

Avaya Cloud Office™ Avaya Provisioned Wholesale Devices Limited Time Offer

- Avaya phones and devices available through select Avaya distributors
- Capex, DaaS and DFPP purchase options
- Available as part of initial ACO purchase or 'go back' offer

Available for Avaya Cloud Office (ACO) customers who purchase Wholesale Provisioned Devices via authorized Avaya Distributors or Resellers when ordering with ACO seats.

Incremental partner/agent discounts (see table) on ACO B199 conference phones and J-Series desktop phones (J139, J159, J179), select accessories (optional power supplies, B199 Expansion Microphones and JEM24 Expansion Module) select ACO Cameras and USB Devices (HC010, HC020, HC050, B129, B109, OCC Hub). Minimum ACO Initial Term of 24 months.

35% incremental partner/agent discount on 3-year Device Flexible Purchase Plan (DFPP) ACO B199 conference phones and ACO J-Series desktop phones (J139, J159, J179, JEM24 Expansion Module). Minimum ACO Initial Term of 24 months.

Other devices (K175, WiFi Mid, DECT) also available at standard discount.

3 months free with DaaS for 3 and 5 year terms (promotion only, not available via special bid). Quote will show full 36/60-month term pricing, Avaya will not invoice for entitled DaaS elements for the first 3 months

Avaya devices offered with this promotion are only authorized for use with the ACO account they are initially purchased with. ACO phone service is required for each Avaya phone purchased. Limit 1 J-Series or B199 promotional device per ACO seat activated. Devices must be quoted and ordered in Avaya Store and locked by distributor to the ACO account.

Agreement and Initial Order for the ACO services and discounted phones must be fully executed between January 24 and December 31, 2022. Offer valid in all countries where ACO and ACO Wholesale Provisioned Devices are available for purchase. Discounts are applicable to Avaya list price. Shipping, taxes, and additional fees are excluded from promotional discounts and Maximum Resell Price.

While supplies last. Terms and conditions apply. Avaya reserves the right to modify or stop offering this promotion at any time at its sole discretion without prior notice. Avaya reserves the right to accept or reject participation at its sole discretion.

Go back offer on J series and B199 requires Avaya approval. Existing ACO PQ number required in approval request to support business justification.

Avaya Cloud Office™ Avaya Provisioned Wholesale Devices Limited Time Offer (cont)

DaaS	Incremental Discount		
	1 Year	3 Year*	5 Year*
Term			
J139	0%	46%	50%
J159	0%	47%	50%
J179	0%	49%	53%
J189	0%	41%	43%
JEM 24	0%	45%	52%
B199	0%	27%	45%
HC010	0%	50%	59%
HC020	0%	18%	38%
HC050	0%	22%	4%
OCC Hub	0%	0%	22%
RC100	0%	32%	40%
B109	0%	32%	48%
B129	0%	42%	54%
CU360	0%	43%	51%
Vantage K175	0%	32%	47%
WiFi Module	0%	27%	45%
Vantage Cordless Handset Kit	0%	31%	45%
Vantage Corded Handset Kit	0%	15%	42%

* Now with 3 months free for 3 and 5 year DaaS terms (promotion only, not available via special bid). Quote will show full 36/60-month term pricing, Avaya will not invoice for entitled DaaS elements for the first 3 months.

Other accessories (ethernet cable, wall mount kit, replacement handset, replacement handset cord, replacement stand, wireless card, push-to-talk handset, daisy chain kit,...) are not eligible for subscription pricing and standard Capex pricing applies.

Refer to the product-specific Offer Definitions for details.

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CAPEX		Incremental Discount
J139		22%
J159		23%
J179		23%
J189		9%
JEM 24		20%
J100 Power Adapter		26%
B199		27%
B199 PoE Injector		24%
B199 C5 Power Cord		27%
HC010		26%
HC020		17%
HC050		21%
OCC Hub		3%
B109		1%
B129		16%
CU360		22%
Vantage K175		0%
WiFi Module		0%
Vantage Cordless Handset Kit		1%
Vantage Corded Handset Kit		1%
HC010B109 Bundle		14%
HC020B109 Bundle		13%
HC020B109OCC Bundle		10%
HC050B199OCC Bundle		21%
J179WifiPwr Bundle		20%
K175HDMIPwr Bundle		6%
J159WifiPwr Bundle		21%
CU360B129VidGr Device Bundle		10%
HC050B129OCC Device Bundle		17%

Previously offered discounts on existing quotes remain valid as long as the quote is not altered, has not expired and the promotion is not re-applied. Refer to the product-specific Offer Definitions for details.

Promotion valid through
December 31, 2022