

**About NCPA**

NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. For more information, go to [www.ncpa.us](http://www.ncpa.us).

**Who Can Use NCPA's Contracts?**

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's [cooperative purchasing contracts](#). These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges & Technical / Vocational Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations

**State Statutes**

This contract is accessible nationally to public agencies whose state laws allow for intergovernmental contract use. Click here to view [your state's laws on cooperative purchasing](#).

**Contract Name**

**SYNNEX NCPA #01-97 - Advanced Technology Solutions Aggregator**

**Term**

**August 1, 2019 thru July 31, 2022 plus two additional option years.**

**Awarded Manufacturers**

NCPA Contract #01-97 covers all vendor product lines available at SYNNEX. SYNNEX and manufacturers' standard commercial certifications/authorizations are required for participation, in addition to any requirements specific to Public Sector or this contract.

**Freight**

All deliveries to NCPA members shall be freight prepaid, FOB Destination for CONUS delivery. For authorized Dealers, all standard commercial freight policies will apply. Possible assistance with freight will be determined on a case by case basis. Additional freight costs may apply for OCONUS delivery, white glove, special and expedited delivery requirements.

**NTE (Not-to-Exceed) Contract Pricing**

- **4% Discount from MSRP** applicable to all manufacturing lines, (unless noted in Exceptions below)
- **2% Discount from MSRP** for the following:
  - Chromebooks, HP Smartbuys, Lenovo TopSeller Products and all other promotionally priced products.
  - Manufacturers: APC, Asus, Avaya, Cisco, Crucial, Google, Global Knowledge Training, Microsoft Software, NEC, Netmotion, Seagate, and F5
- **0% Discount for:**
  - Non-Discountable SKUs
- **Services:** Please refer to the Services line card for a complete breakdown of specific costs associated with our services. Please email [fieldservices@synnex.com](mailto:fieldservices@synnex.com) with any questions.
- **Dealer is encouraged to offer additional discounts** from the established contract price when possible.

**Authorized Dealer Program**

SYNNEX offers a Dealer Program that provides select reseller partners the ability to sell to NCPA members using this contract. The Dealer is authorized to invoice the NCPA member and accept payment on behalf of SYNNEX, subject to the following requirements:

- Dealer must obtain a quote from SYNNEX Sales Rep or Team. SYNNEX NCPA Team will include the NCPA contract NTE price to the quote.
- End-user pricing can NOT exceed the NCPA Contract Price but can be discounted by the Dealer.
- Dealer must identify all NCPA quotes and orders to SYNNEX. Quotes can be obtained at [NCPA@synnex.com](mailto:NCPA@synnex.com).
- Both the End-user and Dealer POs should reference the NCPA Contract number (NCPA 01-97). Dealer is responsible for maintaining a copy of these POs for audit purposes for up to 3 years following the date of that sale.
- Reseller must have a current account in good standing at SYNNEX and signed Dealer Agreement. To participate, please send request to [NCPA@synnex.com](mailto:NCPA@synnex.com).
- SYNNEX and manufacturers' standard commercial certifications/authorizations are required for participation.

**Reporting**

Authorized Dealer must provide a Report of their sales under this contract to [NCPA@synnex.com](mailto:NCPA@synnex.com) no later than the 5<sup>th</sup> day following the end of the preceding month using the template provided. Use the contract sales report portal to upload your report each month:

<https://www.synnexcorp.com/us/govsolv/monthly-contract-reporting/>

**Contract Fees**

**Authorized Dealer is responsible for the payment of the Contract Fee to SYNNEX, by the 15<sup>th</sup> day of the reported month.**

**Contract fee: 0.80% or 80 Bps for Commodity Products  
2.00% or 200 Bps for Enterprise Products**

- The Contract Fee is calculated off the Dealer's combined monthly sales based on the total pricing charged to the NCPA members. Participating manufacturers are encouraged to provide special pricing that offsets this Contract Fee.
- Payment Method: ACH Payment is preferred, reach out to [govsolv@synnex.com](mailto:govsolv@synnex.com) for ACH instructions
- Payment by check is also accepted. Mail to:  
SYNNEX Corporation  
c/o NCPA Contract #01-97 Fee  
39 Pelham Ridge Drive  
Greenville, SC 29615

**Marketing**

There are no restrictions in the marketing of this contract directly to the cooperative membership. The NCPA Program Office can assist SYNNEX and our participating Dealers with their marketing efforts, training and attendance at industry events and SYNNEX GovSolv shows.

NCPA has provided a membership list to assist our dealer organization in the marketing of this contract. SYNNEX will send all Authorized Resellers the membership list on a monthly basis. Reach out to [NCPA@synnex.com](mailto:NCPA@synnex.com) for contact information.

NCPA Contact below available to connect w/ end-user/agencies, qualify them & answer any questions.

**Jonathan Applegate, Director, Operations**

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E-Mail: [japplegate@ncpa.us](mailto:japplegate@ncpa.us)

Team Email: [NCPA@synnex.com](mailto:NCPA@synnex.com)

Public Sector Contract Specialists, Reseller Support

## SYNNEX GOVSolv Contracts Team Coverage Map

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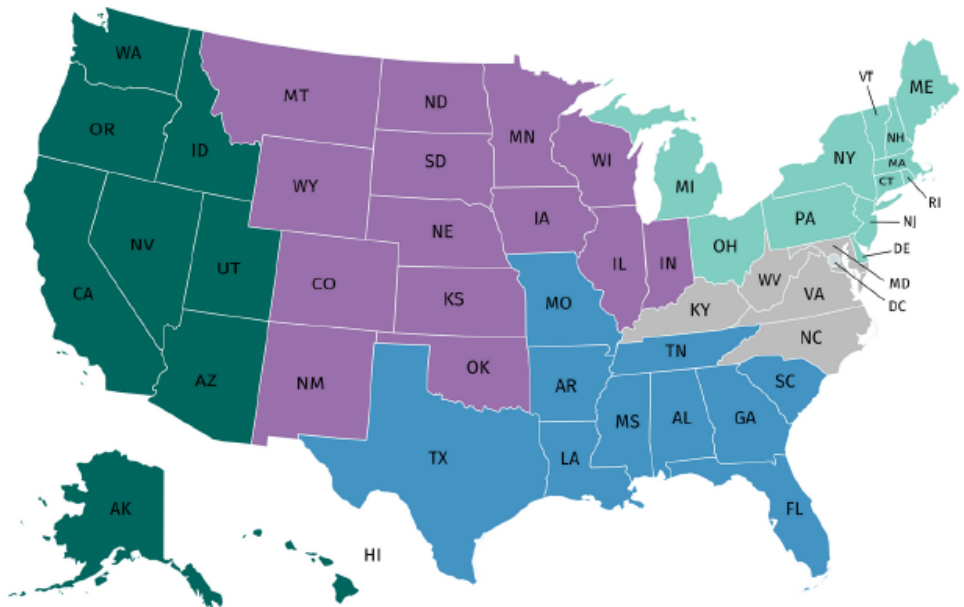
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Website: <https://www.synnexcorp.com/us/govsolv/ncpa/>  
Contract Page on NCPA website: <http://www.ncpa.us/Vendors/SYNNEX>

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