



Ergotron Elite Circle 2020 Authorized Reseller Program

The Ergotron Elite Circle authorized reseller program provides a consistent and trusted Ergotron experience. Authorized resellers will have access to sell Ergotron products, participate in sales programs, leverage product training and engage with Ergotron sales support services.

Only authorized resellers enrolled in the Ergotron Elite Circle will be able to sell Ergotron products on April 1, 2020.



BENEFITS

All authorized resellers will benefit from:

- Ergotron Inside Sales support
- Partner portal access
- Online training
- Access to seed units
- Access to Deal Registration
- Product and customer acquisition materials
- Sneak peek to new products

Based on volume and assigned program tier, authorized resellers may also have access to:

- MDF investments
- GIR programs
- Dedicated or shared Channel Account Manager
- Marketing Associate support
- Executive champion
- Incentive and SPIFF tracking
- Sales performance through a vendor manager
- Listed on where to buy
- Buy now button



HOW TO BECOME AUTHORIZED

If your company is not authorized, you can:

- Visit partner.ergotron.com.
- Have your company representative fill out [Ergotron's Partner Authorization Form](#).
- Review Ergotron's [MAP policy](#).
- Submit the form, and you'll hear from an Ergotron representative within 48 hours.

SUPPORT

Email insidesales@ergotron.com or call 888-743-1119 with questions.

Download additional resources at ergotron.com.

For more information:

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Content subject to change.

Ergotron devices are not intended to cure, treat, mitigate or prevent any disease.

Patent information available at www.ergotron.com/patents.

