

SYNNEX
STELLRCloud™

SYNNEX
MOBILITYSol^v™

TD SYNNEX Stellr Cloud and MOBILITYSol^v: Better Together

Through our commitment to deliver valuable, thoughtful solutions for partners in the digital transformation space of Cloud, Mobility, and IoT, TD SYNNEX Stellr Cloud and MOBILITYSol^v join together to create an expansive, end-to-end technology ecosystem. As a trusted advisor, solutions aggregator, and growth accelerator, Stellr and MOBILITYSol^v enable partners to constantly innovate and adapt in an ever-changing environment.

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Introduction

In an effort to better support the needs of our partners and vendors, TD SYNEX has expanded our efforts in the cloud and mobility spaces by creating two, dedicated organizations: Stellr Cloud and MOBILITYSol^v. These organizations provide value through intention and strategy, and equip partners with innovative solutions and services that optimize the end user experience.

Stellr Cloud and MOBILITYSol^v work together to create a one-of-its-kind digital transformation ecosystem, providing end-to-end solutions involving everything from hardware to connectivity.

Our Benefits:

- Comprehensive pre/post sales support from both vendor designated and vendor agnostic teams
- Exclusive community membership options through Stellr Connect
- Online Stellr Marketplace with End Customer Storefront automates recurring revenue
- Financial services and assistance
- Field services available to sell as your own
- Dedicated team for the growth of managed service providers
- Business enablement resources + training materials
- Invitations to industry events, webinars, roadshows, and more

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Meet the Team

The Stellr Cloud and MOBILITYSol^v teams are composed of 200+ Cloud, Mobility + IoT experts. Our team of engineers, developers, solutions architects, and sales experts work together to create end- to-end technology solutions for our customers. With both vendor designated and vendor agnostic teams in place Stellr is dedicated to providing resellers with the most advanced support in the channel. Between the two teams, we have dedicated employees in place for 5G Acceleration, AWS, Google Chrome, Google Cloud, Google Hardware, IoT, Microsoft Cloud, Microsoft Surface, Mobility Activations, Red Hat, and more.

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MSP Sales Enablement

As our world faces rapid digitization, businesses need partners who can provide and manage their technological infrastructure. Through dedicated support, key vendor partnerships, and field service offerings, TD SYNNEX Stellr enables MSPs to be the expert partners their customers need.

[Stellr MSP One Pager](#) →

[Stellr MSP Playbook](#) →

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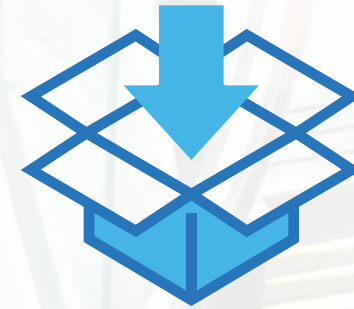
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Stellr Marketplace

Our online platform, known as the Stellr Marketplace, is built, managed, and owned by TD SYNNEX. This intuitive, easy to use platform automates recurring transactions up to 99%, simplifying the implementation of products and services. You can access the Stellr Marketplace through TD SYNNEX's secure, online purchasing platform, [ECExpress](#).

The Stellr Marketplace offers an open API, advanced reporting and analytics dashboards, consolidated invoicing, credit card payment options, a white label end-customer storefront, and integration with business professional services automation tools, Connectwise and Autotask. There is no cost for integration, setup, or use and we are constantly making improvements and adding new features to improve your experience.

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[Stellr Marketplace One Pager](#) →

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End Customer Storefront

The online Stellr Marketplace makes it easy for resellers to create an enhanced customer experience. Our completely customizable end-customer storefront is built to help you provide end-to-end support to your customers and offers a hands off approach to purchase licensing 24/7. With automated billing, role based access options, customizable pricing and more, the Stellr Customer Storefront makes managing customer experience easier than ever.

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[Stellr Storefront Setup Guide](#) →

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Stellr Connect Community

Stellr Connect is a private community of select TD SYNNEX partners, solution providers, and stakeholders focused on driving Cloud, Mobility, and IoT technologies. Partners in our Connect Community receive access to an exclusive peer-to-peer network, customized business training opportunities, and much more.

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TD SYNEX Financial Services

TD SYNEX RISE

Offering virtually unlimited credit, pay-on-pay terms, and accounts receivable support in your name, the TD SYNEX RISE program removes financial barriers, so your business can reach its full potential.

[Learn More →](#)

TD SYNEX Everything-as-a-Service (EAAS)

Offering agreements from 12-60 months, low minimum contract amounts, and easy to execute finance agreements, our EaaS platform enables you to spend less time worrying about financing and more time closing profitable business.

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TD SYNEX DX_S

Offering a cloud-like procurement model, TD SYNEX DX_S allows your customer to manage operational costs, enhance security, and gain predictable performance in their data center.

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TD SYNEX Escrow Program

Payment from end user made to third-party escrow agent. Funds disbursed by escrow agent to reseller and TD SYNEX.

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TD SYNEX Lease Program

TD SYNEX Financial Services is committed to ensuring you have the latest and greatest technology to achieve maximum success. They offer financial agreements to support your customer's bundle of hardware, software, and services that will align with their budgets.

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TD SYNEX Financial Services Portal

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TD SYNEX SERVICES

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Partner with TD SYNEX by leveraging our services capabilities giving you access to:

- Hundreds of SME resources available across all verticals
- Custom SOWs turned 24-48 hours
- Online portal for services information
- White labeled resources to sell under your brand
- 170+ global reach
- 500+ Static SKUs available for any Zip Code pricing
- With a variety of value-added services, TD SYNEX SERVICESol^v can help supplement your company's service offerings, skillsets, and geographic reach to expand your services portfolio and grow your business.

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TD SYNEX Services Field Page

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SOLUTIONS

Cloud Infrastructure

Stellr Cloud actively partners with industry-leading vendors to provide the products you need to bring solutions to market. With over 50+ cloud vendors, Stellr has the resources to help grow your cloud practice. Stellr Cloud delivers advanced solutions that provide partners with access to a variety of products and services to include: SaaS, PaaS, IaaS, cloud management, automation, optimization, containerization, assessment & planning, SD - WAN, and more.

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Vendors Include:

ARISTA

aws partner network

C2G
A brand of legend

Check Point
SOFTWARE TECHNOLOGIES LTD.

CISCO
Partner
Distribution Partner

ConnectWise

Docker

ERICOM
ACCESS POINT TEAM

FUJITSU

GFI®

Google Cloud

Microsoft Azure

Microsoft
Surface

Red Hat

ROGERS™

SEAGATE

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SOLUTIONS

Connected Devices

MOBILITYSol^v's hardware offerings enable your customers to stay connected and productive, whether in the office, at home, or on the road. TD SYNEX offers 4G LTE and 5G certified handsets, tablets, hotspots, laptops, and routers that you can sell today, enabled by the carriers your customers know and love.

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Vendors Include:



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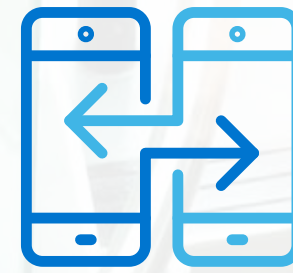
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SOLUTIONS

Connected Mobility

TD SYNNEX MOBILITYSolV is committed to enabling our mobility partners to build connected solutions powered by both 4G LTE and 5G technologies. The TD SYNNEX ecosystem approach incorporates hardware, cloud software, services, and connectivity from top wireless and wireline providers to create end-to-end mobility solutions. Additionally, our Stellr Mobility Program includes pre-sales support, roadmap consultations, regular business reporting, and complementary training resources.

Our co-sell programs with these connectivity providers make it possible for reseller partners to earn commission when they register deals and activate devices through TD SYNNEX.

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[Discover TD SYNNEX 5G →](#)

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SOLUTIONS

Collaboration and Productivity

Business software running on premise will decrease 32% of all enterprise applications by 2022 and 85% of enterprises will adopt a cloud - first principle by 2025. Today, the workforce demands the ability to work from anywhere, on any device and do so within a secure and engaging environment. TD SYNNEX Stellr Cloud works with top cloud providers to offer a variety of SaaS products and services that modernize & optimize the user experience. Some of these offerings include: cloud collaboration, cloud scalability services, cloud cost optimization tools, & CRM/ERP solutions.

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SOLUTIONS

Security and Networking

Due to the rapidly evolving cybercrime landscape with a hacker attack every 39 seconds, an emphasis on IT security is more crucial than ever.

95% of cybersecurity breaches can be tracked back to human error. TD SYNNEX partners with some of the largest security and networking companies in the industry, and can help you with configuration, installation, & troubleshooting of the technology.

It's time to ramp up your cloud infrastructure with Stellr's secure solutions, services, and support.

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Stellr Website

When you're looking for holistic solutions that solve real business problems, cultivate collaboration and build revenue, you need the best—and the best is Stellr. Find resources and on demand content about Stellr and our vendors through our site.

[Visit Our Site](#) →



TD SYNEX Varnex Academy

The TD SYNEX Varnex Academy is a learning platform designed to help grow your business. Here, you'll find role-based training on everything from products, solutions, and operations to TD SYNEX services and support. Led by industry experts, these online courses are a convenient way for professionals in a variety of roles—including sales, marketing, finance, and technical support—to grow their knowledge and ultimately drive more business.

[Learn More](#) →



Stellr Line Card

With pillar vendors like AWS, Ekahau, Google, Lenovo, Microsoft, Opengear, Samsung, Seagate and WatchGuard, Stellr provides competitive offerings on highly sought after solutions. We also have a robust portfolio that includes 45+ vendors offering public, private, and hybrid solutions alongside world-class wireless and wireline carriers.

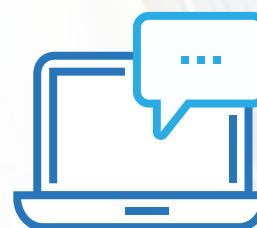
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Stellr Events

Virtual events are now more important than ever. Stay informed on webinars and events that Stellr has available to help support you and your business.

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Stellr Blog

Read articles from Stellr vendors and industry experts to get industry insights and more.

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