

Get started with: Reseller Open License to CSP Transition Materials



How to use these transition materials

To build awareness of the end-to-end set of launches occurring over the coming FY21 period and into FY22; these materials are designed for Indirect Providers to help resellers understand the connection points, key milestones and actions. These documents are customizable with the Qorus tool to map to your company branding.

Document	Purpose and Link
Overview: Reseller Cloud Solution Provider Program Evolution and Open License program	Use this PowerPoint document to increase awareness and drive adoption for the Open License program to the CSP program transition. Help partners understand the key benefits and how to get started. <ul style="list-style-type: none"> • Link to Overview Document
One-pager: Transition from Open License program to Cloud Solution Provider program to maximize your opportunities	Use this customizable PowerPoint one-pager overview to inform resellers about the importance of the Cloud Solution Provider program transition with keys dates and a call to action. <ul style="list-style-type: none"> • Link to One-pager template
Email Template: Transition from the Open License program to the Cloud Solution Provider program to maximize your opportunities	Use this customizable email template to share the Cloud Solution Provider program transition key messaging and call to action with resellers. <ul style="list-style-type: none"> • Link to Email template
Onboarding Guide: Reseller Cloud Solution Provider program	Use this customizable step-by-step guide to onboard resellers into the Cloud Solution Provider program. <ul style="list-style-type: none"> • Link to onboarding guide
Other Resources	<ul style="list-style-type: none"> • Reseller resources-in-a-box gallery assets • Partner blog • Customer blog • Cloud Solution Provider program site and Cloud Solution Provider program guidebook • Perpetual software in the Cloud Solution Provider program readiness materials • Microsoft Licensing news post and information.