



Avaya Experience Achiever's Club

Incentive Program Developed Exclusively for Sales Agent Sellers









Earn points for closing Avaya Cloud solutions and win various experiences, including an Experience of a Lifetime!

What is it?

The Experience Achievers Program is designed to reward Sellers at Sales Agent companies for sales of qualifying Avaya Cloud Solutions.

What can I win?

It's all about the experiences with Avaya.

Level	Points Required	Rewards Examples			
Level 1	6,000 Points	 Spa treatment	 Local Sporting Events	 Collection of new tech gadgets	
Level 2	25,000 Points	 In region Travel			
Level 3	Top 3 Participants within Canada, USA, EMEA and APAC	 Explore the ancient ruins of Machu Picchu	 Over the water bungalow in Bora Bora	 Hike the Tongariro Alpine crossing in New Zealand	 Tuscan countryside of Italy

| How often can I win?

This is a Time-bound program with three distinct periods. Points will not roll over from one incentive period to the next.

- First incentive period 1 November 2021 ~ 31 March 2022
- Second incentive period 1 April 2022 ~ 30 June 2022
- Third incentive period 1 July 2022 ~ 30 September 2022

| If I participate in this program does that mean I will no longer be eligible for other incentives offered to the Sales Agent companies?

No, this is completely separate from other offered incentives, but please check with your employer and the Avaya Policy Guide for this program for all terms and conditions.

| How do I win?

Just close Avaya Cloud deals and work with the Avaya team to ensure the deals are activated!

Offering	Points per Activity
Avaya Cloud Office (ACO) Seat Activation*	25 per seat
Avaya OneCloud (CCaaS) Seat Activation*	75 per seat

| I'm in, how do I get started:

First, your employer must register at Avaya's [Experience Achiever's Club](#) portal. A complete policy guide is available [here](#). Once the Sales Agent company is registered, individual sales associates should register themselves. Contact your Avaya Partner Manager if you have questions or email acoinfo@avaya.com

| Where can I learn more?

We encourage our Partners and their sales associates to visit the Avaya Public Cloud Promotions and Incentives [portal page](#) to find the latest information.

Terms and conditions apply.