



PROMOTION

## Build pipeline. Build profits.

### REGISTER DEALS NOW TO EARN AN EXTRA 5 POINTS

Early this year, Ixia announced that 100% of our enterprise business would take place through channel partners. Since then we've launched powerful new products, compelling campaigns, and promotions aimed at rewarding partners' Sales and Engineering teams for their effort and success.

With all this in place, we're raising the stakes even higher to help drive pipeline and partner profitability throughout 2017. From July 15 through September 30, eligible Channel Xcelerate partners may earn an additional 5 points on opportunities registered through the [Ixia Partner Portal](#).

To qualify for the **Deal Registration Plus 5 Promotion**, opportunities must comply with Ixia's [Opportunity Registration Guidelines](#), be approved for deal registration by Ixia, and close on or before December 29, 2017.

When you succeed, we succeed together, so we invite you to engage your Ixia Channel Account Manager (CAM) and Regional Sales Manager (RSM) to advance new opportunities and help build momentum.



## TERMS AND CONDITIONS

- Under the **2017 Deal Registration Plus 5 Promotion**, eligible partners may receive 5 extra points in addition to the 10 points earned by registering and closing qualifying opportunities in accordance with Ixia's Opportunity Registration Guidelines.
- A participating solution provider must be an active member of Ixia's Channel Xcelerate Partner Program in good standing with Ixia.
- Qualifying opportunities must be registered on the Ixia Partner Portal.
- Qualifying opportunities must be registered between July 15, 2017 and September 30, 2017.
- Maintenance renewals are excluded.
- All determinations of eligibility for the Promotion shall be made by Ixia in its sole and absolute discretion. All such determinations by Ixia shall be absolute and final.
- Ixia may cancel or modify the terms of the Promotion at any time in its sole discretion.
- Use and sale of Ixia products shall at all times be subject to the terms and conditions of participation in Ixia's Channel Xcelerate Partner Program and any applicable Ixia terms and conditions, including, but not limited to, the Terms and Conditions for the purchase and sale of products and services, any applicable End User License Agreement, and the Ixia Limited Warranty and Technical Support Agreement.
- The additional 5 points will be applied upon the close of the sale.



### WHY IXIA?

[Performance Matters](#)

[Ease-of-use Matters](#)

[Resilience Matters](#)

[Feature Compatibility Matters](#)

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