 75 bps

The Contract Fee is calculated off of the Dealer's combined monthly POS for that month based on the total pricing charged to the enduser agencies.

Payment should be sent to the following address:

SYNNEX Corporation  
c/o Cory Fortune  
39 Pelham Ridge Drive  
Greenville, SC 29615