Lean on SYNNEX Financial Services for Sensitive Sales Cycle Support

SYNNEX understands that we are currently navigating uncertain business landscapes. Learn how to leverage SYNNEX financial resources to continue to drive your business.

CapEx to OpEx

- Turn upfront revenue purchase into monthly payments for your end customers
- 90 days deferred payment for your end customers
- Available for hardware and software solutions
- Upsell your 1-year software licensing renewal to 3-year & recognize revenue upfront
- Collect margin upfront
- Increase cash flow

+ Add Everything-as-a-Service enhancements to offer your customers increased flexibility

- Monthly, quarterly or annual payments
- SYNNEX can take over services contract if needed
- Hardware vendors can include refresh continuity on the hardware
- Include services in monthly payments
- Flex quantity of devices throughout contract

Additional SYNNEX Finance Offerings

SYNNEX Rise
“The No Limit” Credit Limit

$ Extended Terms
Highly customized term plans

Flooring
A Predictable Protection

To learn more about the finance solutions and other Secure Networking value adds, please join our SYNNEX Westcon Enablement Portal. → Sign up here for the “SYNNEX Westcon” branch.

SYNNEX Financial Services

For questions or to explore these offerings, email SecureNetworking@Synnex.com or Finance@synnexfinancialservices.com
Rewards based learning hub to help you get up to speed quickly on how to address remote working solutions, new to you vendors, and best business practices in this new selling environment.

For questions or to explore these offerings, email SecureNetworking@Synnex.com or Finance@synnexfinancialservices.com

---

**Partners Enablement Portal**

Rewards based learning hub to help you get up to speed quickly on how to address remote working solutions, new to you vendors, and best business practices in this new selling environment.

**Complimentary Security Assessments**

Whether you need help with building an IT Security practice from the ground up, or you have a veteran IT Security team, we can help. Start today and leverage us for complimentary vulnerability assessments.

**Experience Wireless Expertise**

We start with complimentary heat maps so you know what to offer your customers. Then we follow up with options for onsite wireless surveys, fully managed NOC builds, and installation.

**Build a High Performing Core**

Leverage our portfolio of high performance datacenter networking technology and services to build a highly reliable core networking.