



Dear Partner,

Many growing businesses are rapidly undergoing digital transformation and a large part of this involves moving to the cloud. Your customers are probably looking for solutions that will help them work more efficiently and Microsoft plays a pivotal role in this process.

Designed to help you achieve more with intelligent cloud services, **Microsoft 365 Business** is the productivity cloud that brings together best-in-class Office apps with powerful cloud services, device management and advanced security. Improve productivity and foster collaboration with tools that help users do their best work from anywhere, on any device. [Please click here to learn more.](#)

We know that new challenges need agile solutions, therefore **Microsoft Azure** gives you infinite possibilities to build and deploy the ideal IT project. Azure tend to be less expensive and more secure, reliable, and flexible than on-premises servers. You can scale your compute and storage resources—up or down—almost instantly when your needs change on Azure. Also, you typically pay only for the services you use, which provides a level of convenience and cost-control that's almost impossible to achieve with on-site infrastructure. [Please click here to have an overview](#) of all the benefits.

SYNNEX Canada is now easing the path to Microsoft 365 and Azure with enablement funding. We've set aside a budget to help you to close your deals and facilitate the transition of your customers to Cloud.

Important scenarios to consider:

First billing for free: For specific opportunities, you will not be charged for Azure consumption in the first month, which you can leverage to close more deals and to seek new opportunities.

Professional Services: We can provide credit on account to help you pay for professional services involved in go-to-cloud motions for your customers.

POC (Proof of Concept) funds: Credit that can cover one or two months of Microsoft Azure consumption for cloud opportunities.

Assessment tools: We can cover the costs associated with many assessment tools involved in the process of moving to the cloud.

Guidelines:

- These are first come, first served offers. Our funds are limited, so take advantage of this opportunity as soon as you can.
- We review opportunities on a case-by-case basis. We will first look at the specifics of the scenario to evaluate the best degree of investment in the customer opportunity.
- A one year commitment to Azure is necessary.

Let's talk about your customers and identify business opportunities together. Email the team today at MicrosoftCSPCanada@synnex.com to set up an appointment.



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200 Ronson Drive, Toronto, Ontario M9W 5Z9

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