

Why Sell Avaya Cloud Office?



Avaya and **RingCentral** have formed a game-changing strategic partnership to accelerate the journey to the cloud. These two industry leaders will together deliver a world-class Avaya UCaaS solution—**Avaya Cloud Office**—combining Avaya technology, services, and migration tools with RingCentral's **leading UCaaS platform**.

Key Benefits:



One System, All Communications

Calling, team messaging, meetings, fax and more on any device.



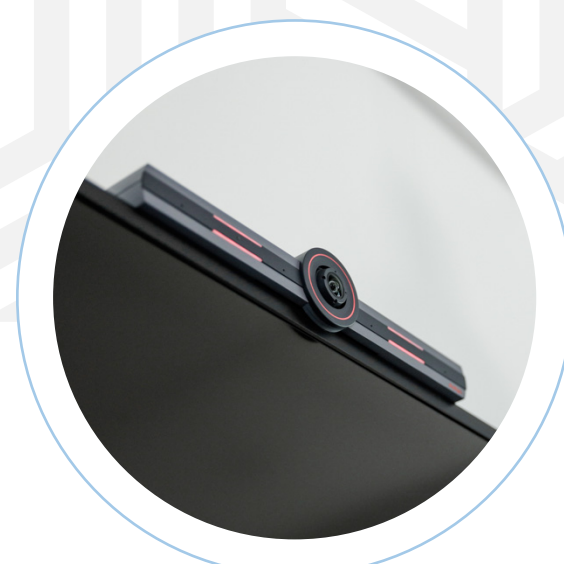
Feature-Rich, Highly Differentiated

Unique, innovative features available only through Avaya Cloud Office.



Ease of Migration

A well-architected path and tools for simple migration from existing Avaya deployments.



Leverage Avaya Devices

Customers can use the phones they already rely on, or take advantage of the latest award-winning Avaya devices.



Avaya Edge® Partner Benefits

Significant economic and program benefits through the program.



Partner Added Value

Add your own unique implementation and services value for further differentiation.



Support & Service

Customers receive the same award-winning service and support they expect from your Avaya team.



Extends Your Practice

Avaya Cloud Office expands Avaya's leading UC and CC portfolio providing customers the full range of deployment options, meeting evolving customer needs.



Watch for More Details

Look for more information on Avaya Cloud Office coming soon, along with resources to help position the value with your customers.

[Resources](#)