

Financial Services

Say Hello to TD SYNEX Capital!



We're in the business of helping our customers accelerate opportunities with smart payment solutions.

Our Solutions

No two deals are the same, so at TD SYNEX Capital we offer a complete portfolio of solutions to accommodate any budget need. Here are just a few of our offerings:

- 100% Software and Services Financing
- Cloud and Managed Services
- Consumption-Based Financing
- Fair Market Value (FMV) and \$1 Buy-out Leases
- Installment Payment Agreements
- Subscription Financing (as-a-service)
- Private Label Including Embedded Terms

All solutions can be transacted in Canadian dollars (CAD) and US dollars (USD). Reach out to our team for more detailed information.

Why TD SYNEX Capital Is the Best Choice

- **Built for Your Business.** Our solutions match how you sell and how your customers want to purchase. We've designed our process to fit seamlessly into your selling motion.
- **Keep Your Credit Line Open.** Anything you close through TD SYNEX Capital stays off your open terms account with TD SYNEX, which opens the door to so many more opportunities.
- **We Keep It in the Family.** We're positioned within the distribution ecosystem to be the one-stop shop where you can access products and an entire portfolio of leasing and financing solutions for your customers. Synergy is the name of the game.

Increase Your Profit

You gain all the leverage when you bring pricing off the table. You keep your margin, and the customer walks away happy.

- Create stickiness and loyalty
- Preserve margin and grow the size of your deals
- Give yourself the competitive edge
- Receive full revenue recognition on multi-year deals

All your customers will need financing eventually. Don't be the one that doesn't offer it.

100% Software Financing

TD SYNEX Capital offers financing for deals consisting of 100% software and/or services. This is valuable to your customers because it helps them avoid a large capital expense upfront and matches payments to usage. Additionally, clients can leverage the multi-year discounts a vendor may be offering and still stay within budget.

Private Label

We strive to make leasing and financing easy. One of the ways we accomplish this is by giving our resellers and vendors the option to private label (white label) our solutions.

This allows you to offer a full portfolio of payment solutions to your customers under your branding. It saves you time and money and helps fulfill the needs of your customers.

Private label options include:

- Our agreements your branding
- Embedded Terms in your sales quote
- Embedded Terms in a Customer Agreement (like a End User License Agreement or Master Purchase Agreement)

Ready to start offering financing with TD SYNEX Capital?

Contact our team at financingteam@techdata.com for details and steps to get started!