How to Register to be a Cisco Partner:

1) First you must have an account with SYNNEX or Comstor. IF you do not please follow the link to become a partner with us.

Submit an online application. Link:

https://www.synnexcorp.com/us/partners/becomeresellerpartner/

- Please use Internet Explorer if possible
- Please make sure to complete all the required (red) fields.
- Phone number format: XXX-XXX-XXXX

• Please make sure to select in **PRIMARY CUSTOMER FOCUS** located in the lower portion of the application

Let us know when you have completed the process

- You will need to create a CCO (Cisco connection online) user id to access the Cisco partner registration page. Follow this link to obtain one. (use chrome or Firefox if possible for Cisco applications) <u>https://identity.cisco.com/ui/tenants/global/v1.0/enrollment-ui</u>
- 3) Before you proceed to register as a Cisco partner please ensure you have the following information ready.
 - A) Your CCO id from step 2
 - B) Synnex / Comstor account number
 - C) When asked you need to pick (Comstor) as your preferred Distributor
 - D) Soft copy of your W-9
 - E) Follow the link below use your CCO to log in and register as Cisco Partner. <u>https://www.cisco.com/c/en/us/partners/partner-with-cisco/channel-partner-program.html</u>
 - F) Once complete you will see a note saying this could take 8 to 10 business days, please reply back and let us know when you get this message.
- 4) You are now ready to be quoted and order Cisco products
- 5) Schedule a call with Bruce Roe <u>brucer@synnex.com</u> to learn how to obtain better discounting, earn rebates as well gain competitive advantages.