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What can Chrome Enterprise do for your customers?

Learn more



GOOGLE CHROME OS PLAYBOOK

Work Securely In The Cloud



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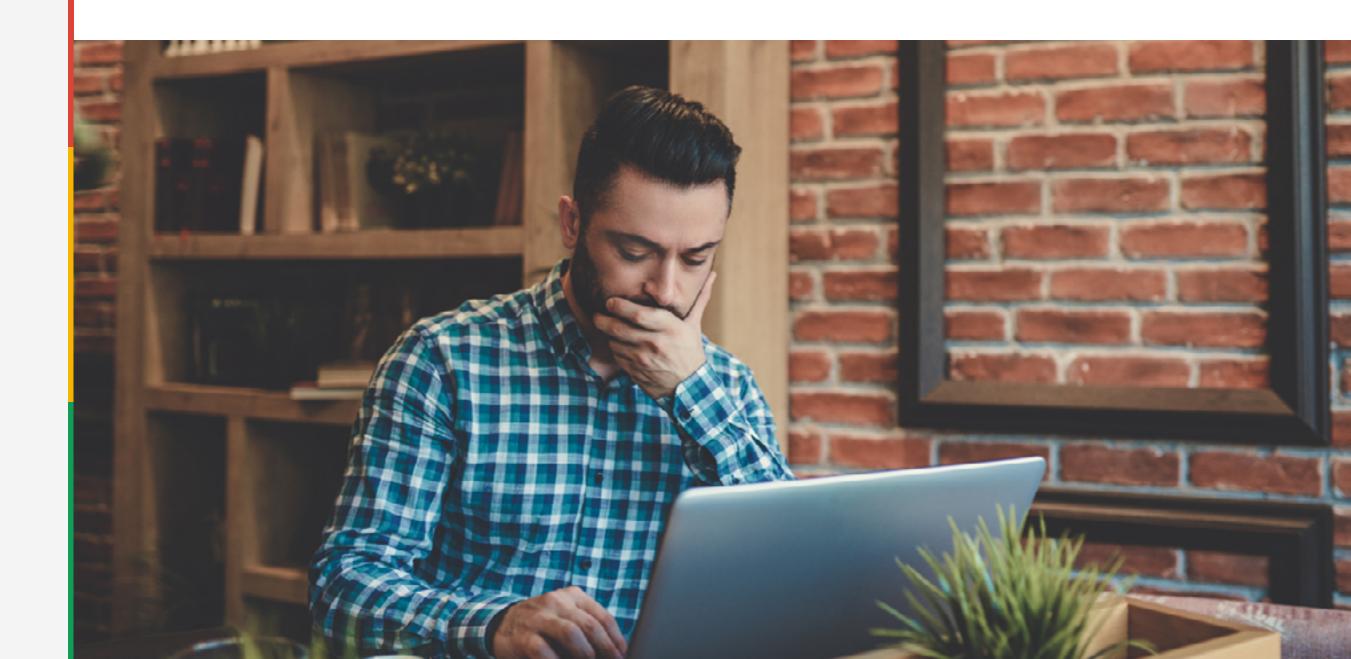
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Why SYNNEX

Google and SYNNEX. It just works.

As a Google distributor, SYNNEX has more resources than any other distributor, and we're leading the charge in the solutions Google takes to market. From pre-sales assessments to post-sale support, our dedicated team can support all of your enterprise needs.

To learn more, visit the **SYNNEX Google website**.





Why Chrome Enterprise

Speed

Simplicity

Security

Shareability

Chrome OS New Capabilities

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Why Chrome OS

An OS and devices that work.

Chrome Enterprise Upgrade unlocks the business capabilities of Chrome OS and Chrome OS devices so that IT can power their cloud workforce

Designed specifically for the cloud, Chrome OS combines speed, simplicity, security, and shareability to provide an unparalleled user experience.







Simplicity



Security



Shareability



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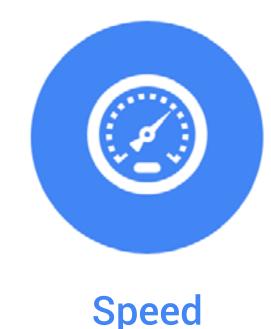
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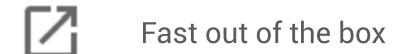
What can Chrome Enterprise do for your customers?

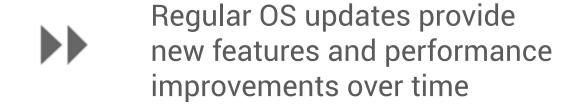
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Benefits of Chrome OS:









Designed for the cloud



Why SYNNEX

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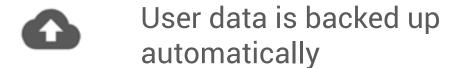
Chrome OS New Capabilities

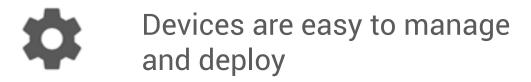
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Seamless and easy to use UX



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Verified boot



Titan C chip



Built-In Encryption



Sandboxed browser tabs and apps



Automatic OS Updates



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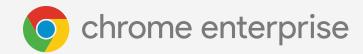
Cloud-based user profiles



Easily share devices between users



Managed Guest Sessions



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Why Chrome OS

Plan your hybrid work and return to office strategy with Chrome OS

Chrome OS is a modern, secure, cost effective platform that is the only cloud-first platform designed to support hybrid work and your return to office strategy.

Management of your hybrid workforce

Chrome OS enables IT to manage distributed devices from anywhere.

User profiles stored in the cloud

With data and user profiles stored in the cloud, it's easy for employees to access the info they need remotely or at shared hotdesks in the office.

Easy access

Employees can sign into any device and pick up where they left off.

Solution integrations

Chrome OS has solution integrations, like BeyondCorp Enterprise, that enable secure and productive remote and hybrid working models.

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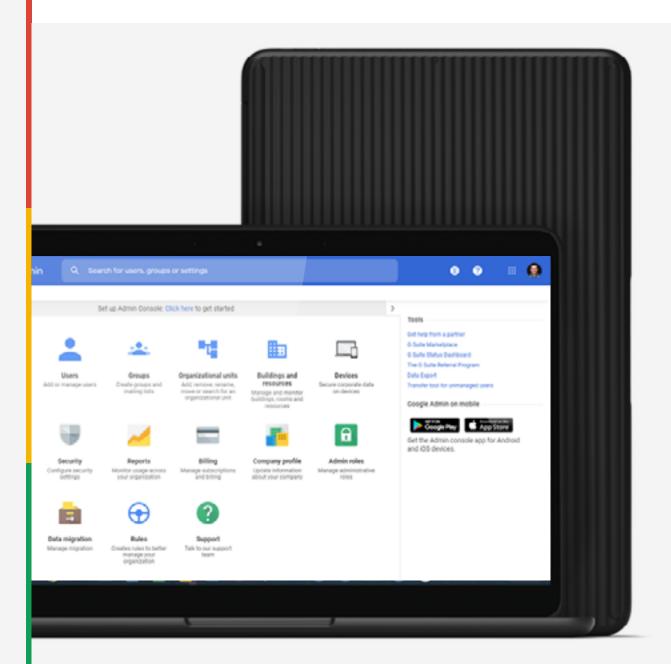
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Centralized administration makes setup and management faster and

One central platform to easily manage Chrome OS devices and user profiles.







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Monitor and Secure

Easily monitor your deployed Chrome OS devices with Google Admin Console. Keep them up-to-date and secure with automatic OS updates and device policies.

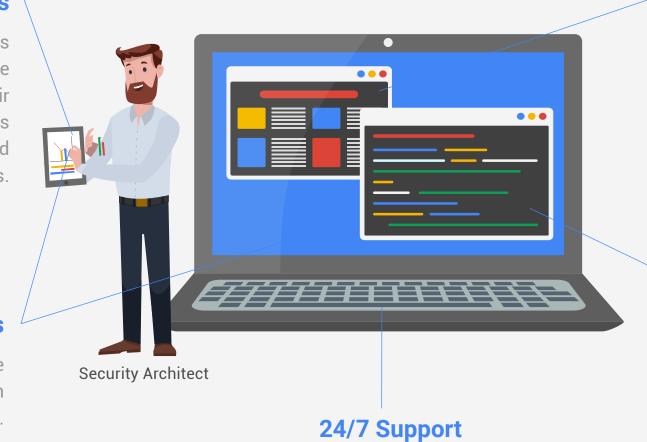
Understanding Policy Preference

Managed apps and extensions

Allows your customers
to centrally manage
applications for their
devices and users
from the Chrome and
Android ecosystems.

User Policies

User compliance no matter which device they're on.



Device policies

Your customers can ensure the device is following policies pushed down by IT, no matter which user is accessing.

Fleet management

Your customers can easily provision, monitor, and lock down their devices.



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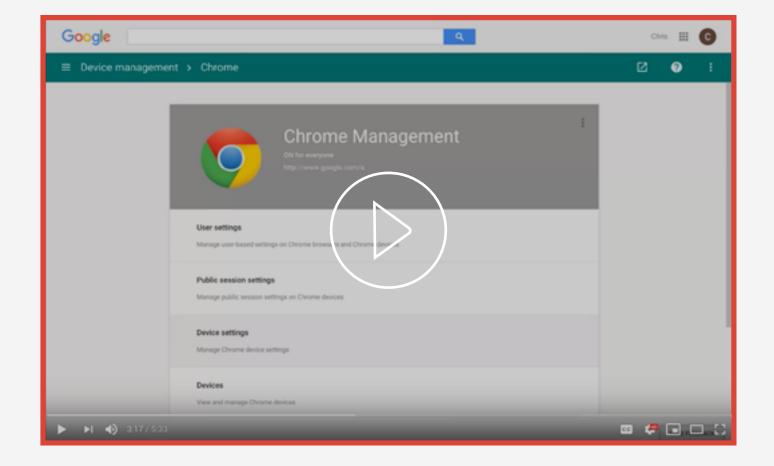
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Google Admin Console

How to Manage Devices with Google Admin Console

With Google Admin Console, your customers can configure certain Chrome device settings in the Google Admin Console to control devices, regardless of who signs in to them. Watch the video below to learn how.





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Ready to Switch?

Google solutions provide a great competitive advantage in the marketplace. These resources show the benefits of adopting Google.

Total Cost of Ownership Calculator:

This calculator will help you estimate the full scope of the costs and benefits of switching from Windows-based devices to Google Chromebooks.

Learn More

Chrome OS Readiness Tool:

See which Windows devices are ready to switch to the cloud-based Chrome OS.

Learn More

CloudReady:

With CloudReady, you can run Chrome OS on any device that isn't traditionally a Chromebook.

Learn More

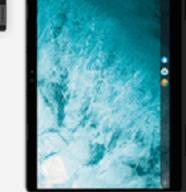














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Key Use Cases

Chrome Enterprise

Learn how Chrome OS devices can be deployed across a variety of use cases and verticals to empower workers to be productive.

- **Hybrid Worker**
- Thin Client
- **Frontline**
- Healthcare
- State and Local Government

Want to explore other Chrome OS Use Cases? Check out the Use Case Toolkit.





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Case Studies

Middlesex Hospital Prioritizes Patients with Chrome OS Devices

Sanmina Rolls Out Google Enterprise



Whether responding to a 911 call or tracking patient care, healthcare providers at Middlesex Hospital rely on the flexibility and security of Chrome OS devices to put the focus back on patients.



Recognized as a technology leader, Sanmina Corporation provides end-to-end manufacturing solutions, delivering superior quality and support to original equipment manufacturers. Sanmina has adopted Chrome OS devices and Google Workspace to set the standard for security, increase employee connectivity, and reduce overall TCO.

View Case Study

View Case Study



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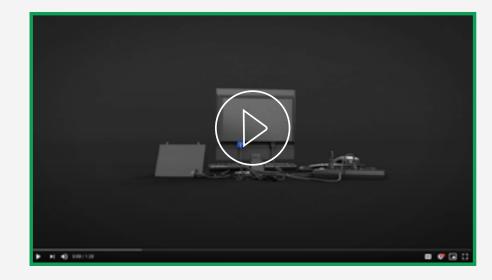
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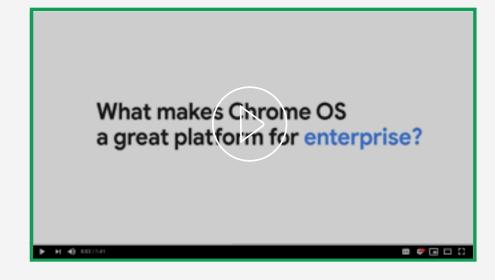
Virtualization Solutions for Chrome OS

The Benefits of Chrome OS



Learn how businesses can provide access to legacy apps through compatible VDI solutions, including Citrix, VMware, and more.

Learn more.



What makes Chrome OS such a great enterprise platform?

Learn more.



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Authorization Process

Chrome Authorization

Ready to start selling Chrome Enterprise? Complete the following steps to get authorized.

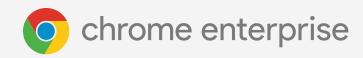
- 1. Visit our site at synnexcorp.com/us/google.
- 2. Go to the Become a Partner section, click <u>Get authorized now</u>, and select the authorization you'd like to apply for.
- 3. Enroll in Google's <u>Partner Advantage Program</u> (required).
- 4. Start selling!
- 5. Complete training modules.

Please complete corresponding training modules within 30 days and pass with 80% or higher.

Chrome Enterprise and SMB Sales - Learning Path

Google Education Sales - Learning Path





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Chrome Enterprise

These partners are included in our Google Chrome Enterprise Ecosystem, providing value and diversity to your Chrome Enterprise customers.

Google's Titan SECURITY KEYS

Google's Titan Security Keys are phishing-resistant two-factor authentication (2FA) devices that help protect high-value users such as IT admins. Titan Security Keys work with popular browsers and a growing ecosystem of services that support FIDO standards. Available as a USB or Bluetooth device.

CAMEYO

Unlike traditional application virtualization products, Cameyo's application Platform as a Service (aPaaS) cost-effectively and securely delivers Windows applications to users on any device. It is the only solution that is built for the cloud and runs in any customer environment – public or private cloud, hybrid, or on-premise.



Sky rocket your migration to G Suite. Become the Boss of all "usage" related activities and orchestrate your organization's move to G Suite. Understand, in real time, which departments or even which specific users are using old tools and find out why. Maximize your existing Google apps investment by increasing the adoption of G Suite and downside your investment in MS Office licenses by up to 90%.



Black Pearl Mail is a full end to end enhancement to traditional email and is a simple add-on to G-Suite. You can provide powerful, immediate benefits to your customers with analytics, banner messaging, and signature management – you can even help them avoid brand embarrassment from Dark Mode in less than 5 minutes!



Google has launched a new effort to help companies implement a program similar to one they're using internally that helps eliminate downtime due to device failures. "Grab and Go" has minimized downtime and allowed companies to focus time on more strategic initiatives.

For more information, email us at GoogleEcosystem@synnex.com



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Meet The Team

Region Map

West Region

East Region



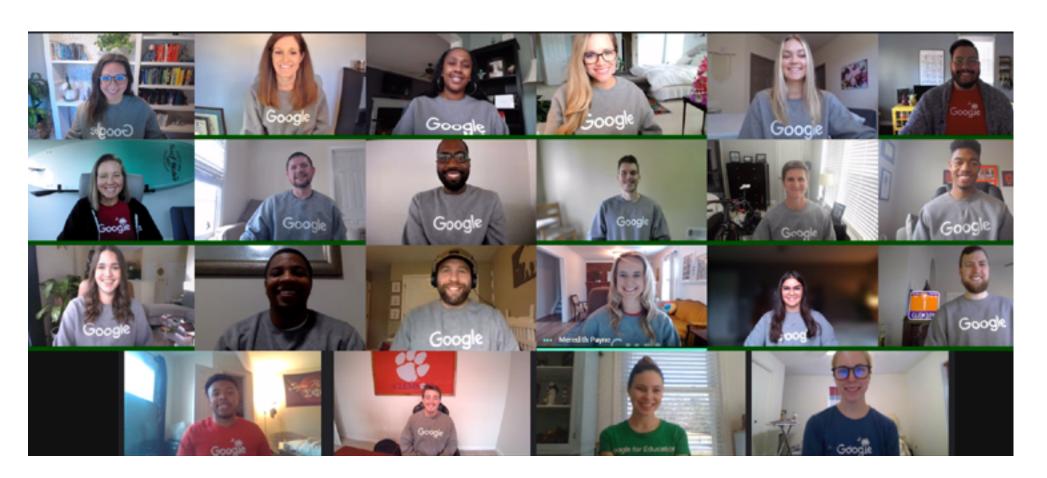
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Meet the Team

With solutions that include Google Workspace, Chrome Enterprise, Google for Education, and Google Hardware, SYNNEX is your one-stop-shop for all things Google. For more details on how SYNNEX and Google can work for you, contact one of our dedicated team members.



Meet the Team



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Meet The Team

Region Map

West Region

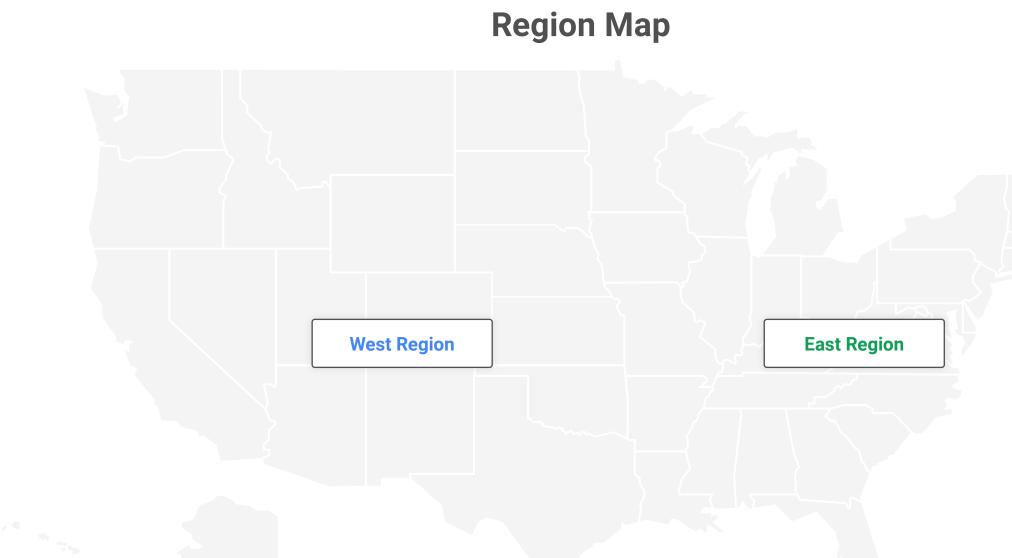
East Region



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To get in touch, click a region to find your territory or email Google@synnex.com
To learn more about SYNNEX Google solutions, click here.



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West Region

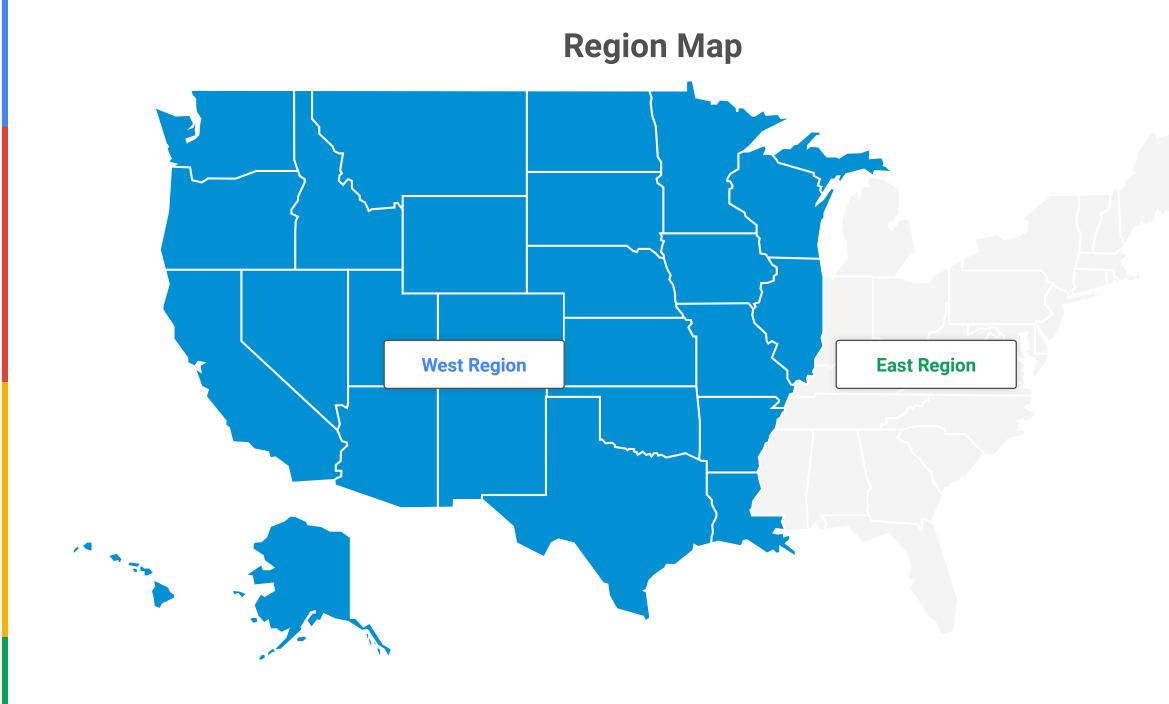
East Region



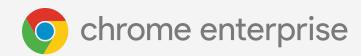
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SYNNEX Google West Region: <u>GoogleWest@synnex.com</u> | 864-349-4961 To learn more about SYNNEX Google solutions, <u>click here</u>.



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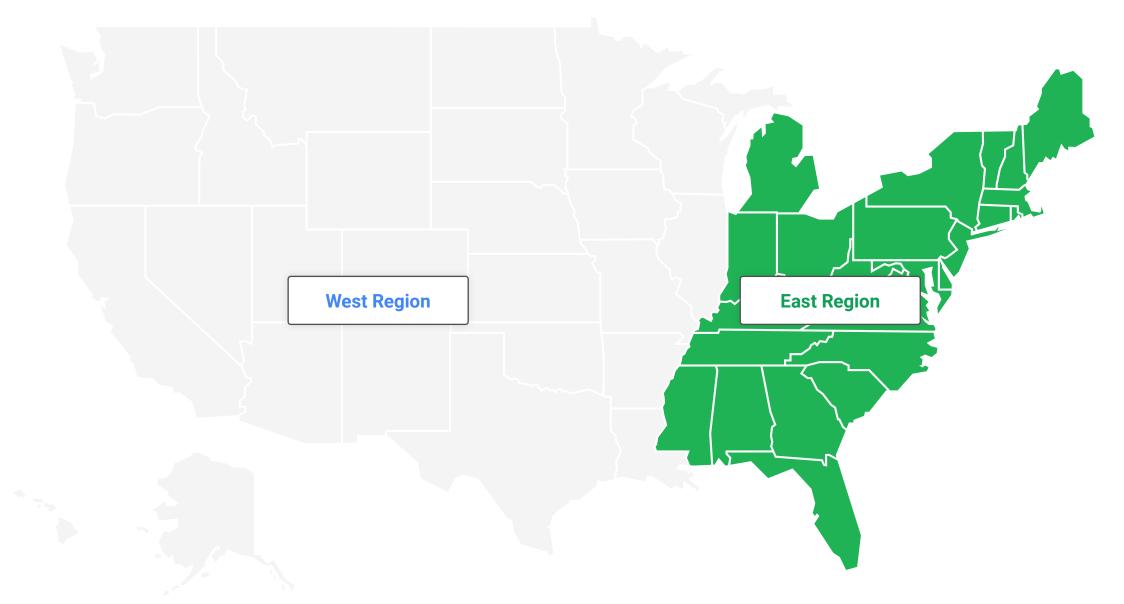


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SYNNEX Google East Region: <u>GoogleEast@synnex.com</u> | 864-447-5568 To learn more about SYNNEX Google solutions, <u>click here</u>.

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