SEAMLESS, INTEGRATED SOLUTIONS FOR COLLABORATION

LEARN MORE
Collaboration today is about supporting the needs of meeting participants that are both more dispersed and more likely to use multiple devices and platforms to collaborate. SYNNEX COLLABSolv combines the collaboration and unified communications and collaboration (UCC) solutions your customers need with a full suite of technical training, pre- and post-sales support, bundled solutions, and added service offerings. For more details, email collabsolv@synnex.com.
In the enterprise space, more employees than ever work remotely. So how do you give these “anywhere” workers the solutions they need? By providing the most efficient new-gen solutions to equip home offices, conference rooms, huddle spaces, shared workspaces, and more.

Click the logo below to see examples from our highlighted vendor.

![Poly Logo]
New-gen collaboration tools enable teams to work with unprecedented speed and efficiency. However, it works best when enabled with the right combination of network, application, and hardware platforms. Many meetings involve multiple participants, both in-person and remote, and everyone needs the ability to share documents and presentations easily and securely. Help your customers design the right team-focused solutions to create better collaboration with real-time updates, video streaming, and touch-point displays.

Click the logos below to see examples from our highlighted vendors.
Even with the rise of desktop and smartphone applications, the best-run and most successful companies leverage bring your own device (BYOD) solutions with robust video tools. By drawing on the best new interactive large screen video displays, auto tracking cameras, and intelligent microphones, collaboration spaces are now also information and productivity centers.

Click the logo below to see examples from our highlighted vendor.
SYNNEX COLLABSolv brings together a full vendor ecosystem of AV, IT, UC, network security, mobility, and meeting platform technologies to provide an all-encompassing solution. Made up of leading-edge products from industry-leading vendors, our exclusive and specialized bundled offerings prove the old maxim: the whole (solution) is greater than the sum of its parts. Choose from the best technology solutions for every collaboration need.

Click the logos below to see examples from our highlighted vendors.

logitech  SHARP
Leverage the best of products and value-add services by combining the technology and expertise of SYNNEX COLLABSolv and SYNNEX SERVICESolv. We offer:

**SERVICES MADE EASY**

Leverage the best of products and value-add services by combining the technology and expertise of SYNNEX COLLABSolv and SYNNEX SERVICESolv. We offer:

**PRE-SALES SUPPORT SERVICES**  For more details, email presales@synnex.com or servicesolv@synnex.com.

- Technical support
- Deployment + migration planning
- Assessments (predictive wireless, cloud readiness, IT security, server/storage/networking, asset inventory)

**FIELD SERVICES**  For more details, email fieldservices@synnex.com.

- Pre-configured multi-vendor solutions
- Smart hands
- Data destruction/asset buyback
- Onsite installations (wireless, signage, cabling, proAV, physical security, client devices, fleet services, AV systems, telephony, data center rack and stack and configuration)

- Training and certifications
- Warranties
- Software services
- Staffing
Our specialized design, sales, product, and solutions teams bring a consultative approach to the sales and enablement process, including recently expanded field-based and UC sales.

DEDICATED SUPPORT + RESOURCES
DEDICATED + CROSS-TRAINED TEAMS

- 30+ inside sales
- 10+ field sales
- Cross-trained solutions specialists
- Full-solution pre-sales engineering team
- Program manager, marketing support
SPECIALIZED SERVICES PORTFOLIO

- Site survey, collaboration assessments
- Bundling, kitting
- Post-sale, helpdesk, monitoring
- “As a service” subscriptions, including MaaS (meetings as a service), AVaaS (AV as a service), DSaaS, (digital signage as a service)
- Consumption-based billing option
FOCUSED COLLABSOLV LINE CARD THAT INCLUDES:

- Corporate/enterprise, SMB, healthcare, education, public sector, and house of worship
- All brands needed to create robust ecosystem solutions
- Collaboration solution/product bundles that enable customers to unlock more market share and more profitability from their sales
- New financing options for COLLABSolv products and bundles to deal with today’s more challenging payment landscape
From financial support to sales and technical enablement, we’re committed to our partners’ success. For more information about our solutions and resources, email collabsolv@synnex.com or visit synnexcorp.com/us/collabsolv.

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newline  poly  ribbon  SHARP
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