# plantronics

With over 50 years as a trusted supplier, our own manufacturing, and comprehensive service and support, Plantronics is uniquely qualified to serve the Public Sector.

As a Plantronics Authorized Reseller you are perfectly positioned to meet your Public Sector customers' needs, whether on the go, in noisy offices, or in the most secure and critical operations centers, with the right headset for the mission.



# GOVERNMENT

Plantronics was founded on creating high-performance headsets for the Public Sector. Your Government agencies, Prime Contractors and Military customers trust Plantronics' industry-leading quality, service and support.

We are proud that our TAA compliance applies to all models within a given product line, not just specialized SKUs, and we take Section 508 conformance and supplier diversity just as seriously.

### GOVERNMENT CONTRACTS SUPPORTED:

- Plantronics GSA Contract GS-35F-0167L
- SEWP
- WITS
- WSCA
- US Communities



# FIRST RESPONDER

Products specially designed for 9-1-1, e911, Police and Fire Dispatch Centers and other vital first responder functions that provide vital clear and reliable communications.



# AVIATION AND SPECIALS

Not only are we the FAA's sole supplier of air traffic control headsets, our Specials Products Group customizes and builds unique products for your customers' other mission-critical applications.



# EDUCATION

With Plantronics, educators and administrators can become more agile and productive, and students more empowered, with high quality, cost effective tools perfectly suited for any budgetsensitive environment.



# HEALTHCARE

Whether a healthcare professional works in a hospital, office, lab, pharmacy, or virtually, Plantronics has a voice solution designed to deliver privacy, mobility, and efficiency.

# **Encrypted for privacy**

Today, maintaining confidentiality and SOX compliance is critical. Plantronics DECT<sup>™</sup> 6.0 wireless models feature the latest standards of 64-bit encrypted voice security. And for true mobile security, our Bluetooth headsets are 128-bit encrypted.



# PARTNER SUPPORT

### DEDICATED PUBLIC SECTOR SALES TEAM

The Plantronics Public Sector team supports Federal, State, and Local Government entities, as well as Prime Contractors, Healthcare, and Education, including K-12 and higher.

Dedicated Hotline: 1.800.682.0380 Email: public.sector@plantronics.com

### TRAINING OPPORTUNITIES

The Connect Partner Portal hosts a wide range of training materials, including online interactive courses on selling to Public Sector, Unified Communications, Contact Center, and Software audiences. Onsite training is also available, please contact the team.

### PUBLIC SECTOR BID DESK

The Bid Desk is your starting point for all known headset bids and Federal, State and Local, and Education opportunities within the Public Sector. Receive quick answers about Plantronics pricing, product compatibility, and if your opportunity qualifies for Deal Registration.

Phone: 1.844.899.3507 Email: bid.desk@plantronics.com

### PLANTRONICS GLOBAL CUSTOMER CARE

Plantronics supports you and your customers with industry-leading global service and support for warranty information, troubleshooting issues, and equipment replacement.

Phone: 1.855.765.7878 or visit, plantronics.com/us/support/contact

# PLANTRONICS PUBLIC SECTOR TEAM

# FIELD SALES OPERATIONS

Wes Kirschner

#### **Federal Government**



wes.kirschner@plantronics.com Mobile: 302.312.1962 Office: 831.458.7695

#### State and Local Government, Education, Healthcare (West)



Michael Nieliwocki michael.nieliwocki@plantronics.com Mobile: 714.553.0116 Office: 831.458.7019

# Channel, State and Local Government, Education, Healthcare (East)



Angela Bigelow angela.bigelow@plantronics.com Mobile: 301.943.6704 Office: 240.493.6564

### **INSIDE SALES**

### Federal Government



Janice Walton janice.walton@plantronics.com Office: 831.458.7520 Toll Free: 1.800.682.0380

### State and Local Government, Education, Healthcare



Kelly.kingdom@plantronics.com Office: 831.458.7730 Toll Free: 1.800.682.0380

# SALES OPERATIONS

#### **Operations Management**



mary.petersen@plantronics.com Office: 831.458.7580 Toll Free: 1.800.544.4660 x7580

### SALES MANAGEMENT



Lee Bradley@plantronics.com Office: 804.784.7112

