Google Workspace

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What can Google Workspace do for your customers?

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COLLABORATION AND PRODUCTIVITY APPS FOR BUSINESS

Google Workspace

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Why SYNNEX

Google and SYNNEX. It just works.

As Google's top distributor, SYNNEX is leading the charge in the solutions Google takes to market. From pre-sales assessments to post-sale support, our dedicated team can support all of your Google needs and help you provide the full solution.

Dedicated service
Your designated Google Workplace business development rep is committed to providing the highest quality of service, quickly and efficiently.

Reseller enablement
From migration services and our ecosystems of apps, to our benefits program, we're committed to helping you deliver the very best solution.

Advanced platforms
You may place Google Workplace orders through our self-serving platform, STELLR, allowing you to get work done at your own convenience. The STELLR platform also allows customer admin console access for every provisioned Google Workplace contract.

To learn more, visit the SYNNEX Google website

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Everything Your Customers Need in One Package

Legacy tools are holding businesses back. According to a recent Gallup poll, 85% of employees are disengaged, individual work is the default, and low-value, repetitive tasks drain valuable time and resources. Google Workplace reimagines how work gets done by empowering teams to be faster, smarter, and more collaborative than ever! With Google Workplace, your customers can:

- Establish a culture of collaboration
- Drive intelligent productivity
- Make institutional knowledge accessible and useful for everyone in your organization
- Allow IT to focus on driving innovation with tools for simple and secure manageability

With secure, intuitive apps built for the cloud, Google Workplace has everything your customers need to create, connect, and enjoy access and control from anywhere, on any device.

What can Google Workspace do for your customers?

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Connect

Connecting colleagues, wherever they are.

Gmail | Custom business email

Calendar | Easy scheduling for teams

Hangouts Chat | Secure team messaging

Hangouts Meet | Easy-to-join video messaging

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Create

Everything your customers need to bring projects to life.

Docs | Documents with real-time co-editing

Sheets | Advanced, fast online spreadsheets

Forms | Easy surveys and forms

Slides | Beautiful presentations created together

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Control

An easy and secure way to manage users, devices, and data.

Admin | Simple G Suite management

Vault | Data retention and eDiscovery for G Suite

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Access

Stores files and enables easy access.

Drive | Your customers can store, access, and share their files in one place

Cloud Search | The information your customers need, right when they need it

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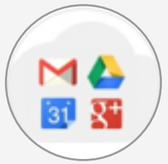
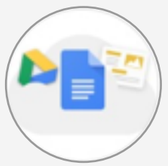
Editions

Compare Googe Workspace Editions

Google designed Google Workspace editions to meet the needs of individuals, small businesses, and enterprises.



Google Workspace Basic
Gives your customer a professional email address at their company, 30 GB of storage per person, and Google's suite of collaborative business apps-including



Google Workspace Business
Brings an enhanced office suite with additional features built specifically for the needs of businesses, such as advanced mobile device management and

Google Workspace Enterprise
Delivers a premium office suite that adds advanced controls and features for

Learn more

Compare the features available in Google Workspace Basic, Business, and Enterprise editions.

Vetting

Vetting a Google Workspace Opportunity

Not sure if Google Workspace is right for your customer? Ideal prospects are looking for a simple package that is based in the cloud and offers reduced maintenance costs, real-time collaboration, and more. Here are a few questions you can ask to determine if Google Workspace is a good fit.

- What platform(s) are you currently using?
- What challenges are you facing with your current set-up?
- How are your employees collaborating?
- How do your employees share information across the organization?
- How are you driving innovation within your organization?
- Do you have a mobile workforce or a bring-your-own-device (BYOD) set-up?

  If so, what do you use to manage the devices and information?
- Are you facing any storage issues? Productivity issues?
- What would you consider the biggest inhibitor to completing daily tasks?

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Want to learn more about Google Workspace?
Here are few resources to help you along the way.

The Total Economic Impact™ of Google Workspace
Google commissioned Forrester Consulting to examine the potential return on investment enterprises may realize by deploying Google Workspace. Click to view the full report and see what they discovered.

Get it Now

Google Workspace Reference Guide
View a guide outlining everything you need to know about selling Google Workspace with SYNNEX.

Get it Now

Transformation Gallery
Help your customers discover new processes that transform the way they work.

Get it Now

Google Workspace Updates Blog
The official feed from the Google Workspace team provides essential information about new features and improvements for Google Workspace customers.

Get it Now

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Your Google Partner

With solutions that include Google Workspace, Chrome Enterprise, Google for Education, and Google Hardware, SYNNEX is your one-stop-shop for all things Google. For more details on how SYNNEX and Google can work for you, contact one of our dedicated team members.

Meet the team

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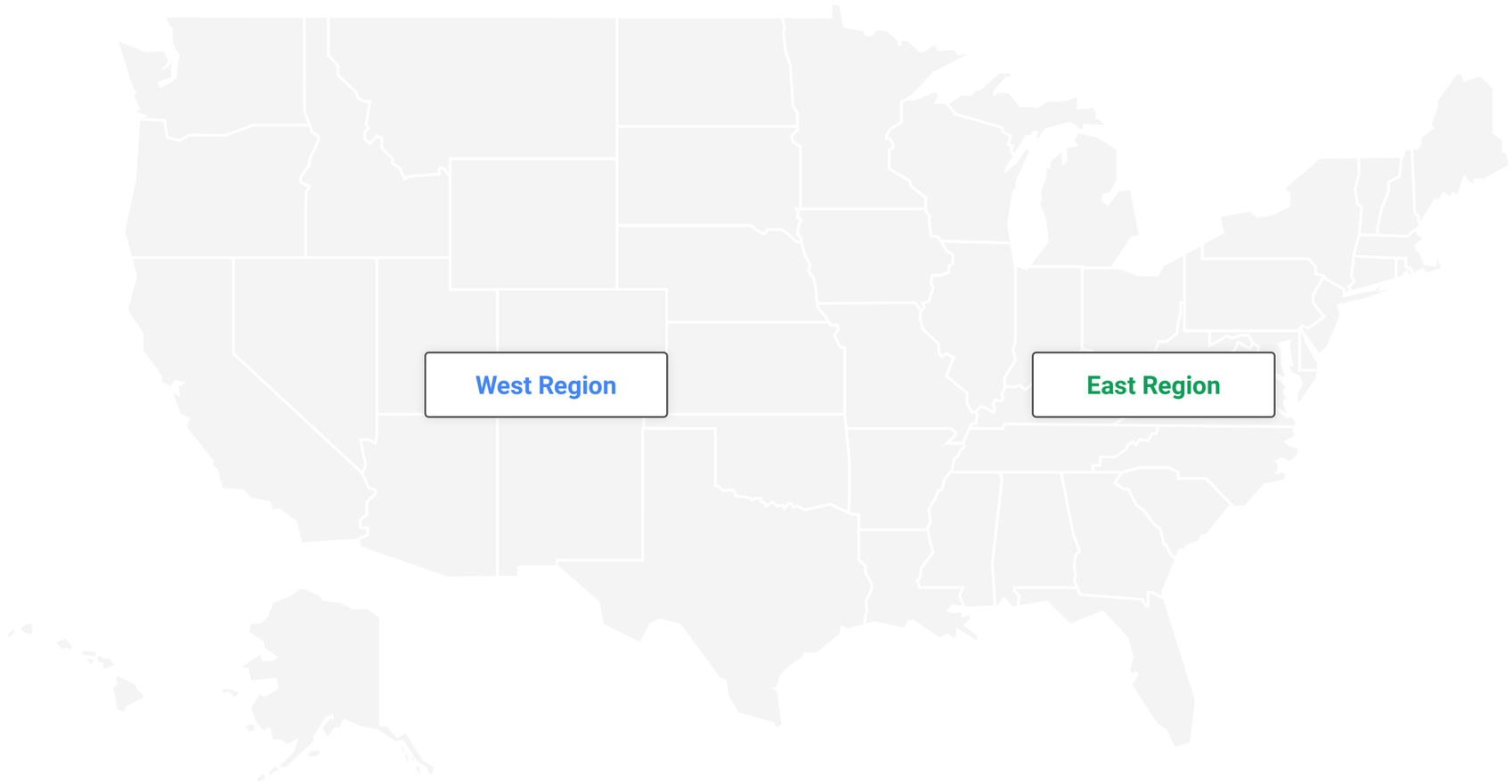

To get in touch, find your territory above or email gsuite@synnex.com
To learn more about SYNNEX Google solutions, click here.

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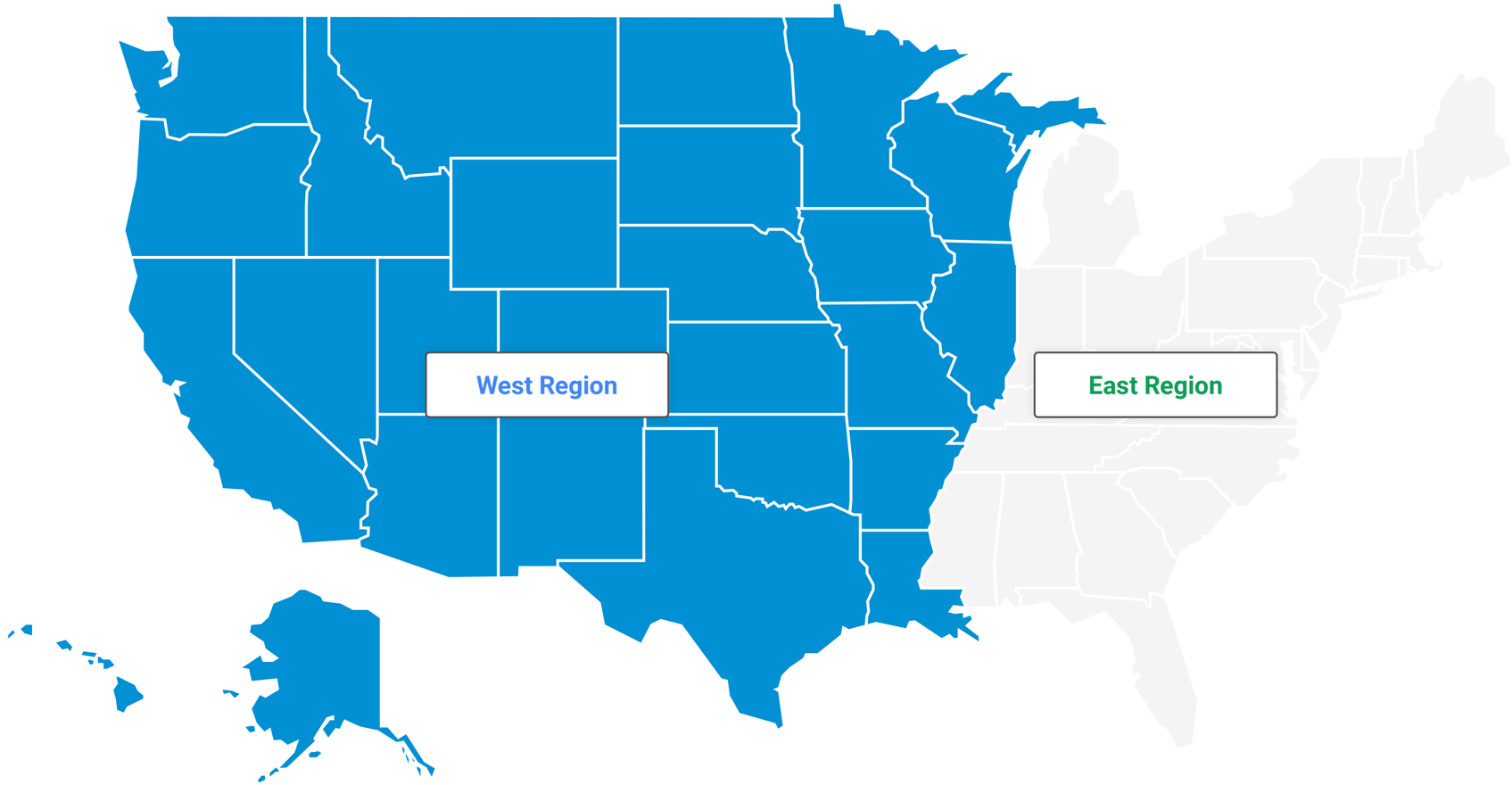

SYNNEX Google West Region: GoogleWest@synnex.com | 864-349-4961
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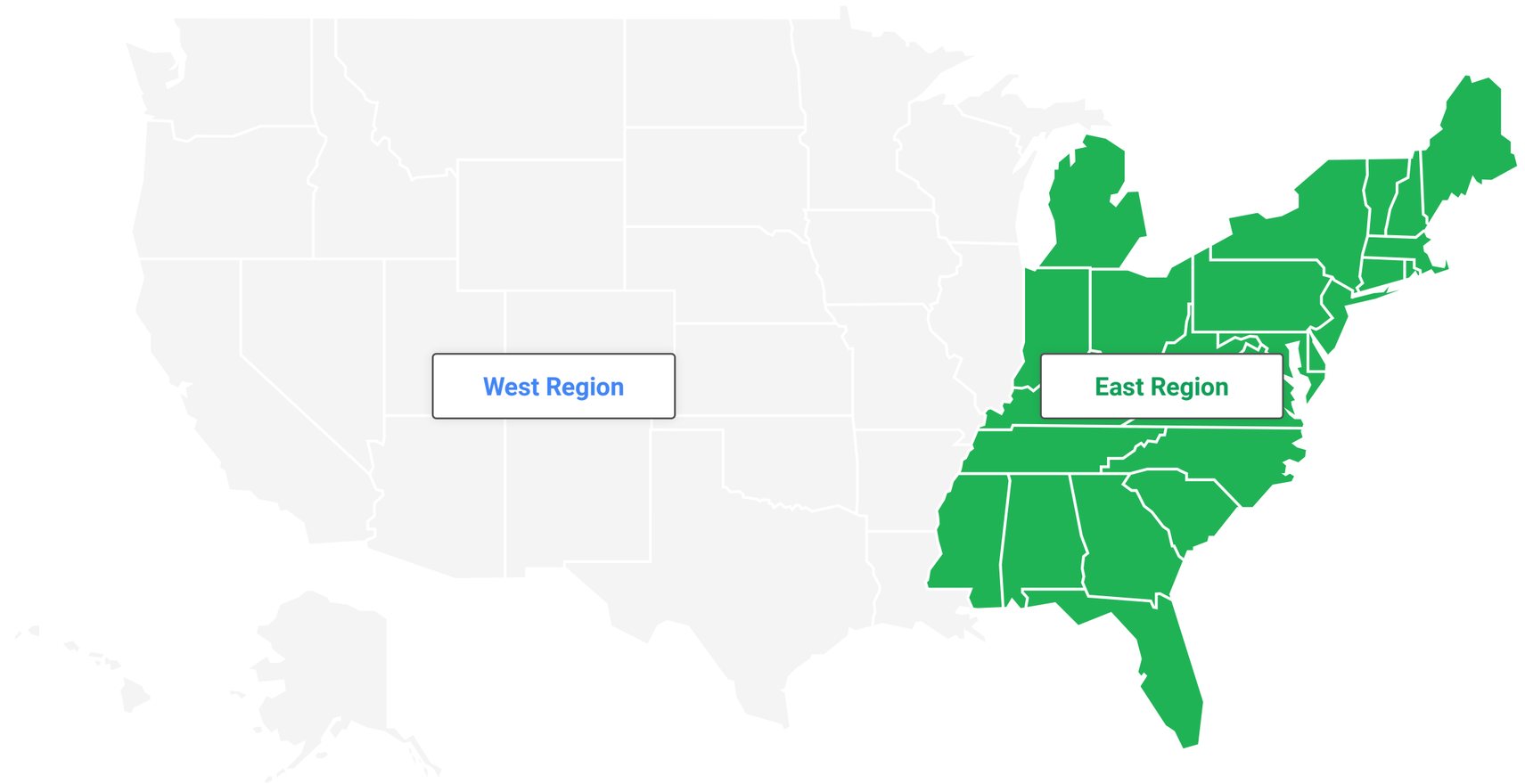

SYNNEX Google East Region: GoogleEast@synnex.com | 864-447-5568
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