

SYNNEX Stellr Connect brings together like - minded individuals looking to collaborate on best business practices, industry trends and new technology. This FREE partner program provides its members with access to new business enablement benefits broken down into three tiers: Connect, Connect+ and ConnectX.

STELLR CONNECT 2021 Canadian Partner Benefits Program

COMMUNITY/SALES ENABLEMENT	Connect	Connect+	ConnectX
Community welcome & onboarding kit	●	●	●
Access to Stellr DEMANDSolv Channel (coming soon to Canada)	●	●	●
Access to LinkedIn Connect Group, Stellr		●	●
Exclusive invitation to conferences and roadshows	●	●	●
Quarterly eNewsletter	●	●	●
Access to Stellr pre-post sales chart & exclusive shared resources	●	●	●
STELLRCon partner awards		●	●
Sales incentive programs		●	●
Quarterly executive roundtable with top SYNNEX execs			●
EDUCATION/ TRAINING	Connect	Connect+	ConnectX
Access to the SYNNEX Enablement Training Portal (coming Soon to Canada)	●	●	●
Discount on Global Knowledge training courses (Cloud/Mobility/IoT)	●	●	●
Stellr driven webinars	●	●	●
SERVICES (SALES/ MARKETING)	Connect	Connect+	ConnectX
Professional/ field services available through SERVICESolv	●	●	●

Tier Qualifications: All tiers require member sign up to access benefits

Connect	Connect+	ConnectX
SYNNEX Transacting partner, <i>interest in growing cloud, mobility, or IoT business</i> <ul style="list-style-type: none"> Sign up for Stellr LinkedIn Group 	<ul style="list-style-type: none"> Sign up for Stellr LinkedIn Group Complete Stellr Member Profile Sheet Encouraged to attend STELLRCon or 1 local event \$10K in MRR 	<ul style="list-style-type: none"> Sign up for Stellr LinkedIn Group Complete Stellr Member Profile Sheet Encouraged to attend STELLRCon + 1 local event \$50K in MRR

*MRR: monthly recurring revenue

For more information on Stellr programs and community, email stellrconnectcanada@synnex.com

STELLR CONNECT FAQs

How do I start receiving benefits through the SYNEX Stellr Connect Partner Benefits Program?

To be eligible for benefits in this program, you just need to be a SYNEX transacting partner! In order to receive incremental benefits in Connect+ and ConnectX, partners must meet tier qualifications to unlock those benefits. To start taking advantage of benefits today, please complete the member [partner sign-up sheet](#) available on our website. Our community team will reach out to you once the form is completed to discuss how to get started and the next steps to start taking advantage of your member benefits.

Who should I contact if I have questions about my benefits?

Please reach out to a community team member and/or email stellrconnectcanada@synnex.com.

What information will I need to complete in order to access Connect+ or ConnectX benefits?

After you have completed the initial sign-up sheet and our internal team has assured you qualify for higher tiers, you will need to complete a final member profile. This will give our community team additional insight into your business and the information we need to ensure you get the most out of your experience as a member. This profile will be sent 2-3 business days upon receipt of your initial sign-up request, and will come from one of our community team members via our community alias, stellrconnectcanada@synnex.com.

How do I move up to a tier with greater benefits?

Partners must reach certain targets in monthly recurring revenue (MRR) to qualify for Connect+ or ConnectX, and those targets will be evaluated at the beginning of each calendar quarter. If you believe you qualify for a higher tier, please contact stellrconnectcanada@synnex.com. Note: We be adding hardware targets into these tiers in the upcoming months, so if you are not actively selling software/subscriptions, don't exclude yourself from becoming a member, benefits are coming.

As a Connect member, how can I access my discount for Global Knowledge training courses and the professional services offerings?

Please reach out to our SERVICESolv team at CanadaFieldServices@synnex.com

For more information around Stellr programs and community, reach out to stellrconnectcanada@synnex.com to start learning more!

