



INTRODUCING A SOLUTION THAT'S TRULY OUT OF THIS WORLD.

A sleek, end-to-end ecosystem that enables partners to deliver innovative solutions to their end users by seamlessly implementing the latest in digital transformation.

Introducing, **SYNNEX Stellr.**



Cloud

The cloud is complex, and it will become more so as industries foster integration between cloud applications and on-premise systems. As your trusted cloud advisor, our SYNNEX Stellr team can help provide you with the support and resources you need through:

- › Our strategic vendor partnerships to provide elastic, long-term value
- › Platforms for automated billing, recurring revenue, and anything-as-a-service
- › Public, private, hybrid cloud-software and hardware solutions
- › Continuation of education and training to stay innovative, informed, and competitive in today's market



Mobility

Providing some of the most meaningful carrier relationships, SYNNEX Stellr can help you capture recurring revenue through reseller and co-sell models for your mobility solutions with:

- › Multiple paths to market through referral, master agent, co-selling, and re-selling
- › Comprehensive mobility solutions portfolio: mobile devices, wireline, wireless, and mobile networking/infrastructure
- › Mobile activation service offerings to add incremental revenue streams



IoT

As your general contractor for IoT, SYNNEX Stellr can help you simplify the complexity of the vendor, technology, and product landscapes. As customers are longing for new ways to introduce efficiency and cost reduction into their businesses with IoT, you can gain the competitive advantage with SYNNEX Stellr with the following differentiators:

- › Fusion of legacy and emerging vendors in a broad IoT solutions portfolio
- › IoT vendor-agnostic presales solutions support team with prepackaged, bundled solution offerings
- › IoT events, lab, community, playbooks, and resources to increase your knowledge and capabilities
- › IoT services partner ecosystem for implementation, managed services, and API development services

STELLR SUPPORT

For each of our solutions, SYNNEX Stellr has a complete and dedicated team to act as your trusted advisor for anything you may need.

- › Community enablement team to provide educational resources and tools to guide partners through digital transformation
- › Vendor-dedicated business development teams for cloud, mobility, and IoT
- › Vendor-agnostic business development teams for cloud, mobility, and IoT
- › Solution architects and engineers for presales support and assessments
- › Access to vendor recruitment specialists for emerging-vendor overviews

SEE WHAT SYNNEX STELLR CAN DO FOR YOU! Contact us at stellr@synnex.com





Cloud Infrastructure

Management, Automation,
Optimization, Containers,
SDN, Integration, Platforms



Mobility

Carrier Activations,
Mobile Devices



IoT

Gateways, Sensors, Wireless



Productivity

Sales, Finance, Collaboration,
Video, CRM/ERP



Data Management

Storage, Backup/Recovery,
Cloud Migrations, Analytics



Professional and Managed Services

Assessment, Implementation,
Installation, Configuration,
Remote/On-Site,
Knowledge Transfer



UCC

Unified Communications,
Collaboration, Pro AV, Media

COMMUNITY CONNECT

Connect With Your Most Valuable Resources — Each Other

Now there's a place where you can collaborate with like-minded individuals and experts from wherever you are.

Join the SYNnex Stellr Community today to become a part of a non-competitive environment where you can connect with resources all over the world.

- › Share knowledge and experience to better solve real business problems and create innovative solutions
- › Develop a community of lasting value
- › Increase your customer base
- › Enhance your business model
- › Learn about and understand your customer's demands
- › Expose your solution offerings to other partners, markets, and verticals
- › Cultivate relationships with both reseller and vendor partners
- › Understand trend lines and where the market is heading

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