

1. Log into CCW - <https://apps.cisco.com/Commerce/estimate#!&report=all>

2. Search for Estimate ID and select

Estimate ID XG127170103CU

1 results

Estimate ID XG127170103CU

Estimate ID	Estimate Name	Estimate Description
XG127170103CU	Estimate_XG127170103CU	

View 10 Items Per Page Page 1 of 1 Previous 1 Next

3. Select Convert Estimate > To Quote

Convert Estimate to Deal to Quote

ESTIMATE NAME Estimate_XG127170103CU (XG127170103CU)

ESTIMATE ID XG127170103CU

CREATED ON 23-Jun-2021

Set preferences for this estimate

Hardware, Software and Services	Estimated Lead Time	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount(%)	Extended Net Price (USD)
CP-8832-K9	98 days	1,814.02	1	1,814.02	0.00	1,814.02

4. Select Partner

Catalog

Estimates

Deals & Quotes

Orders

Subscriptions & S

You are creating this quote on behalf of the partner specified below. The partner will be notified and will also have edit access.

CONTACT & ADDRESSES

Partner

Distributor COMSTOR

Partner Address

Select a Partner

Terms & Conditions

Privacy Statement

Cookie Policy

Trademarks

Search Partner

X

You can only search within the list of reseller contacts who can transact with your distributor company.

Only reseller contacts who can transact with your distributor company can be searched and selected.

Search for Partner ID/Company or select from Recent Partners

Search

Company Name

CERIUM NETWORKS, INC.

1

Select Partner Company

2

Associate a Site

3

Select Partner Contact

Recent Partners

Associate a Site

	Name	Address:	City	State/Province	Country/Region	Zip/Postal Code
<input checked="" type="radio"/>	CERIUM NETWORKS	6600 SW 105TH AVE	BEAVERTON	OR	USA	97008
<input type="radio"/>	CERIUM NETWORKS	3330 COLTON DR	HELENA	MT	USA	59602
<input type="radio"/>	CERIUM NETWORKS INC	1636 W 1ST AVE	SPOKANE	WA	USA	99201
<input type="radio"/>	CERIUM NETWORKS LLC	2877 OVERLAND AVE	BILLINGS	MT	USA	59102
<input type="radio"/>	CERIUM NETWORKS LLC	3243 S FEDERAL WAY	BOISE	ID	USA	83705
<input type="radio"/>	CERIUM NETWORKS LLC	14240 INTERURBAN AVE S	SEATTLE	WA	USA	98168

10

Results 6 of 6 << < Previous 1 > Next >>

Reset

Select Partner Contact >

5. Select Partner Contact

Search Partner×

You can only search within the list of reseller contacts who can transact with your distributor company.

⚠ Only reseller contacts who can transact with your distributor company can be searched and selected.

⚠ No PSS admins are available for selected site. Please click [here](#) for the Registered PSS admins for the selected Partner.

Search for Partner ID/Company or select from Recent Partners

Search

Company Name ▼ CERIUM NETWORKS, INC.

✓

Select Partner Company

✓

Associate a Site

3

Select Partner Contact

Select Partner Contact

Recent Partners

	First Name	Last Name	Cisco.com ID	Email ID
<input checked="" type="radio"/>	BENJAMIN	LILAGAN	BENLILAGAN@GMAIL.COM	BLILAGAN@CERIUMNETWORKS.COM
<input type="radio"/>	ERIC	DILLON	ERICDILLON	EDILLON@CERIUMNETWORKS.COM
<input type="radio"/>	HEATHER	ROSS	HEATHERROSS	HROSS@CERIUMNETWORKS.COM
<input type="radio"/>	KEITH	WERNIMONT	KEITHWERNIMONT97529	KWERNIMONT@CERIUMNETWORKS.COM
<input type="radio"/>	KEVIN	NELSON	KNELSON23	KNELSON@CERIUMNETWORKS.COM
<input type="radio"/>	ROB	SPALDING	ROBSPALDING6959	RSPALDING@CERIUMNETWORKS.COM
<input type="radio"/>	SANDY	MILOSITZ	SMILOSITZ@CERIUMNETWORKS.COM	SMILOSITZ@CERIUMNETWORKS.COM
<input type="radio"/>	SCOTT	PETERSEN	SCOTT_P	SPETERSEN@CERIUMNETWORKS.COM

10 ▼

Results 8 of 8 << < Previous 1 ▼ Next > >>

Reset

Use Selected Address

6. Select Quick Quote

CONTACT & ADDRESSES

Partner CERIUM NETWORKS, INC.

Distributor COMSTOR

Partner Address

CERIUM NETWORKS, INC.

6600 SW 105TH AVE
BEAVERTON , OR , 97008
UNITED STATES

Quote Type:

☐ Price Equalization

☐ BOAT (Distributor Customer Satisfaction)

☒ Quick Quote

Partner Contact

Benjamin Lilagan

blilagan@ceriumnetworks.com

5039414663

Continue >

7. Enter Quote Name, Cisco CAM, AM, and End User information

Create a Quote

Smart Defaults ⓘ * Required Field

Quote Name *

Test QQ for Example

Cisco Channel Account Manager (CAM) *

Sherri Suppelsa (ssuppels)

Cisco Account Manager (AM)

(To be assigned by Cisco.)

Buying on behalf of

Select

Find your CAM with the CAM Locator.

Suggested Account Manager

balandis

@cisco.com

Please suggest if you are already working with AM for this Deal

CONTACT & ADDRESSES

End Customer *

Partner * CERIUM NETWORKS, INC.

Distributor * COMSTOR

End Customer Address *

marathon

End Customer Contact

Search by Contact Name or CCO ID to Add

Search Results

Company Name & Address

HQ / Branch

Parent Company (ID)

MARATHON PETROLEUM COMPANY

Branch

MARATHON PETROLEUM
COMPANY LP (32085408)

19100 RIDGEWOOD PKWY, SAN ANTONIO, TX, 78259, UNITED STATES

ASPIRUS WAUSAU HOSPITAL, INC.

Branch

ASPIRUS WAUSAU
HOSPITAL INC (35622)

6150 STEWART AVE, WAUSAU, WI, 54984, UNITED STATES

MARATHON OIL

Branch

MARATHON OIL (90603937)

Create a Quote

Smart Defaults ⓘ * Required Field

Quote Name *

Test QQ for Example

Cisco Channel Account Manager (CAM) *

Sherri Suppelsa (ssuppels)

Cisco Account Manager (AM)

AM TEAM

Buying on behalf of

Select

Find your CAM with the CAM Locator.

Suggested Account Manager

balandis

@cisco.com

Please suggest if you are already working with AM for this Deal

CONTACT & ADDRESSES

End Customer *

MARATHON PETROLEUM COMPANY

Partner * CERIUM NETWORKS, INC.

Distributor * COMSTOR

End Customer Address *

MARATHON PETROLEUM COMPANY

19100 RIDGEWOOD PKWY
SAN ANTONIO, TX, 78259
UNITED STATES

End Customer Contact

Search by Contact Name or CCO ID to Add



Search End Customer Contact

Cancel

Create Quote

8. Select Global Price List and Intended Use and then Save and Continue

QUOTE NAME Test QQ for Example				
DEAL ID 51998234	QUOTE NUMBER 4733025587	QUOTE STATUS NOT SUBMITTED	SMART ACCOUNT ASSIGNMENT Assign Smart Account	EXPIRY DATE N/A

Deal

Quote

Review

Approvals

Order

Deal History

Who's Involved

About the Deal

Save

Save and Continue >

* Required Field

Deal Description

Test

Expected Closing Date

Expected Cisco Hardware and Software List Amount

\$ 0.00

Expected Cisco Service List Amount

\$ 0.00

Total Expected Amount

\$ 0.00

Note: User currency dictated by promotion rules and country/region policy

Currency Converter

Probability of Closing

25% - Low

Price List *

Global Price List in US Dollars

Intended Use * ⓘ

Resale

Competitors

Competitor Name	Technology Name
+ Add	

9. Save and Continue through tabs

Deal

Quote

Review

Approvals

Order

Deal History

Save and Continue >

*Required Field

Buy Method

COMSTOR

Billing Address ⓘ

Select Billing Address

Ship To * ⓘ

This address will be default for new items

UNITED STATES

Install Site * ⓘ

MARATHON PETROLEUM COMPANY

19100 RIDGEWOOD PKWY
SAN ANTONIO , TX , 78259
UNITED STATES

Service To Location * ⓘ

MARATHON PETROLEUM COMPANY

19100 RIDGEWOOD PKWY
SAN ANTONIO , TX , 78259
UNITED STATES

Save and Continue >

DealQuoteReviewApprovalsOrderDeal History

ItemsDiscounts and CreditsInstall/Service LocationBilling

Save and Continue >

Financial and Promotional Summary Actions

View By Rollup Price
Filter By All Items
Hide \$0 List Price Items

	Hardware, Software, Services and Subscriptions	Unit List Price (USD)	Qty	Extended List Price (USD)	Total Discounts		Credits (USD)	Extended Net Price (USD)
					%	Amount (USD)		
1.0	CP-8832-K9 Cisco 8832 in Charcoal with accessories for North America Estimate ID: XG127170103CU	1,814.02	1	1,814.02	53.45	969.55	0.00	844.47
	Fast Track Base Stackable--US PP-Fast-150725-40201				10.00%	172.60		
	Fast Track2 Base Stackable--US PP-Fast-160730-109798				3.00%	51.78		
	Core Category - Certification - Gold - USD				42.00%	724.93		
Add Subtotal								

View 50 Items Per Page
Results 1 of 1 << Previous 1 Next >>

DealQuoteReviewApprovalsOrderDeal History

Submit Quote for Approval

The Start Date you entered may not be available when ordering. Standard Start Date restrictions will apply.

Who's Involved
About The Deal
Quote
Trade In Items
Install Site
Billing

Financial Summary

	Total List Price (USD)	Discount	Extended Net Price (USD)
Products	1,726.02	(55.00%) 949.31	776.71
Services	88.00	(23.00%) 20.24	67.76
Subscriptions	0.00	(0.00%) 0.00	0.00

Deal Summary

Expected Cisco Hardware and Software List Amount	0.00
Expected Cisco Service List Amount	0.00
Deal Total	0.00

User currency dictated by promotion rules and country/region policy

10. Note DID number and wait a short time for Approval

Quote has been approved

Test QQ for Example

Deal ID
51998234

Created by
Jake Deneault

on
23-Jun-2021

Next Partner Action (For orders placed directly with Cisco, please reference your Deal ID. To place orders with distributors, please contact your distributor.)

Selected Promotion:
No incentives selected.

View Submitted Quote