

THE TALE OF TWO NETWORK DEPLOYMENTS



Smart Out-of-Band (*Smart OOB™*) by Opengear is a remote management solution used to monitor and manage your network devices even when your primary network goes down.

Learn why *Smart OOB* is a necessity for always-on access during any deployment.¹



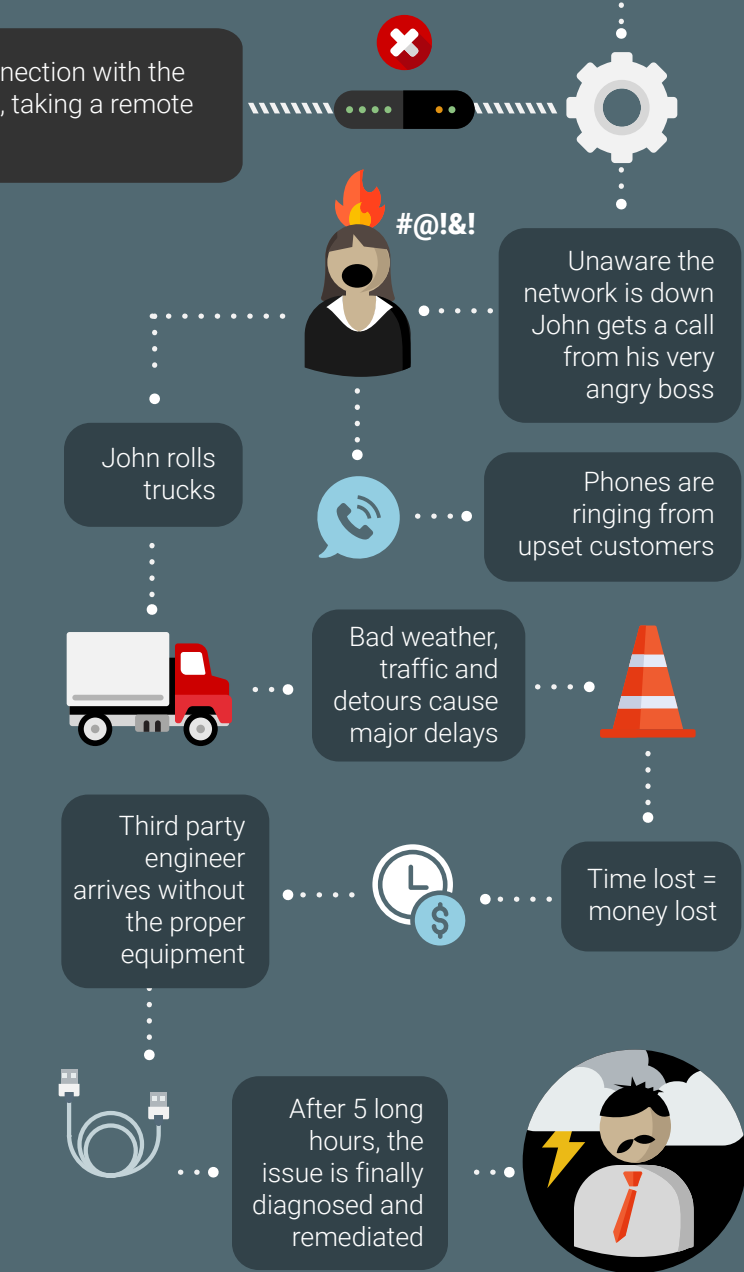
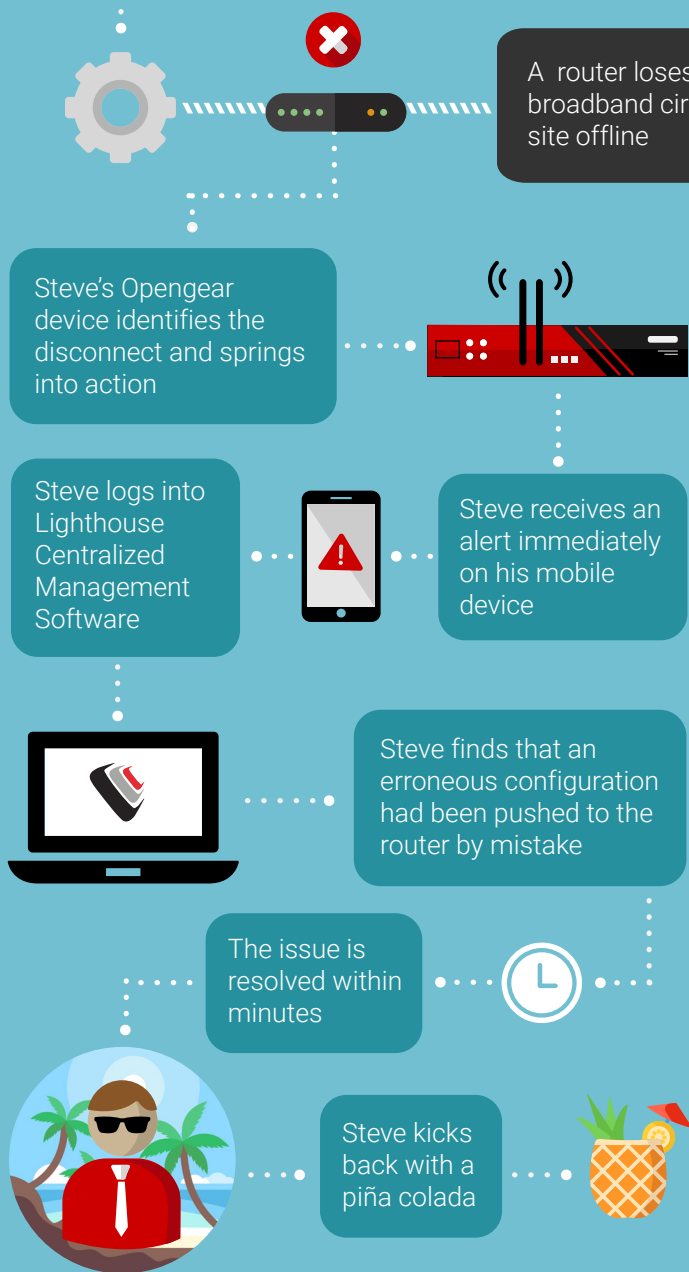
Meet Steve

Steve is prepared for any network disruption with *Smart OOB* by Opengear



Meet John

John does not have *Smart OOB* by Opengear and is about to have a very bad day



WITH SMART OOB



DOWNTIME COSTS A FRACTION OF INDUSTRY STANDARDS



NETWORK OUTAGES ARE REMEDIATED IN MINUTES

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TRUCK ROLLS PER MONTH

WITHOUT SMART OOB

THE AVERAGE COST OF DOWNTIME IS \$5600 PER MINUTE²



THE AVERAGE LENGTH OF A NETWORK OUTAGE IS 5 HOURS³



TRUCK ROLLS PER MONTH³

8

Make your next deployment a happy tale. Don't be like John, get *Smart OOB*.



1. Opengear: <https://opengear.com/solution/smart-out-band-management/>
 2. Gartner: <https://blogs.gartner.com/andrew-lerner/2014/07/16/the-cost-of-downtime/>
 3. IHJI: <http://www.ihji.com/whats-it-really-cost-to-roll-a-truck/>