**About NCPA**

*NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state of the art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices. For more information, go to* [***www.ncpa.us***](http://www.ncpa.us)***.***

**Who Can Use NCPA's Contracts?**

*There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's* [***cooperative purchasing contracts***](http://www.ncpa.us/Vendors)*. These include, but are not limited to the following agency types:*

* *School Districts (including K-12, Charter schools, and Private K-12)*
* *Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)*
* *Cities, Counties, and any Local Government*
* *State Agencies*
* *Healthcare Organizations*
* *Church/Religious*
* *Nonprofit Corporations*

**State Statutes**

*Want to see your state's laws on cooperative purchasing?*

*Click here to view* [***your state's laws on cooperative purchasing***](http://www.ncpa.us/Statutes)***. (***[***http://www.ncpa.us/Statutes***](http://www.ncpa.us/Statutes)***).***

*This contract is accessible nationally to public agencies whose state laws allow for intergovernmental contract use.*

**Contracts**

**SYNNEX NCPA 01-65 Cloud Collaboration and Storage Services**

**Term**

August 1, 2019 thru August 31, 2020 plus one additional option year.

**Awarded Manufacturers**

**DropBox**

**Freight**

All deliveries to NCPA members shall be freight prepaid, FOB Destination. For authorized Dealers, all standard commercial freight policies will apply. Possible assistance with freight will be determined on a case by case basis. Additional freight costs may apply for white glove, special and expedited delivery requirements.

**Pricing**

**SYNNEX NCPA 01-65 Cloud Collaboration and Storage Services Contract Pricing:**

* **2% Discount from MSRP**

**Authorized Dealer Program**

SYNNEX offers a Dealer Program that provides select reseller partners the ability to sell to NCPA members using this contract. The Dealer is authorized to invoice the NCPA member and accept payment on behalf of SYNNEX, subject to the following requirements:

* Dealer quote will include the NCPA contract price and your cost from SYNNEX.
* End-user pricing can NOT exceed the NCPA Contract Price but can be discounted by the Dealer.
* Dealer must identify all NCPA quotes and orders to SYNNEX. Quotes can be obtained at [**NCPA@synnex.com**](mailto:HPMHEC@synnex.com)**.**
* Both the End-user and Dealer POs should reference the NCPA Contract number (NCPA 01-65). Dealer is responsible for maintaining a copy of these POs for audit purposes for up to 3 years following the date of that sale.
* Reseller must have a current account in good standing at SYNNEX and signed Dealer

Agreement. To participate, please send request to [**NCPA@synnex.com**](mailto:NCPA@synnex.com)**.**

* SYNNEX and manufacturers’ standard commercial certifications/authorizations are required for participation.

**SYNNEX Contacts**

Team Contact: [**NCPA@synnex.com**](mailto:NCPA@synnex.com)

For New Authorizations:

Nicholas Coperine 1-914-618-1524

For Existing Resellers:

Cory Fortune:1-800-456-4822, ext. 494560

Jennifer McEachern1-800-456-4822, ext. 494079

Website: [**http://www.synnexcorp.com/us/govsolv/ncpa/**](http://www.synnexcorp.com/us/govsolv/ncpa/)

**POS Reporting**

Authorized Dealer must provide a POS of their sales under this contract to [**NCPA@synnex.com**](mailto:NCPA@synnex.com) no later than the 5th day following the end of the preceding month using the template below. (SYNNEX is required to provide a monthly POS to NCPA by the 15th to [**reporting@ncpa.us**](mailto:reporting@ncpa.us)**.**)

**Contract Fees**

Authorized Dealer is responsible for the payment of the **Contract Fee to SYNNEX, by the 15th day of the month.**

**Contract fee: 0.80% or 80 bps**

The Contract Fee is calculated off the Dealer’s combined monthly POS based on the total pricing charged to the NCPA members. Participating manufacturers are encouraged to provide special pricing that offsets this Contract Fee.

Payment should be sent to the following address:

SYNNEX Corporation

**c/o Cory Fortune**

39 Pelham Ridge Drive

Greenville, SC 29615

**Marketing**

There are no restrictions in the marketing of this contract directly to the cooperative membership. The NCPA Program Office can assist SYNNEX and our participating Dealers with their marketing efforts, training and attendance at industry events and SYNNEX GovSolv shows.

NCPA has provided a membership list to assist our dealer organization in the marketing of this contract.

**NCPA**

Jonathan Applegate, Director, Operations

Tele: 832-477-3475

E-Mail: **japplegate@ncpa.us**