

Earn up to **6x** MRR with Avaya Cloud Office® by RingCentral®

Seats activated with initial order and **additional seats activated** during the incentive period are eligible.



Avaya offers commissions on Avaya Devices, Avaya Professional Services, Avaya SIP Trunking, and Avaya Spaces. Check with your Master Agent for details.

6x MRR

With a minimum 2-year agreement*



Questions?

Contact your Avaya Cloud Specialist.
For more information on becoming an Avaya Sales Agent:
www.avaya.com/en/partners/salesagents/

*Terms and conditions apply. To qualify, must be an active Avaya Sales Agent. Applicable for customers who activate an Avaya Cloud Office (ACO) account between October 1st, 2021 and March 31st, 2022. Applies to monthly or annual pre-paid agreements. Seats activated with the initial order and additional seats activated during the incentive period are eligible. After March 31st, 2022, seats added to contracts originally activated during the incentive period with minimum 2-year agreement will be eligible for 3x MRR for remainder of the initial customer contract. MRR is defined as monthly recurring revenue related to the recurring subscription attributable to a qualified seat. Device purchases, device rentals, professional services, one-time charges and services (including usage-based charges, regulatory fees, and charges for a toll-free number), e911 fees, live report fees, shipping and other applicable fees and taxes are not included in MRR. MRR is calculated net of any credits, refunds, discounts and other reductions in respect of a qualified seat. This incentive replaces and is not in addition to any upfront commissions. Deals with special terms, including but not limited to, service credits or discounts that exceed generally available public promotions are subject to review. One-time SPIFF incentives are paid to Master Agents based on seat activation. Should the customer cancel service within six months of initial payment, all commissions paid will be assessed a charge-back on the incentive program. Upfront incentives are intended to be passed through the Master Agent to the Sales Agent associated with the transaction. Contact your Master Agent for payment timeline. Avaya reserves the right to modify or stop offering this incentive at any time in its sole discretion without prior notice.