



Accelerate Your Digital Transformation Initiatives At Scale

With New Revenue Models and Growth Opportunities

SYNNEX CLOUDSo/v delivers public, private, hybrid, and multi-cloud solutions that equips our partners with the expertise needed to drive cloud adoption.

Revenue models and growth opportunities to drive business forward include:

- Cloud storage, cloud migrations, data analytics, back/up recovery, automation, containerization and platform management solutions to support your end user's cloud infrastructures.
- Collaboration products & services that boost worker performance while decreasing IT costs whether at office or remote work. Cloud modernization tools to automate your current infrastructures, whether on prem or hosted in the cloud.
- Cloud scalability services providing ability to increase/decrease resources to satisfy evolving demands.
- Cloud cost optimization tools & finance resources to support business expense models.

- Security is a major part of moving to the cloud and SYNEX has a wide portfolio of vendors and services to help our partners complete their offering.

Whether you're an established MSP or looking to develop a cloud practice, the SYNEX CLOUDSo/v team delivers.

Here is how our team can support you in your overall business growth:

- 200+ Cloud, Mobility, & IoT Experts
- 45+ unique Cloud, Mobility, & IoT vendors
- 15+ Dedicated Field and Inside Sales Reps
- Key Vendors Align to MSP Offerings
- MSP Playbook for Industry Best Practices
- SERVICESo/v Field Services Available to Augment Current Partner Capabilities: NOC, SOC, Helpdesk, WIFI as a Service, Firewall as a Service, and more
- Business Led Workshops & 1:1 Consultations
- Cross Sell / Upsell Key MSP Technologies

SYNNEX CLOUDSo/v Opportunities for Growth

Software as a Service (SAAS)

- Integrated Telecommunications
- VOIP
- Video Conferencing
- Network Security
- Data Sharing
- Data Storage and Backup

Infrastructure as a Service (IAAS)

- Integrated Telecommunications, VOIP, Video Conferencing, and Data Sharing Services
- Video Conferencing, Data Sharing Services
- Data Sharing, Data Hosting, and Data Protection

Platform as a Service (PAAS)

- Integrated Telecommunications
- VOIP Services
- Video Conferencing Services

We Offer a Diverse Solution Offering including:

- Customer Relationship Management (CRM),
- Enterprise Risk Management (ERM), IT infrastructure management
- Application Service Provider (ASP)
- Cloud hosting: integrated telecommunications, VOIP, video conferencing and data sharing web sites and server, network security (hosted firewall, data security, and network security)
- Email hosting, network security, data security, data storage, data backup and data restoration, invoicing and billing
- Data sharing for telecommunications, video conferencing, and IT infrastructure Including: data hosting, and data protection services (data backup and restoration services, and remote online backup)
- Storefronts: design, creation, hosting, maintenance of websites for others
- Electronic delivery, maintenance and renewal services
- Technical support services